

PART I. - Financial Information

Item 1. Financial Statements

| Assets |  |  |  |
| :---: | :---: | :---: | :---: |
| Interest-Bearing Deposits | \$562,215 | \$635,519 | \$638,204 |
| Investment Securities - Held to Maturity <br> (Market Value of $\$ 1,281,545, \$ 1,261,146$ and $\$ 1,288,816$ respectively | 1,279,349 | 1,258,756 | 1,296,708 |
| Investment Securities - Available for Sale | 2,411,882 | 2,372,897 | 2,201,538 |
| Securities Purchased Under Agreements to Resell | 1,600 | -- | - |
| Funds Sold | 85,758 | 141,920 | 218,628 |
| Loans | 9,018,809 | 8,699,286 | 8,549,043 |
| Unearned Income | $(197,967)$ | $(183,586)$ | $(177,225)$ |
| Reserve for Possible Loan Losses | $(167,842)$ | $(167,795)$ | $(163,266)$ |
| Net Loans | 8,653,000 | 8,347,905 | 8,208,552 |
| Total Earning Assets | 12,993,804 | 12,756,997 | 12,563,630 |
| Cash and Non-Interest Bearing Deposits | 484,239 | 581,221 | 482,067 |
| Premises and Equipment | 272,080 | 273,122 | 271,762 |
| Customers' Acceptance Liability | 19,856 | 21,178 | 21,759 |
| Accrued Interest Receivable | 90,151 | 88,074 | 85,910 |
| Other Real Estate | 11,632 | 10,711 | 9,571 |
| Intangibles, including Goodwill | 112,734 | 96,456 | 96,971 |
| Trading Securities | 2,157 | 1,687 | 1,192 |
| Other Assets | 182,093 | 179,721 | 157,292 |
| Total Assets | \$14,168,746 | \$14,009,167 | \$13,690,154 |
| Liabilities |  |  |  |
| Domestic Deposits |  |  |  |
| Demand - Non-Interest Bearing | \$1,358,368 | \$1,435,091 | \$1,295,882 |
| - Interest-Bearing | 1,814,164 | 1,724,105 | 1,612,901 |
| Savings | 822,200 | 866,453 | 931,286 |
| Time | 2,738,374 | 2,571,569 | 2,517,056 |
| Foreign Deposits |  |  |  |
| Demand - Non-Interest Bearing | 329,482 | 553,274 | 299,697 |
| Time Due to Banks | 736,212 | 804,818 | 769,256 |
| Other Savings and Time | 1,129,991 | 728,769 | 996,743 |
| Total Deposits | 8,928,791 | 8,684,079 | 8,422,821 |
| Securities Sold Under Agreements to Repurchase | 2,146,713 | 2,075,571 | 1,695,907 |
| Funds Purchased | 471,956 | 599,994 | 600,232 |
| Short-Term Borrowings | 478,134 | 293,257 | 499,580 |
| Bank's Acceptances Outstanding | 19,856 | 21,178 | 21,759 |
| Accrued Pension Costs | 19,440 | 17,309 | 23,451 |
| Accrued Interest Payable | 56,684 | 69,545 | 70,629 |
| Accrued Taxes Payable | 155,672 | 154,984 | 145,427 |
| Minority Interest | 7,466 | 9,307 | 17,057 |
| Other Liabilities | 100,232 | 85,678 | 86,166 |
| Long-Term Debt | 701,633 | 932,143 | 1,057,225 |
| Total Liabilities | 13,086,577 | 12,943,045 | 12,640,254 |
| Shareholders' Equity |  |  |  |
| Common Stock (\$2 par value), authorized 100,000,000 shares; outstanding, June 1997-39,363,421; <br> December 1996-39,959,234; June 1996-40,830,130; | 78,727 | 79,918 | 81,660 |
| Surplus | 160,375 | 186,391 | 221,897 |
| Unrealized Valuation Adjustments | $(7,836)$ | $(3,722)$ | $(15,760)$ |
| Retained Earnings | 850,903 | 803,535 | 762,103 |
| Total Shareholders' Equity | 1,082,169 | 1,066,122 | 1,049,900 |
| Total Liabilities and Shareholders' Equity | \$14,168,746 | \$14,009,167 | \$13,690,154 |


| (in thousands of dollars except per share amounts) | 3 Months <br> Ended <br> June 30 $1997$ | ```3 Months Ended June 30 1996``` | 6 Months Ended June 30 1997 | 6 Months Ended June 30 1996 |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |
| Interest on Loans | \$172,647 | \$166,410 | \$338,972 | \$322,848 |
| Loan Fees | 7,366 | 8,283 | 16,736 | 16,577 |
| Income on Lease Financing | 8,948 | 6,640 | 17,324 | 9,674 |
| Interest and Dividends on Investment Securities |  |  |  |  |
| Taxable | 20,916 | 14,545 | 40,705 | 29,161 |
| Non-taxable | 286 | 298 | 578 | 609 |
| Income on Investment Securities Available for Sale | 38,546 | 36,481 | 77,547 | 74,050 |
| Interest on Deposits | 9,470 | 10,842 | 19,139 | 20,654 |
| Interest on Security Resale Agreements | 22 | -- | 85 | -- |
| Interest on Funds Sold | 736 | 916 | 1,624 | 2,078 |
| Total Interest Income | 258,937 | 244,415 | 512,710 | 475,651 |
| Interest Expense |  |  |  |  |
| Interest on Deposits | 80,560 | 70,360 | 157,457 | 133,362 |
| Interest on Security Repurchase Agreements | 28,399 | 24,582 | 55,032 | 49,925 |
| Interest on Funds Purchased | 5,493 | 7,352 | 11,793 | 14,718 |
| Interest on Short-Term Borrowings | 4,960 | 5,328 | 8,863 | 11,472 |
| Interest on Long-Term Debt | 11,128 | 15,587 | 22,529 | 31,982 |
| Total Interest Expense | 130,540 | 123,209 | 255,674 | 241,459 |
| Net Interest Income | 128,397 | 121,206 | 257,036 | 234,192 |
| Provision for Possible Loan Losses | 7,286 | 4,163 | 12,374 | 8,587 |
| Net Interest Income After Provision for Possible Loan Losses | 121,111 | 117,043 | 244,662 | 225,605 |
| Non-Interest Income |  |  |  |  |
| Trust Income | 12,742 | 11,814 | 26,109 | 24,718 |
| Service Charges on Deposit Accounts | 6,518 | 6,793 | 13,198 | 12,784 |
| Fees, Exchange, and Other Service Charges | 17,538 | 14,023 | 32,193 | 26,552 |


| Other Operating Income <br> Investment Securities Gains (Losses) | $\begin{aligned} & 7,913 \\ & 1,549 \end{aligned}$ | $\begin{array}{r} 8,264 \\ 67 \end{array}$ | $\begin{array}{r} 14,449 \\ 2,012 \end{array}$ | $\begin{array}{r} 13,928 \\ (62) \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Total Non-Interest Income | 46,260 | 40,961 | 87,961 | 77,920 |
| Non-Interest Expense |  |  |  |  |
| Salaries | 40,047 | 40,899 | 81,525 | 77,519 |
| Pensions and Other Employee Benefits | 12,426 | 12,071 | 27,510 | 25,480 |
| Net Occupancy Expense of Premises | 11,218 | 8,662 | 21,555 | 19,444 |
| Net Equipment Expense | 9,661 | 8,797 | 18,693 | 16,554 |
| Other Operating Expense | 38,610 | 32,857 | 72,024 | 61,711 |
| Minority Interest | 392 | 501 | 712 | 657 |
| Total Non-Interest Expense | 112,354 | 103,787 | 222,019 | 201,365 |
| Income Before Income Taxes | 55,017 | 54,217 | 110,604 | 102,160 |
| Provision for Income Taxes | 19,411 | 19,604 | 39,517 | 34,837 |
| Net Income | \$35,606 | \$34,613 | \$71,087 | \$67,323 |
| Earnings Per Common Share and Common Share Equivalents | \$0.89 | \$0.84 | \$1.77 | \$1.63 |
| Average Common Shares and Common Share Equivalents Outstanding | 39,885,681 | 41,276,498 | 40,057,959 | 41,411,266 |

Consolidated Statements of Shareholders' Equity (Unaudited) Pacific Century Financial Corporation and subsidiaries

| (in thousands of dollars except per share amounts) | Total | Common Stock | Surplus | Unrealized <br> Valuation Adj. | Retained Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 1996 | \$1,066,122 | \$79,918 | \$186,391 | (\$3,722) | \$803,535 |
| Net Income | 71,087 | - | - | - | 71,087 |
| Sale of Common Stock |  |  |  |  |  |
| 57,643 Profit Sharing Plan | 2,552 | 115 | 2,437 | - | - |
| 131,711 Stock Option Plan | 3,451 | 263 | 3,188 | - | - |
| 72, 163 Dividend Reinvestment Plan | 3,283 | 145 | 3,138 | - | - |
| 770 Directors' Restricted Shares and Deferred Compensation Plan | 34 | 2 | 32 | - | - |
| Stock Repurchased | $(36,527)$ | $(1,716)$ | $(34,811)$ | - | - |
| Unrealized Valuation Adjustments |  |  |  |  |  |
| Investment Securities | $(1,434)$ | - | - | $(1,434)$ | - |
| Foreign Exchange Translation Adjustment | $(2,680)$ | - | - | $(2,680)$ | - |
| Cash Dividends Paid of \$. 60 Per Share | $(23,719)$ | - | - | - | $(23,719)$ |
| Balance at June 30, 1997 | \$1,082,169 | \$78,727 | \$160,375 | (\$7,836) | \$850,903 |
| Balance at December 31, 1995 | \$1,054,436 | \$82,682 | \$240,080 | \$13,902 | \$717,772 |
| Net Income | 67,323 | - | - | - | 67,323 |
| Sale of Common Stock |  |  |  |  |  |
| 35,803 Profit Sharing Plan | 1,231 | 72 | 1,159 | - | - |
| 151,216 Stock Option Plan | 3,549 | 302 | 3,247 | - | - |
| 92,394 Dividend Reinvestment Plan | 3,634 | 184 | 3,450 | - | - |
| 1,800 Restricted Share Plan | 64 | 4 | 60 | - | - |
| Stock Repurchased | $(27,683)$ | $(1,584)$ | $(26,099)$ | - | - |
| Unrealized Valuation Adjustments |  |  |  |  |  |
| Investment Securities | $(22,349)$ | - | - | $(22,349)$ | - |
| Foreign Exchange Translation Adjustment | $(7,313)$ | - | - | $(7,313)$ | - |
| Cash Dividends Paid of \$. 56 Per Share | $(22,992)$ | - | - | - | $(22,992)$ |
| Balance at June 30, 1996 | \$1,049,900 | \$81, 660 | \$221,897 | $(\$ 15,760)$ | \$762,103 |

/TABLE
<TABLE

| Consolidated Statements of Cash Flows (Unaudited) Pacific Century Financial Corp | Pacific Century Financial Corporation and subsidiaries |  |
| :---: | :---: | :---: |
| Six Months Ended June 30 |  |  |
| (in thousands of dollars) | 1997 | 1996 |
| Operating Activities |  |  |
| Net Income | \$71,087 | \$67,323 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Provision for loan losses, depreciation, and amortization of income and expense | 11,683 | 6,935 |
| Deferred income taxes | 6,281 | $(1,704)$ |
| Realized and unrealized investment security gains | $(1,971)$ | 94,067 |
| Net decrease in trading securities | (470) | 1,163 |
| Other assets and liabilities, net | $(13,725)$ | 19,810 |
| Net cash provided by operating activities | 72,885 | 187,594 |
| Investing Activities |  |  |
| Proceeds from redemptions of investment securities held to maturity | 59,641 | 419,088 |
| Purchases of investment securities held to maturity | $(32,765)$ | $(548,108)$ |
| Proceeds from sales of investment securities available for sale | 304,648 | 527,659 |
| Purchases of investment securities available for sale | $(344,052)$ | $(645,939)$ |
| Net decrease in interest-bearing deposits placed in other banks | 74,162 | 355,537 |
| Net decrease (increase) in funds sold | 54,562 | $(102,455)$ |
| Net increase in loans and lease financing | $(274,587)$ | 241,710 |
| Premises and equipment, net | $(12,380)$ | $(21,936)$ |
| Purch of addtnl int, net of cash and non-int deposits, Credipac Polynesie and Credipac Nouvelle Caledonie Purchase of majority interest of Banque de Tahiti \& New Caledonie | -- | 1,291 |

Purchase of majority interest of Banque de Tahiti \& New Caledonie

| net of cash and non-interest bearing deposits acquired | -- | 23,892 |
| :---: | :---: | :---: |
| Purchase of Bank of Hawaii (PNG), Ltd., net of cash and non-interest bearing deposits acquired | $(5,371)$ | -- |
| Purchase of Home Savings of America branches, net of cash and non-interest bearing deposits acquired | 235,020 | -- |
| Net cash provided by investing activities | 58,878 | 250,739 |
| Financing Activities |  |  |
| Net increase in demand, savings, and time deposits | $(72,584)$ | 25,549 |
| Proceeds from lines of credit and long-term debt | 14,207 | 571,293 |
| Principal payments on lines of credit and long-term debt | $(244,717)$ | $(577,504)$ |
| Net increase (decrease) in short-term borrowings | 127,955 | $(395,125)$ |
| Net proceeds from sale (repurchase) of stock | $(27,207)$ | $(19,205)$ |
| Cash dividends | $(23,719)$ | $(22,992)$ |
| Net cash used by financing activities | $(226,065)$ | $(417,984)$ |
| Effect of exchange rate changes on cash | $(2,680)$ | $(7,313)$ |
| Decrease in cash and non-interest bearing deposits | $(96,982)$ | 13,036 |
| Cash and non-interest bearing deposits at beginning of year | 581,221 | 469,031 |
| Cash and non-interest bearing deposits at end of period | \$484,239 | \$482,067 |

Note 1. Name Change

On April 25, 1997, the company's name was changed from Bancorp Hawaii, Inc. to Pacific Century Financial Corporation ("Pacific Century"). The change was made to better reflect the company's strategic goals to grow in Hawaii and throughout the Pacific and to position it as a full-service financial provider. Bank of Hawaii will maintain its name along with First Federal Savings \& Loan Association of America, however, several of the company's other subsidiaries will adopt names with a Pacific Century theme.

Note 2. Basis of Presentation
The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the consolidated financial statements reflect all adjustments of a normal and recurring nature, including adjustments related to completed acquisitions which are necessary for a fair presentation of the results for the interim periods, and should be read in conjunction with the audited consolidated financial statements and related notes included in Pacific Century's 1996 Annual Report to Shareholders. Operating results for the six months ended June 30, 1997 are not necessarily indicative of the results that may be expected for the year ending December 31, 1997.

Certain reclassifications have been made from prior year amounts to conform to the 1997 presentation.

Note 3. Recent Accounting Pronouncements

In June 1996, Statement of Financial Accounting Standards (SFAS) No. 125, "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities" was issued. In the first half of 1997, there was no impact of SFAS No. 125. In accordance with the statement, an entity recognizes the financial assets it controls and the liabilities it has incurred, recognizes when control over financial assets has been surrendered and recognizes when liabilities are extinguished. The statement also requires that servicing assets and other retained interests in the transferred assets be measured by allocating the previous carrying amount between the assets sold, if any, and retained interests, if any, based on their relative fair values at the date of transfer. Servicing assets and liabilities would subsequently be measured by (a) amortization in proportion to and over the period of estimated net servicing
income or loss and (b) assessment for asset impairment or increased obligation based on their fair values. The statement is effective for transfers and servicing of financial assets and extinguishments of liabilities occurring after December 31, 1996. In October 1996 Financial Accounting Standards Board (Board) issued SFAS No. 127 which deferred for one year paragraphs 9-12 (Accounting for Transfers and Servicing of Financial Assets) for securities lending, repurchase agreements, dollar rolls, and other similar secured transactions. The Board also agreed to defer for one year paragraph 15 (Secured borrowings and Collateral) for all transactions.

In February 1997, the FASB issued SFAS No. 128, "Earnings Per Share" and SFAS No. 129, "Capital Structure". SFAS No. 128 simplifies the calculation of earnings per share (EPS) and makes it comparable to international standards. SFAS No. 129 consolidates the existing guidance from several other pronouncements relating to an entity's capital structure.

Under SFAS No. 128 primary EPS is replaced with a calculation called basic EPS. Basic EPS is calculated by dividing income available to common shareholders by the weighted average number of common shares outstanding during the period. Fully diluted EPS has not changed significantly but has been renamed diluted EPS. Under the new rules, income available to common shareholders should be adjusted for the assumed conversion of all potentially dilutive securities. The treasury stock method is used to calculate the dilutive effect of options and warrants. The treasury stock method is applied using the average market price of the company's common stock during the period rather than the higher of the average market price or the ending market price. The dilutive effect of convertible debt or convertible preferred stock will be calculated using the ifconverted method, which assumes conversion at the beginning of the period if the effect is dilutive.

SFAS No. 128 is effective for both interim and annual financial statements for periods ending after December 15, 1997. Earlier application is not permitted. Under SFAS No. 128, basic EPS for the second quarter would have been $\$ 0.90$ and dilutive EPS $\$ 0.89$. For the year-to-date, the basic and dilutive EPS would have been $\$ 1.80$ and $\$ 1.77$, respectively.

Note 4. Mergers and Acquisitions

In February 1997, Bank of Hawaii International Inc. acquired $100 \%$ of the Indosuez Niugini Bank, Ltd. from Indosuez Bank, Ltd. for approximately $\$ 5.6$ million. Indosuez Niugini Bank, Ltd. has been renamed Bank of Hawaii (PNG), Ltd. At June 30, 1997 the Bank had approximately $\$ 93$ million in total assets. As a result of the acquisition the Bank recognized $\$ 2.5$ million in goodwill and will amortize it over 15 years. The acquisition was accounted for as a purchase.

In March 1997, Pacific Century Bank, N.A. (PCB), a whollyowned subsidiary of Pacific Century purchased approximately $\$ 254$ million in deposits from Home Savings' Arizona operations. As a result of the purchase, $P C B$ now has a combined total of ten branches servicing customers in the greater Phoenix vicinity, Tucson and Yuma, Arizona. Pacific Century paid approximately $\$ 19.7$ million for the core deposit base, deposit premium intangibles and other items.

On February 24, 1997, Pacific Century announced the signing of a definitive agreement for Pacific Century to acquire CU Bancorp and its subsidiary bank, California United Bank. California United Bank has 21 branches in Southern California. The transaction received all regulatory approvals and was
approved by shareholders on June 27, 1997. On July 3, 1997, the transaction was closed with Pacific Century common shares exchanged for approximately $60 \%$ of $C U$ Bancorp shares at the rate of 0.3278 Pacific Century shares for every CU Bancorp share. Remaining CU Bancorp shareholders electing to take cash in exchange for their shares. The transaction will be accounted for using the purchase method with California United Bank becoming a wholly-owned subsidiary of Pacific Century.

Note 5. Income Taxes

The provision for income taxes is computed by applying statutory federal and state income tax rates to income before income taxes as reported in the financial statements after deducting non-taxable items, principally from state taxes, net of federal income tax and foreign tax adjustments, low income housing and investment tax credits and tax exempt interest income.

Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations

Financial Review

Performance Highlights

Pacific Century Financial Corporation (Pacific Century) reported earnings for the second quarter of 1997 of $\$ 35.6$ million, 2.9\% above earnings for the second quarter of 1996 . On a per share basis, earnings were $\$ 0.89$ for the second quarter of 1997, an increase from the $\$ 0.84$ reported for the second quarter of 1996 , and from the $\$ 0.88$ reported for the first quarter of 1997.

For the six months ended June 30 , 1997, Pacific Century reported net income of $\$ 71.1$ million, $5.6 \%$ above that for the same period in 1996. Earnings per share were $\$ 1.77$ for the first half of 1997 , compared with $\$ 1.63$ for the same period in 1996. Earnings growth reflects the economy in Hawaii, Pacific Century's main market, the improvement in Pacific Century's net interest margin, and the effect of the acquisition of the majority interest of Banque de Tahiti (BDT) and Banque de Nouvelle Caledonie (BNC) recognized in the second quarter of 1996. With the increased ownership, Pacific Century's consolidated financial statements included the balance sheet of BDT and BNC since June 30, 1996 and earnings from May 2, 1996, the acquisition date. Earnings comparisons with prior periods should consider this change.

Performance ratios for the year-to-date period improved over those reported for the year ended December 31, 1996. Return on average assets and return on average equity were $1.04 \%$ and 13. 37\%, respectively, for the first half of 1997 . These ratios were $1.04 \%$ and $12.70 \%$, respectively, for the like period in 1996 and $0.99 \%$ and $12.43 \%$, respectively, for all of 1996.

Total assets ended June 30, 1997 at $\$ 14.2$ billion, an increase from \$14.0 billion at December 31, 1996 and \$13.7 billion at June 30, 1996. Net loans outstanding increased from June 30,1996 and year-end 1996 by $5.4 \%$ and $3.7 \%$, respectively. Total investment securities increased to $\$ 3.7$ billion at June 30, 1997, representing a $1.6 \%$ increase from year-end 1996 and 5.5\% from the same date a year ago.

Total deposits increased to \$8.9 billion, compared to \$8.7 billion reported at year-end 1996 and increased from the $\$ 8.4$ billion reported a year ago on June 30 . Securities sold under agreements to repurchase (repos) as of June 30, 1997 totaled $\$ 2.1$
billion, an increase of $3.4 \%$ from year-end 1996 and a $26.6 \%$ increase from June 30 , 1996. The changes in repo balances, which are mainly comprised of government funds, are explained later in this report.

Non-performing assets (NPAs) have increased to $\$ 93.6$ million at June 30, 1997. A further discussion on NPAs and the Reserve for Loan Losses follows later in this report.

Non-interest income for the second quarter of 1997 totaled $\$ 46.3$ million, a 12.9\% increase from the same quarter in 1996. Non-interest expense has likewise increased by 8.3\% comparing the same periods. The change in these categories are discussed later in this report.

The average net interest margin on earning assets for the second quarter of 1997 was $4.00 \%$, bringing year-to-date net interest margin through June 30 to 4.05\%. Comparatively, net interest margin was 3.95\% for the same quarter in 1996 and $3.89 \%$ for the first half of 1996. A further discussion of net interest margin follows in this report.

Risk Elements in Lending Activities

At June 30, 1997, total loans were $\$ 9.0$ billion, a $3.7 \%$ increase from year-end 1996 and 5.5\% above total loans on June 30, 1996. The comparisons with prior periods are affected by the February 1997 acquisition of Indosuez Niugini Bank, Limited which reported total loans of $\$ 30.2$ million at the end of June 1997. The following table presents Pacific Century's total loan portfolio balances for the periods indicated.

| (in millions of dollars) | $\begin{array}{r} \text { June } 30 \\ 1997 \end{array}$ | $\begin{array}{r} \text { December } 31 \\ 1996 \end{array}$ | $\begin{array}{r} \text { June } 30 \\ 1996 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Domestic Loans |  |  |  |
| Commercial and Industrial | \$1,860.6 | \$1,806.7 | \$1,771.7 |
| Construction -- Commercial | 242.2 | 212.3 | 210.6 |
| -- Residential | 16.3 | 23.6 | 26.2 |
| Mortgage -- Commercial | 1,219.4 | 1,227.8 | 1,283.9 |
| -- Residential | 2,671.8 | 2,635.3 | 2,550.9 |
| Installment | 845.7 | 849.3 | 815.4 |
| Lease Financing | 482.3 | 437.8 | 406.8 |
| Total Domestic | 7,338.3 | 7,192.8 | 7,065.5 |
| Foreign Loans | 1,680.5 | 1,506.5 | 1,483.5 |
| Total Loans | \$9,018.8 | \$8,699.3 | \$8,549.0 |

Commercial and Industrial Loans

Commercial and Industrial loans outstanding were \$1.9 billion as of June 30, 1997, an increase of $3.0 \%$ from year-end 1996 and 5.0\% from June 30, 1996. The change in Commercial and Industrial loans has been impacted by the Hawaii economy which has affected loan demand, low pricing in the U.S. corporate market, and aggressive management of substandard borrowers.

Real estate loans totaled $\$ 4.1$ billion at June 30 , 1997, a $1.2 \%$ increase from year-end 1996 and a $1.9 \%$ increase from the same date a year ago. The increase since year-end 1996 was reflected in residential mortgage lending and commercial construction.

Other Lending
Installment loans and leases have remained at similar levels compared to year-end 1996 balances. At June 30 , 1997, total installment loans were $\$ 845.7$ million, compared with $\$ 849.3$ million reported at year-end 1996 , and $\$ 815.4$ million on the same date in 1996. The change since year-end reflected a decrease of 3.2\% in charge card and revolving plan credits and an increase in consumer installment loans of $1.6 \%$ to $\$ 497.7$ million. Total leases at June 30,1997 increased to $\$ 482.3$ million from $\$ 437.8$ million at year-end 1996.

Foreign loan balances were $\$ 1.7$ billion as of June 30,1997 , compared to $\$ 1.5$ billion at both year-end 1996 and June 30, 1996 . The rise in the foreign loan total since year-end reflects the PNG loan portfolio acquired during the quarter and loan growth in the South Pacific branches and affiliates.

Non-Performing Assets and Past Due Loans
Pacific Century's non-performing assets include non-accrual loans, restructured loans and foreclosed real estate. NPAs as of June 30 , 1997 increased to $\$ 93.6$ million. The growth, largely in the residential loan category, reflects a migration from the 90 day past due category. While NPAs in the residential real estate loan category have grown over the last six months, 90 day past due loans have decreased as discussed later in this report. NPAs as of June 30,1997 represented $1.04 \%$ of total loans outstanding. This ratio compares with $1.00 \%$ at the end of the first quarter 1997 and $0.96 \%$ as of year-end 1996 . This ratio was $0.98 \%$ at the end of the second quarter 1996. Pacific Century continues its effort to monitor and manage NPAs aggressively. Total nonperforming assets and loans 90 days past due represented $1.29 \%$ of loans outstanding compared with $1.36 \%$ at year-end 1996 and $1.34 \%$ at March 31, 1997.

Non-accrual loans increased during the quarter to $\$ 82.0$ million from $\$ 76.3$ million at the March 1997 quarter-end and $\$ 72.5$ million at year-end 1996. The increases are largely reported in the residential real estate category with the commercial category reflecting the largest decrease (see table following).

Accruing 90 day past due loans have decreased to \$22.6 million mainly in the real estate categories, both commercial and residential. Installment past due loans (including charge cards) decreased to $\$ 8.2$ million at June 30,1997 from $\$ 10.2$ million as of March 31, 1997, the result of continuing stepped up collection efforts and charge-offs. Residential real estate past due 90 days decreased to $\$ 2.6$ million, $0.10 \%$ of total residential real estate loans. Past due commercial real estate loans decreased to $\$ 0.3$ million, $0.02 \%$ of total commercial real estate loans. For residential real estate loans, the underlying collateral which represented, at original booking, loan to value ratios of $70-80 \%$, reduces loss exposure.

The foreclosed real estate category remained stable, totaling $\$ 11.6$ million at June 30,1997 , compared with $\$ 11.3$
million at March 31, 1997 and $\$ 10.7$ million at year-end 1996. There were 26 properties in Other Real Estate at June 30, 1997, the three largest representing $68.3 \%$ of the total in dollars.

The following table presents NPAs and past due loans for the periods indicated.

Pacific Century Financial Corporation and subsidiaries
Consolidated Non-Performing Assets and Accruing Loans Past Due 90 Days or More

| (in millions of dollars) | June 30 1997 | $\begin{array}{r} \text { December } 31 \\ 1996 \end{array}$ | $\begin{array}{r} \text { June } 30 \\ 1996 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Non-Accrual Loans |  |  |  |
| Commercial | \$16.6 | \$20.9 | \$17.7 |
| Real Estate |  |  |  |
| Construction | 0.7 | 0.3 | -- |
| Commercial | 3.5 | 4.1 | 14.7 |
| Residential | 35.7 | 23.6 | 19.0 |
| Installment | 1.7 | 1.3 | 1.1 |
| Leases | 0.3 | -- | 1.8 |
| Foreign | 23.5 | 22.3 | 20.1 |
| Subtotal | 82.0 | 72.5 | 74.4 |
| Foreclosed Real Estate Domestic | 11.6 | 10.7 | 9.6 |
| Foreign | 0.0 | -- | -- |
| Subtotal | 11.6 | 10.7 | 9.6 |
| Total Non-Performing Assets | 93.6 | 83.2 | 84.0 |
| Accruing Loans Past Due 90 Days or More |  |  |  |
| Real Estate |  |  |  |
| Construction | 0.1 | 0.4 | 0.4 |
| Commercial | 0.3 | 6.8 | 3.5 |
| Residential | 2.6 | 6.8 | 7.3 |
| Installment | 8.2 | 9.0 | 8.0 |
| Leases | 0.2 | 0.2 | 0.1 |
| Foreign | 10.5 | 9.5 | 13.8 |
| Subtotal | 22.6 | 34.7 | 35.0 |
| Total | \$116.2 | \$117.9 | \$119.0 |
| Ratio of Non-Performing Assets to Total Loans | 1.04\% | $0.96 \%$ | $0.98 \%$ |
| Ratio of Non-Performing Assets |  |  |  |
| and Accruing Loans Past Due 90 Days or More to Total Loans | 1.29\% | 1.36\% | 1.39\% |

Summary of Loan Loss Experience
The reserve for loan losses stood at $\$ 167.8$ million at June 30, 1997, representing $1.90 \%$ of loans outstanding. This compares with 1.98\% as of March 31, 1997, 1.97\% at year-end 1996 and 1.95\% on June 30, 1996.

Loan loss provisions were $\$ 7.3$ million for the second quarter of 1997, compared with the $\$ 5.1$ million reported for the first quarter of 1997. Pacific Century reported net charge-offs of $\$ 8.4$ million for the second quarter of 1997 , bringing year-todate net charge-offs to $\$ 9.9$ million. Comparatively, strong recoveries for the first six months of 1996 resulted in net charge-offs of $\$ 3.9$ million.

Gross charge-offs increased to $\$ 11.9$ million for the second quarter of 1997 , compared to $\$ 7.2$ million for the first quarter of 1997. Year-to-date, gross charge-offs totaled $\$ 19.1$ million, compared with $\$ 20.9$ million for the same period in 1996. Recoveries reported for the quarter ended June 30 , 1997 were $\$ 3.5$ million, bringing year-to-date recoveries to $\$ 9.2$ million. Recoveries reported last year through June 30, were boosted by an $\$ 11.5$ million recovery on loans secured by commercial leasehold property charged off in 1992 and 1993.

The annualized ratio of net charge-offs to average loans outstanding for the second quarter 1997 was $0.39 \%$. The ratio of net charge-offs to average loans were $0.23 \%$ for the first half of 1997 and $0.09 \%$ for the comparable period in 1996. For the full year of 1996, Pacific Century reported a ratio of $0.16 \%$.

A detailed breakdown of charge-offs and recoveries by loan category is presented in the following table.

| (in millions of dollars) | Second Quarter 1997 | Second Quarter 1996 | First Six <br> Months 1997 | First Six Months 1996 |
| :---: | :---: | :---: | :---: | :---: |
| Average Loans Outstanding | \$8,659.1 | \$8,464.6 | \$8,568.2 | \$8,242.3 |
| Balance of Reserve for Possible Loan Losses at Beginning of Period | \$170.1 | \$152.1 | \$167.8 | \$152.0 |
| Loans Charged Off |  |  |  |  |
| Commercial and Industrial | 3.3 | 1.7 | 4.7 | 3.1 |
| Real Estate - Construction | -- | -- | -- | -- |
| Real Estate - Mortgage |  |  |  |  |
| Commercial | 0.2 | 0.8 | 0.2 | 1.3 |
| Residential | 0.6 | 0.7 | 0.7 | 0.9 |
| Installment | 7.7 | 10.0 | 13.3 | 14.6 |
| Foreign | -- | 0.8 | -- | 0.8 |
| Leases | 0.1 | -- | 0.2 | 0.2 |
| Total Charged Off | 11.9 | 14.0 | 19.1 | 20.9 |
| Recoveries on Loans Previously Charged Off |  |  |  |  |
| Commercial and Industrial | 1.0 | 12.7 | 5.3 | 13.5 |
| Real Estate - Construction | -- | -- | -- | 0.7 |
| Real Estate - Mortgage |  |  |  |  |
| Commercial | 0.3 | 0.1 | 0.3 | 0.1 |
| Residential | 0.7 | 0.1 | 0.7 | 0.2 |
| Installment | 1.5 | 1.1 | 2.8 | 2.1 |
| Foreign | -- | -- | 0.1 | -- |
| Leases | -- | 0.2 | -- | 0.4 |
| Total Recoveries | 3.5 | 14.2 | 9.2 | 17.0 |
| Net Charge Offs | 8.4 | (0.2) | 9.9 | 3.9 |
| Provision Charged to Operating Expenses | 7.3 | 4.2 | 12.4 | 8.6 |
| Other Net Additions (Deductions) * | (1.2) | 6.8 | (2.5) | 6.6 |
| Balance at End of Period | \$167.8 | \$163.3 | \$167.8 | \$163.3 |
| Ratio of Net Charge Offs to |  |  |  |  |
| Ratio of Reserve to Loans Outstanding | 1.90\% | 1.95\% | 1.90\% | 1.95\% |
| * Includes foreign currency translation adju | s and res | es acquire |  |  |

/TABLE

Capital
through the target ratios outlined in Pacific Century's 1996 Annual Report. Pacific Century's average equity to average assets ratio for the second quarter of 1997 was $7.75 \%$, a decrease from the 7.95\% reported for 1996, but an increase from the 7.64\% for the first quarter of 1997.

Pacific Century's shareholders' equity at June 30, 1997 totaled $\$ 1.1$ billion. New shares issued for the profit sharing, stock option and dividend reinvestment plans increased capital by $\$ 4.1$ million during the quarter. Under Pacific Century's continuing stock repurchase programs, share repurchases totaled $\$ 18.6$ million during the second quarter of 1997 and $\$ 36.5$ million for the first six months of 1997. Dividends for the quarter totaled $\$ 11.8$ million, a decrease from the first quarter dividends, as fewer shares were outstanding. Dividends were paid at $\$ 0.30$ per share for both quarters of 1997.

Regulatory risk-based capital ratios remain well above minimum guidelines. At June 30, 1997, Pacific Century's Total Capital and Tier 1 Capital ratios were $12.80 \%$ and $10.42 \%$, respectively. This compares with year-end 1996, when the Total Capital Ratio was $12.96 \%$ and the Tier 1 Capital Ratio was $10.57 \%$. These ratios reflect the fourth quarter 1996 issuance of $\$ 100$ million in Capital Securities by Bancorp Hawaii Capital Trust I, a subsidiary of Pacific Century. Regulatory guidelines prescribe a minimum Total Capital Ratio of $10.00 \%$ and a Tier 1 Capital Ratio of $6.00 \%$ for an institution to qualify as well capitalized. Pacific Century's strategy is to maintain its capital ratios at levels to meet this qualification to benefit from the financial and regulatory incentives provided to well capitalized companies.

In addition, the leverage ratio, which represents the ratio of Tier 1 Capital to Total Average Assets, was 8.00\% at June 30, 1997, compared to $7.98 \%$ at year-end 1996. The minimum ratio to qualify an institution as well capitalized is $5.00 \%$.

Net Interest Margin Management
The average net interest margin on earning assets for the second quarter of 1997 improved to $4.00 \%$ from $3.95 \%$ reported for the second quarter of 1996. Year-to-date net interest margin through June 1997 was $4.05 \%$ compared to $3.89 \%$ for the same period in 1996. The improvement is partly attributed to the acquisition of the South Pacific banks whose net interest margin is higher and an increased level of earning assets.

The cost of funds rate for the second quarter of 1997 was 4.75\%, which was above the $4.63 \%$ reported for the second quarter of 1996. The earning asset yield was 8.07\% for the second quarter of 1997, an increase over the second quarter 1996 yield of 7.95\%.

## <TABLE>

Pacific Century Financial Corporation and subsidiaries
Consolidated Average Balances and Interest Rates Taxable Equivalent

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended | Three Months Ended |  |  |
| June 301997 | June 30 1996 |  |  |  |
|  | Average Income/Yield/ | Average Income/Yield/ |  |  |
| (in millions of dollars) | Balance Expense Rate | Balance Expense Rate |  |  |


| Earning Assets |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Bearing Deposits | \$529.7 | \$9.5 | 7.17\% | \$665.6 | \$10.8 | 6.55\% |
| Investment Securities Held to Maturity |  |  |  |  |  |  |
| -Taxable | 1,223.2 | 20.9 | 6.86 | 888.2 | 14.5 | 6.59 |
| -Tax-Exempt | 12.6 | 0.4 | 14.02 | 13.1 | 0.5 | 14.11 |
| Investment Securities Available for Sale | 2,397.5 | 38.5 | 6.45 | 2,255.7 | 36.5 | 6.50 |
| Funds Sold | 63.0 | 0.8 | 4.83 | 87.5 | 0.9 | 4.21 |
| Net Loans |  |  |  |  |  |  |
| -Domestic | 7,140.0 | 149.1 | 8.37 | 7,216.7 | 148.8 | 8.29 |
| -Foreign | 1,519.1 | 32.6 | 8.61 | 1,246.9 | 24.4 | 7.86 |
| Loan Fees |  | 7.4 |  |  | 8.3 |  |
| Total Earning Assets | 12,885.1 | 259.2 | 8.07 | 12,373.7 | 244.7 | 7.95 |
| Cash and Due From Banks | 480.0 |  |  | 475.4 |  |  |
| Other Assets | 496.4 |  |  | 434.6 |  |  |
| Total Assets | \$13,861.5 |  |  | \$13,283.7 |  |  |
| Interest Bearing Liabilities |  |  |  |  |  |  |
| Domestic Deposits - Demand | \$1,831.0 | 12.7 | 2.78 | \$1,672.2 | 11.9 | 2.86 |
| - Savings | 842.3 | 5.3 | 2.52 | 956.5 | 5.9 | 2.49 |
| - Time | 2,876.6 | 39.0 | 5.44 | 2,360.5 | 31.6 | 5.38 |
| Total Domestic | 5,549.9 | 57.0 | 4.12 | 4,989.2 | 49.4 | 3.98 |
| Foreign Deposits |  |  |  |  |  |  |
| - Time Due to Banks | 869.8 | 12.8 | 5.88 | 844.1 | 9.8 | 4.65 |
| - Other Time and Savings | 949.3 | 10.8 | 4.56 | 822.7 | 11.1 | 5.46 |
| Total Foreign | 1,819.1 | 23.6 | 5.19 | 1,666.8 | 20.9 | 5.05 |
| Total Deposits | 7,369.0 | 80.6 | 4.38 | 6,656.0 | 70.3 | 4.25 |
| Short-Term Borrowings | 2,836.6 | 38.9 | 5.49 | 2,869.0 | 37.3 | 5.22 |
| Long-Term Debt | 812.6 | 11.1 | 5.49 | 1,181.4 | 15.6 | 5.31 |
| Total Interest Bearing Liabilities | 11,018.2 | 130.6 | 4.75 | 10,706.4 | 123.2 | 4.63 |
| Net Interest Income |  | 128.6 | 3.32 |  | 121.5 | 3.32 |
| Average Spread on Earning Assets |  |  | 4.00\% |  |  | 3.95\% |
| Demand Deposits - Domestic | 1,365.5 |  |  | 1,214.8 |  |  |
| - Foreign | 267.3 |  |  | 149.6 |  |  |
| Total Demand Deposits | 1,632.8 |  |  | 1,364.4 |  |  |
| Other Liabilities | 140.1 |  |  | 149.1 |  |  |
| Shareholders' Equity | 1,070.4 |  |  | 1,063.8 |  |  |
| Total Liabilities and Shareholders' Equity | \$13,861.5 |  |  | \$13,283.7 |  |  |
| Provision for Possible Loan Losses |  | 7.3 |  | 4.2 |  |  |
| Net Overhead |  | 66.1 |  | 62.8 |  |  |
| Income Before Income Taxes |  | 55.2 |  |  | 54.5 |  |
| Provision for Income Taxes |  | 19.4 |  |  | 19.6 |  |
| Tax-Equivalent Adjustment |  | 0.2 |  |  | 0.3 |  |
| Net Income |  | \$35.6 |  |  | \$34.6 |  |

Interest Bearing Deposits
vestment Securities Held to Maturity -Taxable

Investment Securities Available for Sale
Funds Sold
Domest
-Foreign

Total Earning Assets
Cash and Due From Banks
Other Assets
Total Assets
$\begin{aligned} & \text { Interest Bearing Liabilities } \\ & \text { Domestic Deposits }- \text { Demand } \\ &- \text { Savings } \\ &- \text { Time }\end{aligned}$
Total Domestic
reign Deposits

Total Foreign
Total Deposits
Short-Term Borrowings

Total Interest Bearing Liabilities

Interest Income
Average Spread on Earning Assets

Total Demand Deposits
Other Liabilities

Total Liabilities and Shareholders' Equity

Provision for Possible Loan Losses
Net Overhead
Income Before Income Taxes
Provision for Income rases

Net Income

Pacific Century Financial Corporation and subsidiaries
Consolidated Average Balances and Interest Rates Taxable Equivalent

| (in millions of dollars) | Six Months Ended June 30, 1997 <br> Average Income/Yield/ Balance Expense Rate |  |  | Six Months Ended June 30, 1996 <br> Average Income/Yield/ Balance Expense Rate |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earning Assets |  |  |  |  |  |  |
| Interest Bearing Deposits | \$545.1 | \$19.2 | $7.08 \%$ | \$598.0 | \$20.7 | 6.95\% |
| Investment Securities Held to Maturity -Taxable | 1,219.4 | 40.7 | 6.73 | 907.3 | 29.2 | 6.46 |
| -Tax-Exempt | 12.6 | 0.9 | 14.23 | 13.4 | 0.9 | 14.03 |
| Investment Securities Available for Sale | 2,387.9 | 77.6 | 6.55 | 2,279.5 | 74.0 | 6.53 |
| Funds Sold | 74.7 | 1.7 | 4.62 | 85.9 | 2.1 | 4.86 |
| Net Loans |  |  |  |  |  |  |
| - Domestic | 7,097.9 | 293.5 | 8.34 | 7,204.1 | 295.9 | 8.26 |
| -Foreign | 1,470.3 | 62.9 | 8.63 | 1,037.7 | 36.9 | 7.16 |
| Loan Fees |  | 16.7 |  |  | 16.6 |  |
| Total Earning Assets | 12,807.9 | 513.2 | 8.08 | 12,125.9 | 476.3 | 7.90 |
| Cash and Due From Banks | 533.2 |  |  | 451.4 |  |  |

Other Assets

Total Assets

```
Interest Bearing Liabilities
    Domestic Deposits - Demand
                        - Savings
                        - Time
        Total Domestic
    Foreign Deposits
        - Time Due to Banks
        - Other Time and Savings
        Total Foreign
```

        Total Deposits
    Short-Term Borrowings
Long-Term Debt
Total Interest Bearing Liabilities
Net Interest Income
Average Spread on Earning Assets
Demand Deposits - Domestic
- Foreign
Total Demand Deposits
Other Liabilities
Shareholders' Equity

Total Liabilities and Shareholders' Equity

Provision for Possible Loan Losses
Net Overhead

Income Before Income Taxes
Provision for Income Taxes
Tax-Equivalent Adjustment
Net Income

## 490.3 <br> $\$ 13,831.4$ <br> $==========$

| \$1,803.5 | 25.0 | 2.80 |
| :---: | :---: | :---: |
| 873.1 | 10.7 | 2.47 |
| 2,788.5 | 75.5 | 5.46 |
| 5,465.1 | 111.2 | 4.10 |
| 882.3 | 25.5 | 5.83 |
| 922.6 | 20.8 | 4.54 |
| 1,804.9 | 46.3 | 5.17 |
| 7,270.0 | 157.5 | 4.37 |
| 2,804.8 | 75.7 | 5.44 |
| 828.2 | 22.5 | 5.49 |
| 10,903.0 | 255.7 | 4.73 |
|  | 257.5 | $\begin{aligned} & 3.35 \\ & 4.05 \% \end{aligned}$ |
| 1,373.6 |  |  |
| 262.8 |  |  |
| 1,636.4 |  |  |
| 219.8 |  |  |
| 1,072.2 |  |  |
| \$13,831.4 |  |  |

12.4
134.1
-----
111.0
39.5
0.4
-----
$\$ 71.1$
$=======$
425.4
--------
$\$ 13,002.7$
$===========$
$=========$

| \$1,707.4 | 23.7 | 2.80 |
| :---: | :---: | :---: |
| 978.2 | 12.4 | 2.54 |
| 2,286.4 | 61.7 | 5.42 |
| 4,972.0 | 97.8 | 3.95 |
| 784.6 | 19.3 | 4.95 |
| 604.5 | 16.3 | 5.41 |
| 1,389.1 | 35.6 | 5.15 |
| 6,361.1 | 133.4 | 4.22 |
| 2,877.7 | 76.1 | 5.32 |
| 1,201.3 | 32.0 | 5.35 |
| 10,440.1 | 241.5 | 4.65 |
|  | 234.8 | 3.25 |
|  |  | $3.89 \%$ |
| 1,296.1 |  |  |
| 92.0 |  |  |
| 1,388.1 |  |  |
| 108.8 |  |  |
| 1,065.7 |  |  |
| \$13,002.7 |  |  |

Interest Rate Risk and Derivatives
As discussed in Pacific Century's 1996 Annual Report, Pacific Century utilizes interest rate sensitivity analysis and computer simulation techniques to measure the exposure of its earnings to interest rate movements. The objective of the process is to position its balance sheet to optimize earnings without unduly increasing risk. The Interest Rate Sensitivity Table presents the traditional method of quantifying the possible exposure to interest rate movements for various time frames at June 30, 1997. As the table indicates, Pacific Century's one year cumulative asset sensitivity gap totaled $\$ 0.5$ billion, representing $3.19 \%$ of total assets. Comparatively, the one year cumulative gap was $\$ 0.4$ billion at year-end 1996, 2.6\% of total assets. Simulation models are also utilized by Pacific Century to measure the interest rate sensitivity of its balance sheet. These models simulate changes in interest rates and project the impact on Pacific Century's net interest income. The results of these simulations are all within established guidelines.

Pacific Century uses swaps as a cost effective risk management tool for dealing with interest rate risk from time to time. One new swap agreement with a notional amount of $\$ 50$ million was entered into during the quarter. At June 30, 1997, the notional amount of swaps totaled $\$ 0.6$ billion, compared with $\$ 0.7$ billion at year-end 1996 and $\$ 0.8$ billion a year ago. Net expense on interest rate swap agreements totaled $\$ 0.7$ million for the second quarter of 1997 and $\$ 1.2$ million for the first six months of 1997. Comparatively, net expense of $\$ 0.8$ million was recognized in the second quarter of 1996 and $\$ 2.2$ million for the first half of 1996.

| JUNE 30, 1997 <br> (in millions of dollars) 0 - | DAYS 91-365 DAYS 1 - 5 YEARS |  |  | OVER NON-INTEREST5 YEARS |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS (1) |  |  |  |  |  |
| INVESTMENT SECURITIES | 1,723.0 | 861.0 | 713.7 | 393.5 | - |
| SHORT TERM INVESTMENTS | 117.5 | 4.9 | - | - | - |
| INTERNATIONAL ASSETS | 1,154.7 | 358.9 | 217.9 | 104.1 | 24.6 |
| DOMESTIC LOANS (2) | 2,760.8 | 2,024.5 | 2,014.0 | 661.2 | 57.4 |
| TRADING SECURITIES | - | - | 2.2 | - | - |
| OTHER ASSETS | 77.5 | 38.7 | 271.2 | 116.7 | 470.7 |
| TOTAL ASSETS | 5,833.5 | 3,288.0 | 3,219.0 | 1,275.5 | 552.7 |
| LIABILITIES AND CAPITAL (1) |  |  |  |  |  |
| NON-INT BEARING DEMAND (3) | 282.9 | 168.3 | 684.2 | 223.0 | - |
| INT BEARING DEMAND (3) | 346.8 | 272.1 | 840.5 | 354.8 | - |
| SAVINGS (3) | 98.7 | 98.7 | 460.4 | 164.4 | - |
| TIME DEPOSITS | 766.7 | 1,331.5 | 593.2 | 47.0 | - |
| FOREIGN DEPOSITS | 1,525.1 | 197.8 | 131.6 | 6.7 | 334.4 |
| S/T BORROWINGS | 2,128.2 | 918.7 | 49.9 | 0.0 | - |
| LONG-TERM DEBT | 40.0 | 154.9 | 286.0 | 220.7 | - |
| OTHER LIABILITIES | - | - | - | - | 359.3 |
| CAPITAL | - | - | - | - | 1,082.2 |
| TOTAL LIABILITIES AND CAPITAL | 5,188.4 | 3,142.0 | 3,045.8 | 1,016.6 | 1,775.9 |
| INTEREST RATE SWAPS | -536.0 | 196.3 | 339.7 | - | - |
| INTEREST SENSITIVITY GAP | 109.1 | 342.3 | 512.9 | 258.9 | -1,223.2 |
| CUMULATIVE GAP | 109.1 | 451.4 | 964.3 | 1,223.2 | - |
| PERCENTAGE OF TOTAL ASSETS | $0.77 \%$ | 3.19\% | 6.81\% | 8.63\% | - |

Assumptions used:
(1) Based on repricing date.
(2) Includes the effect of estimated amortization.
(3) Historical analysis shows that these deposit categories, while technically subject to immediate withdrawal, actually display sensitivity
characteristics that generally fall within one and five years. The allocation presented is based on that historic analysis.

Liquidity
The ability to meet day-to-day financial needs of Pacific Century's customer base is essential. Much of the strategy of meeting liquidity needs was described in Pacific Century's 1996 Annual Report and remains in place.

At June 30, 1997, deposits were $\$ 8.9$ billion, compared to $\$ 8.7$ billion and $\$ 8.4$ billion reported at year-end 1996 and June 30, 1996, respectively. The increase in deposits reflects the acquisition of $\$ 254$ million of Home Savings deposits acquired by Pacific Century Bank, N.A. in Arizona. The acquisition, which closed in the second quarter, increased Pacific Century Bank, N.A. deposits to $\$ 460.5$ million as of June 30 , 1997. The competition for deposits, not only by banks and savings and loan companies, but also by securities brokerage firms continues to impact the level of deposits. Repos which are offered to government depositors as an alternative to deposits were $\$ 2.1$ billion at June 30, 1997, compared to $\$ 1.7$ billion on June 30, 1996, and $\$ 2.1$ billion at year-end 1996.

Short term borrowings, including Fed Funds, were \$0.95 billion at June 30, 1997, compared with $\$ 0.89$ billion at year-end 1996 and \$1.1 billion at June 30, 1996. Long term debt decreased to $\$ 0.7$ billion at June 30,1997 from $\$ 0.9$ billion at year-end 1996 and $\$ 1.1$ billion at March 31, 1996. Long term debt outstanding included $\$ 100$ million of Capital Securities issued by Pacific Century in Bancorp Hawaii Capital Trust I, a subsidiary of Pacific Century in December 1996.

Non-Interest Income and Expense

Pacific Century utilizes the efficiency ratio to measure its success in managing non-interest income and non-interest expense. Pacific Century determines its efficiency ratio by dividing noninterest expense by the sum of net interest income and noninterest income (excluding securities transactions). For the first half of 1997 , Pacific Century's ratio was $64.7 \%$ compared with 64.6\% for all of 1996. The non-interest income and noninterest expense components of the efficiency ratio are discussed following.

| Non-Interest Income (in millions) | 3 Months Ended June 30, 1997 | 3 Months Ended June 30, 1996 | 6 Months Ended June 30, 1997 | 6 Months Ended June 30, 1996 |
| :---: | :---: | :---: | :---: | :---: |
| Trust Income | \$12.8 | \$11.8 | \$26.1 | \$24.7 |
| Service Charges on Deposits | 6.5 | 6.8 | 13.2 | 12.8 |
| Fees, Exchange and Other Service Charges | 17.5 | 14.0 | 32.2 | 26.5 |
| Other Income | 7.9 | 8.3 | 14.5 | 14.0 |
| Securities Gain (Loss) | 1.6 | 0.1 | 2.0 | (0.1) |
| Total Non-Interest Income | \$46.3 | \$41.0 | \$88.0 | \$77.9 |

Non-interest income for the second quarter was \$46.3 million, a 12.9\% increase from the same quarter in 1996. For the year-to-date, non-interest income totaled $\$ 88.0$ million, an increase of $12.9 \%$ over the same period in 1996. The increases between years are affected by the BDT and BNC acquisition which occurred in May 1996 and the PNG acquisition which took place in 1997.

Trust income for the second quarter was $\$ 12.8$ million, compared with $\$ 11.8$ million for the same quarter in 1996. This $7.9 \%$ increase is largely due to the increasing value of assets under administration through new customer acquisitions and growth in values of trust customer assets administered. At June 30, 1997, total assets under administration totaled \$12.4 billion, compared with $\$ 12.2$ billion at year-end 1996.

Service charges on deposit accounts for the second quarter totaled $\$ 6.5$ million, a decrease from $\$ 6.8$ million reported for the same quarter of 1996. The decrease is largely due to the lower level of analysis fees assessed on commercial deposit accounts. On a year-to-date basis, service charges totaled \$13.2 million, compared to $\$ 12.8$ million for the same period in 1996. This increase again reflects the impact of the acquisition on the earnings between years.

Fees exchange and other service charges for the second quarter were $\$ 17.5$ million, bringing the year-to-date total to $\$ 32.2$ million. This increase of $21.2 \%$ reflects the growth in fees from the acquisitions as much of the affiliate banks' fees are recorded in this category.

Other operating income decreased 4.2\% from the same quarter last year to $\$ 7.9$ million. The year-to-date income in this category was $\$ 14.4$ million, improving to $\$ 13.9$ million compared to the same period in 1996.

For the year to date, securities gains were $\$ 2.0$ million, compared with a $\$ 0.6$ million loss for the same period in 1996.

| Non-Interest Expense (in millions) | 3 Months Ended June 30, 1997 | 3 Months Ended June 30, 1996 | 6 Months Ended June 30, 1997 | 6 Months Ended June 30, 1996 |
| :---: | :---: | :---: | :---: | :---: |
| Salaries | \$40.1 | \$40.9 | \$81.5 | \$77.5 |
| Pension and Other Benefits | 12.4 | 12.1 | 27.5 | 25.5 |
| Net Premises | 11.2 | 8.7 | 21.6 | 19.4 |
| Net Equipment | 9.7 | 8.8 | 18.7 | 16.6 |
| Other Expense | 38.6 | 32.8 | 72.0 | 61.7 |
| Minority Interest | 0.4 | 0.5 | 0.7 | 0.7 |
|  | \$112.4 | \$103. 8 | \$222.0 | \$201.4 |

Non-interest expense for the quarter was $\$ 112.4$ million, an increase of $8.3 \%$ from the same quarter last year and $2.4 \%$ from the first quarter of 1997. The acquisition of BDT, BNC, and PNG have impacted these comparisons due to the timing of the acquisitions. For the year-to-date, non-interest expense was $\$ 222.0$ million, compared with $\$ 201.4$ million at this time last year. This is an increase of $10.3 \%$, but expenses included only two months of BDT and BNC expenses in the first six months of 1996.

Salary and benefit expense totaled $\$ 52.5$ million for the second quarter, compared with $\$ 52.9$ million for the same quarter of 1996 and $\$ 56.5$ million for the first quarter of 1997 . For the year-to-date, salary and benefit expense increased to \$109.0 million from $\$ 103.0$ million for the same period in 1996 . Again, the increase is partly due to the acquisitions in May 1996.

Occupancy and equipment expense totaled $\$ 21.6$ million and $\$ 18.7$ million for the first six months of 1997 , respectively. Compared to the same period in 1996, these would be increases of 10.9\% and 12.9\%, respectively. The growth of these expenses has been driven by Pacific Century's continuing effort to improve efficiency through technology.

The "Year 2000 Issue" continues to gain coverage by the media. As the year 2000 approaches, application software programs and operating systems will need to be updated. Based on a preliminary study, Pacific Century expects to spend approximately $\$ 25$ to $\$ 30$ million through 1998 to address this issue. Pacific Century continues to evaluate alternative solutions to assure that systems will transition smoothly in 2000. Alternatives being considered include the replacement of systems (the cost of which would be capitalized and depreciated) and the update of existing applications to assure they function properly in the year 2000 . The cost of the latter would be expensed in the periods incurred. Pacific Century's technology staff will undertake most of this effort with certain projects handled by consultants.

Other operating expense for the second quarter of 1997 totaled $\$ 38.6$ million, an increase of $17.5 \%$ from the same quarter in 1996. Again, the comparison is affected by the acquisitions.

PART II. - Other Information

Items 1, 2, 3 and 5 omitted pursuant to instructions.
Item 4 - Submission of Matters to a Vote of Security Holders
(a) Pacific Century's Annual Shareholders' Meeting was held on April 25, 1997.

```
(b) Omitted per instructions.
(c) A brief description of each matter voted upon at the
    Annual Shareholders' Meeting held on April 25, 1997 and
    number of votes cast for, against or withheld,
    including a separate tabulation with respect to each
    nominee for office is presented below:
    (1) Election of four Class II directors for terms
    expiring in 2000 and a successor to fill the
    unexpired terms of one retiring Class I director,
    whose term expires in 1999.
    Class II director:
    David A. Heenan -
    Votes cast for: 34,729,296
    Votes cast against: 0
    Votes withheld: 740,382
    Stuart T. K. Ho -
    Votes cast for: 34,731,928
    Votes cast against: 0
    Votes withheld: 737,750
    Lawrence M. Johnson -
    Votes cast for: 34,726,740
    Votes cast against: 0
    Votes withheld: 742,938
    Fred E. Trotter -
    Votes cast for: 34,727,912
    Votes cast against: 0
    Votes withheld: 741,766
    Class I director:
    Donald M. Takaki -
    Votes cast for: 34,724,460
    Votes cast against: 0
    Votes withheld: 745,218
    (2) Election of Ernst & Young as Auditor.
    Votes cast for: 35,225,276
    Votes cast against: 156,419
    Votes abstained: 87,983
(3) Proposal to approve an amendment to section 4.1 of
    Bancorp Hawaii, Inc. Stock Option Plan of 1994 to
    increase to 2,875,000 the number of shares of
    common stock available for grant under the plan.
    Votes cast for: 32,828,926
    Votes cast against: 2,344,462
    Votes abstained: 296,290
(4) Proposal to approve an amendment to the Restated
    Articles of Incorporation to change the name of
    Bancorp Hawaii, Inc. to Pacific Century Financial
    Corporation.
    Votes cast for: 32,954,363
    Votes cast against: 2,174,228
    Votes abstained: 341,087
(d) None.
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Item 6 - Exhibits and Reports on Form 8-K

(b) No Form 8-K was filed during the quarter.

SIGNATURES

Pursuant to the requirements of the Securities Exchange
Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date August 12, 1997
PACIFIC CENTURY FINANCIAL
CORPORATION

DAVID A. HOULE
(Signature)

David A. Houle
Executive Vice President, Treasurer and Chief
Financial Officer

| Exhibit 11 - Statement Pacif Rega | Century Fina ng Computati Months Ended | Corporation Per Share E 30 |
| :---: | :---: | :---: |
|  | Primary | $\begin{gathered} \text { Fully } \\ \text { Diluted } \end{gathered}$ |
| 1997 |  |  |
| Net Income | \$71, 087,000 | \$71, 087,000 |
| Daily Average Shares Outstanding | 39,558,745 | 39,558,745 |
| Shares Assumed Issued for Stock Options | 499,214 | 541,752 |
|  | 40,057,959 | 40,100,497 |
| Earnings Per Common Share and <br> Common Share Equivalents <br> \$1. 77 <br> \$1. 77 |  |  |
| 1996 |  |  |
| Net Income | \$67,323, 000 | \$67,323,000 |
| Daily Average Shares Outstanding Shares Assumed Issued for Stock Options | 41,014,193 | 41,014,193 |
|  | 397,073 | 401,426 |
|  | 41,411,266 | 41,415,619 |
| Earnings Per Common Share and |  |  |
| Common Share Equivalents | \$1.63 | \$1.63 |

To Our Shareholders:

This quarter's solid financial performance validates once again the company's long-term growth and diversification strategies. These strategies are now reflected in our name which officially changed from Bancorp Hawaii, Inc., to Pacific Century Financial Corporation (Pacific Century) following shareholder approval at the April 25 th Annual Meeting of Shareholders. Your company's stock ticker symbol (NYSE:BOH) will remain the same as will the name of its principal subsidiary, Bank of Hawaii.

Also, at the Annual Meeting, Donald M. Takaki was named to the Pacific Century Board of Directors, succeeding K. Tim Yee who reached mandatory retirement age. David A. Heenan, Stuart T. K. Ho, Lawrence M. Johnson and Fred E. Trotter were re-elected to the Pacific Century Board. Shareholders also approved an amendment to increase the number of shares available under the Stock Option Plan of 1994 and appointed Ernst \& Young, LLP as independent auditor for 1997.

In the first quarter of 1997 , Bancorp posted earnings of $\$ 35.5$ million, an increase of 8.5 percent over last year's first quarter. Earnings per share for the first three months of this year were $\$ 0.88$ compared to $\$ 0.79$ for the corresponding period in 1996, an increase of 11.4 percent. Return on average assets was 1.02 percent and return on average equity was 13.40 percent. Contributions from the company's South Pacific acquisitions (Banque de Tahiti and Banque de Nouvelle Caledonie) and an improved net interest margin were among the factors that bolstered Pacific Century's first quarter results.

In February, Bancorp Hawaii announced a definitive agreement to acquire California United Bank (CUB) through a merger with its parent company, CU Bancorp. The acquisition, expected to close in third quarter, is an important element of the company's strategy of geographical diversification. In March, Pacific Century completed the acquisition of four branches in Arizona from Home Savings of America.

Also in March, Indosuez Niugini Bank, Limited in Papua New Guinea became a part of the Pacific Century network. The bank, now known as Bank of Hawaii (PNG), Limited, has total assets equivalent to approximately US $\$ 93.0$ million.

On April 25th, the Board of Directors declared a cash dividend of 30 cents per share on the outstanding common stock for the second quarter of 1997 . The dividend is payable on June 13, 1997 to shareholders of record at the close of business on May 22, 1997.

Pacific Century's growing and unique presence spanning Hawaii, Asia, the West and South Pacific and the western US Mainland enables us to participate in the economic activity occurring throughout this dynamic region. We are confident that each of our four markets holds revenue potential and growth opportunities. We remain committed to enhancing the value of your company, and we appreciate your continued confidence in our stewardship of Pacific Century Financial Corporation.

Sincerely,

LAWRENCE M. JOHNSON

Lawrence M. Johnson
Chairman and CEO

SELECTED FINANCIAL DATA PACIFIC CENTURY AND SUBSIDIARIES (in millions except per share data)

Earnings Highlights and Performance Ratios
Three months ended March 31

Net Interest Income
Provision for Possible Loan Losses
Total Non-Interest Income
Total Non-Interest Expense
Net Income
Earnings Per Common Share and Equivalents
Cash Dividends Paid per Common Share
Return on Average Assets
Return on Average Equity
Average Spread on Earning Assets
Statement of Condition Highlights and Performance Ratios

| $\$ 128,639$ | $\$ 112,986$ |
| ---: | ---: |
| $\$ 5,088$ | $\$ 4,424$ |
| $\$ 43,757$ | $\$ 37,477$ |
| $\$ 109,665$ | $\$ 97,578$ |
| $\$ 35,481$ | $\$ 32,710$ |
|  |  |
| $\$ 0.88$ | $\$ 0.79$ |
| $\$ 0.30$ | $\$ 0.28$ |
| $1.02 \%$ | $1.03 \%$ |
| $13.40 \%$ | $12.32 \%$ |
| $4.02 \%$ | $3.81 \%$ |

Total Earning Assets
Total Assets
Total Assets
Total Long-Term Debt
Total Shareholder's Equity
Reserve for Losses to Outstanding Loans
Total Capital Ratio
everage Ratio
Book Value per Common Share
corporate Offices:
Financial Plaza of the Pacific
130 Merchant Street
Honolulu, Hawaii 96813
Investor/Analyst Inquiries:
David A. Houle, EVP and Chief Financial Officer
(808) 537-8288
or
Sharlene K. Bliss
Investor Relations Officer
(808) 537-8037
or
Cori C. Weston
orporate Secretary
(808) 537-8272

## Pacific Century Financial Corporation

Exhibit 99 - Statement Regarding Computation of Ratios Six Months Ended June 30
(in millions of dollars)

Earnings:

1. Income Before Income Taxes
2. Plus: Fixed Charges Including Interest on
3. Earnings Including Fixed Charges
4. Less: Interest on Deposits
5. Earnings Excluding Interest on Deposits

Fixed Charges:
6. Fixed Charges Including Interest on Deposits
7. Less: Interest on Deposits
8. Fixed Charges Excluding Interest on Deposits
Ratio of Earnings to Fixed Charges:
Including Interest on Deposits (Line 3 divided by Line 6)
Excluding Interest on Deposits (Line 5 divided by Line 8)

```
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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM
THE CONSOLIDATED STATEMENTS OF CONDITION AND CONSOLIDATED STATEMENTS
OF INCOME AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH
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