UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report
(Date of earliest event reported)

April 24, 2017

BANK OF HAWAII CORPORATION

(Exact name of registrant as specified in its charter)

Delaware	1-6887	99-0148992
(State of Incorporation)	(Commission	(IRS Employer
	File Number)	Identification No.)
130 Merchant Street, Honolulu, Hawaii		96813
(Address of principal executive offices)		(Zip Code)
(Registrant's telephone number,		
including area code)		(888) 643-3888
including area code)		(888) 843-3888
Check the appropriate box below if the Form 8-K filing following provisions (see General Instruction A.2. below):	g is intended to simultaneously satisfy the	e filing obligation of the registrant under any of the
☐ Written communications pursuant to Rule 425 und	er the Securities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12 under t	he Exchange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to R	ule 14d-2(b) under the Exchange Act (17	CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to R	ule 13e-4(c) under the Exchange Act (17	CFR 240.13e-4 (c))
Indicate by check mark whether the registrant is an em chapter) or Rule 12b-2 of the Securities Exchange Act of 193		e 405 of the Securities Act of 1933 (§230.405 of this
☐ Emerging growth company		
☐ If an emerging growth company, indicate by checl any new or revised financial accounting standards provided p		use the extended transition period for complying with Act.

Item 2.02. Results of Operations and Financial Condition.

On April 24, 2017, Bank of Hawaii Corporation announced its results of operations for the quarter ended March 31, 2017. The public announcement was made by means of a press release, the text of which is furnished as Exhibit 99.1 hereto and incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.

99.1 April 24, 2017 Press Release: Bank of Hawaii Corporation First Quarter 2017 Financial Results. Any internet addresses provided in this release are for informational purposes only and are not intended to be hyperlinks. Furnished herewith.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 24, 2017 Bank of Hawaii Corporation

By: /s/ Mark A. Rossi

Mark A. Rossi

Vice Chairman and Corporate Secretary



Media Inquiries Stafford Kiguchi Telephone: 808-694-8580 Mobile: 808-265-6367 E-mail: Stafford.Kiguchi@boh.com

Investor/Analyst Inquiries Cindy Wyrick Telephone: 808-694-8430 E-mail: Cindy.Wyrick@boh.com

Bank of Hawaii Corporation First Quarter 2017 Financial Results

- **図 Diluted Earnings Per Share \$1.20**
- **⋈** Net Income \$51.2 Million
- **図** Board of Directors Authorizes Dividend of \$0.50 Per Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (April 24, 2017) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$1.20 for the first quarter of 2017, up from \$1.02 in the previous quarter and up from \$1.16 in the same quarter last year. Net income for the first quarter of 2017 was \$51.2 million, an increase of \$7.7 million compared with net income of \$43.5 million in the fourth quarter of 2016 and up \$1.0 million from net income of \$50.2 million in the first quarter of 2016.

Loan and lease balances increased to \$9.1 billion at March 31, 2017, up 1.8 percent from December 31, 2016 and 13.0 percent compared with March 31, 2016. Deposit growth remained strong during the quarter, increasing 1.1 percent from December 31, 2016 and 7.3 percent from March 31, 2016.

"Bank of Hawaii Corporation began 2017 with good financial performance in the first quarter," said Peter S. Ho, Chairman, President, and CEO. "Our balance sheet growth remained strong and we maintained our disciplined approach to risk and capital management. During the quarter we sold \$12.5 million in Visa Class B shares, our margin expanded to 2.89 percent and our asset quality continued its stable trend."

The return on average assets for the first quarter of 2017 was 1.26 percent, an increase from 1.07 percent during the previous quarter and down from 1.30 percent in the same quarter last year. The return on average equity for the first quarter of 2017 was 17.63 percent, up from 14.90 percent in the fourth quarter of 2016 and down slightly from 17.88 percent in the first quarter of 2016. The efficiency ratio during the first quarter of 2017 was 53.42 percent, an improvement from 58.33 percent in the previous quarter and 54.88 percent in the same quarter last year.

Financial Highlights

Net interest income, on a taxable-equivalent basis, for the first quarter of 2017 was \$112.9 million, up \$2.8 million from net interest income of \$110.1 million in the fourth quarter of 2016 and up \$6.9 million from net interest income of \$106.0 million in the first quarter of 2016. Net interest income in the first quarter of 2016 included interest recoveries of \$1.3 million related to one commercial client in Guam. The net interest margin was 2.89 percent for the first quarter of 2017, up 6 basis points compared with the previous quarter and up 3 basis points from the first quarter last year. Analyses of the changes in net interest income are included in Tables 8a and 8b.

Results for the first quarter of 2017 included a provision for credit losses of \$4.4 million due to continued growth of loans and leases. Results for the fourth quarter of 2016 included a provision for credit losses of \$3.3 million. Results for the first quarter of 2016 included a negative provision for credit losses of \$2.0 million largely due to a recovery of loans previously charged off related to the previously mentioned commercial client.

Noninterest income was \$55.9 million in the first quarter of 2017, an increase of \$9.4 million compared with noninterest income of \$46.5 million in the fourth quarter of 2016 and a decrease of \$0.3 million compared with noninterest income of \$56.2 million in the first quarter of 2016. Noninterest income in the first quarter of 2017 included a gain of \$12.5 million resulting from the sale of 90,000 Visa Class B shares. There were no significant items in noninterest income during the fourth quarter of 2016. Noninterest income in the first quarter of 2016 included a gain of \$11.4 million resulting from the sale of 100,000 Visa Class B shares and net gains of \$1.9 million related to sales of leased assets. As of March 31, 2017, the Company has 90,914 Visa Class B shares remaining. Mortgage banking income totaled \$3.3 million in the first quarter of 2017 compared with \$6.3 million in the previous quarter and \$3.2 million in the same quarter last year.

Noninterest expense was \$88.6 million in the first quarter of 2017, down \$1.0 million from noninterest expense of \$89.6 million in the fourth quarter of 2016 and up \$1.2 million from noninterest expense of \$87.4 million in the same quarter last year. Noninterest expense in the first quarter of 2017 included seasonal payroll expenses of approximately \$2.5 million. Noninterest expense in the fourth quarter of 2016 included expenses of \$1.3 million in compensation related to the increase in the stock price during the quarter partially offset by a net gain of \$1.0 million on the sale of a branch building. Noninterest expense in the first quarter of 2016 included seasonal payroll-related expenses of approximately \$2.5 million and an increase of \$0.5 million to the provision for unfunded commitments partially offset by a net gain of \$1.5 million for the sale of a real estate property in Guam.

The effective tax rate for the first quarter of 2017 was 29.72 percent compared with 28.38 percent in the previous quarter and 32.01 percent during the same quarter last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury & Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Table 13.

Asset Quality

The Company's asset quality remained solid during the first quarter of 2017. Total non-performing assets decreased to \$19.0 million at March 31, 2017, down from non-performing assets of \$19.8 million at December 31, 2016 and \$22.0 million at March 31, 2016. As a percentage of total loans and leases, including foreclosed real estate, non-performing assets were 0.21 percent at the end of the first quarter of 2017, down from 0.22 percent at the end of the fourth quarter of 2016 and 0.27 percent at the end of the first quarter last year.

Accruing loans and leases past due 90 days or more were \$5.9 million at March 31, 2017, down from \$7.1 million at December 31, 2016 and \$7.9 million at March 31, 2016. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$53.0 million at March 31, 2017, up from \$52.2 million at December 31, 2016 and \$50.7 million at March 31, 2016. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loans and leases charged off during the first quarter of 2017 were \$3.6 million or 0.16 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$5.7 million during the quarter were partially offset by recoveries of \$2.1 million. Net charge-offs during the fourth quarter of 2016 were \$3.0 million or 0.14 percent annualized of total average loans and leases outstanding and were comprised of \$5.0 million in charge-offs partially offset by recoveries of \$1.9 million. The Company recorded a net recovery of loans and leases previously charged off of \$3.8 million during the first quarter of 2016 as charge-offs of \$4.9 million were more than offset by recoveries of \$8.7 million.

The allowance for loan and lease losses was \$105.1 million at March 31, 2017, an increase from \$104.3 million at December 31, 2016 and \$104.7 million at March 31, 2016. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.15 percent at March 31, 2017 compared with 1.17 percent at December 31, 2016 and 1.30 percent at March 31, 2016. The reserve for unfunded commitments was \$6.6 million at March 31, 2017 unchanged from December 31, 2016 and March 31, 2016. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

Other Financial Highlights

Total assets were \$16.66 billion at March 31, 2017, up from \$16.49 billion at December 31, 2016 and \$15.65 billion at March 31, 2016. Average total assets were \$16.43 billion during the first quarter of 2017, an increase from average total assets of \$16.21 billion during the previous quarter and \$15.54 billion during the same quarter last year.

The investment securities portfolio was \$6.19 billion at March 31, 2017 compared with \$6.02 billion at December 31, 2016 and \$6.21 billion at March 31, 2016. The portfolio at March 31, 2017 remains largely comprised of securities issued by U. S. government agencies and includes \$3.85 billion in securities held to maturity and \$2.34 billion in securities available for sale.

Total loans and leases were \$9.11 billion at March 31, 2017, up from \$8.95 billion at December 31, 2016 and \$8.07 billion at March 31, 2016. Average total loans and leases were \$9.02 billion during the first quarter of 2017, up from \$8.81 billion during the fourth quarter of 2016 and \$7.94 billion during the same quarter last year.

The commercial loan portfolio was \$3.63 billion at the end of the first quarter of 2017, up slightly from commercial loans of \$3.62 billion at the end of the fourth quarter of 2016 and up 11.5 percent from commercial loans of \$3.26 billion at the end of the same quarter last year. The consumer loan portfolio increased to \$5.48 billion at the end of the first quarter of 2017, up 2.8 percent from consumer loans of \$5.33 billion at the end of the fourth quarter of 2016 and up 14.0 percent from \$4.81 billion at the end of the same quarter last year. Loan and lease portfolio balances are summarized in Table 10.

Total deposits increased to \$14.48 billion at March 31, 2017 compared with \$14.32 billion at December 31, 2016 and \$13.49 billion at March 31, 2016. Average total deposits were \$14.22 billion during the first quarter of 2017, up from \$14.00 billion during the previous quarter and \$13.33 billion during the same quarter last year.

Consumer deposits increased to \$7.20 billion at the end of the first quarter of 2017, up 2.8 percent from the previous quarter and up 9.6 percent compared with the first quarter last year. Commercial deposits were \$6.05 billion at the end of the first quarter of 2017, down 1.0 percent from the previous quarter and up 6.6 percent compared with the first quarter last year. Other deposits, including public funds, were \$1.23 billion at the end of the first quarter, up 1.3 percent from the previous quarter and down 1.1 percent compared with the same quarter last year. Deposit balances are summarized in Tables 7 and 10.

Total shareholders' equity increased to \$1.19 billion at March 31, 2017 compared with \$1.16 billion at December 31, 2016 and \$1.14 billion at March 31, 2016. The Tier 1 Capital Ratio was 13.41 percent at March 31, 2017 compared with 13.24 percent at December 31, 2016 and 13.85 percent at March 31, 2016. The Tier 1 Leverage Ratio at March 31, 2017 was 7.29 percent compared with 7.21 percent at December 31, 2016 and 7.25 percent at March 31, 2016.

During the first quarter of 2017, the Company repurchased 114.0 thousand shares of common stock at a total cost of \$9.6 million under its share repurchase program. The average cost was \$84.53 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through March 31, 2017, the Company has repurchased 53.8 million shares and returned over \$2.0 billion to shareholders at an average cost of \$37.94 per share. Remaining buyback authority under the share repurchase program was \$55.4 million at March 31, 2017. From April 1 through April 21, 2017 the Company repurchased an additional 31.3 thousand shares of common stock at an average cost of \$79.97 per share.

The Company's Board of Directors declared a quarterly cash dividend of \$0.50 per share on the Company's outstanding shares. The dividend will be payable on June 14, 2017 to shareholders of record at the close of business on May 31, 2017.

Hawaii Economy

General economic conditions in Hawaii remained positive during the first quarter of 2017 due to a continuation of the strong tourism market, active construction industry, low unemployment, and robust real estate market. For the first two months of 2017, total visitor arrivals increased 3.3 percent and visitor spending increased 9.0 percent compared to the same period in 2016. The statewide seasonally-adjusted unemployment rate was 2.7 percent in March 2017 compared to 4.5 percent nationally.

For the first quarter of 2017, the volume of single-family home sales on Oahu increased 1.0 percent and the volume of condominium sales on Oahu increased 7.1 percent compared with the same period last year. During the first quarter of 2017, the median sales price of a single-family home on Oahu increased 3.5 percent and the median sales price of a condominium on Oahu increased 2.6 percent compared with the same period last year. As of March 31, 2017, months of inventory of single-family homes and condominiums on Oahu were at 2.7 months. More information on current Hawaii economic trends is presented in Table 15.

Conference Call Information

The Company will review its first quarter financial results today at 2:00 p.m. Eastern Daylight Time (8:00 a.m. Hawaii Time). The call will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, www.boh.com. The toll-free number is 1 (844) 543-5235 in the United States and 1 (703) 318-2209 for international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, April 24, 2017. The replay number is 1 (855) 859-2056 in the United States and 1 (404) 537-3406 from international locations. Enter the pass code 4087401 when prompted. Participants can also dial 1 (800) 585-8367 to access the replay. In addition, a replay will be available on the Company's website, www.boh.com.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2016, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

####

Financial Highlights Table 1

	Three Months Ended					
		March 31,		December 31,		March 31,
(dollars in thousands, except per share amounts)		2017		2016		2016
For the Period:						
Operating Results						
Net Interest Income	\$	109,872	\$	107,093	\$	103,024
Provision for Credit Losses		4,400		3,250		(2,000)
Total Noninterest Income		55,916		46,503		56,207
Total Noninterest Expense		88,568		89,589		87,386
Net Income		51,176		43,513		50,210
Basic Earnings Per Share		1.21		1.03		1.17
Diluted Earnings Per Share		1.20		1.02		1.16
Dividends Declared Per Share		0.50		0.48		0.45
Performance Ratios						
Return on Average Assets		1.26	%	1.07	%	1.30 %
Return on Average Shareholders' Equity		17.63		14.90		17.88
Efficiency Ratio 1		53.42		58.33		54.88
Net Interest Margin ²		2.89		2.83		2.86
Dividend Payout Ratio ³		41.32		46.60		38.46
Average Shareholders' Equity to Average Assets		7.16		7.17		7.27
Average Balances						
Average Loans and Leases	\$	9,020,351	\$	8,813,755	\$	7,940,097
Average Assets	Ψ	16,434,606		16,212,940	Ψ	15,537,073
Average Deposits		14,218,886		13,997,318		13,334,550
Average Shareholders' Equity		1,177,326		1,161,967		1,129,561
Per Share of Common Stock		27.02		27.24		26.42
Book Value Tangible Book Value	\$	27.92 27.18	\$	27.24 26.50	\$	26.43 25.70
Market Value		27.18		20.30		23.70
Closing		82.36		88.69		68.28
High		90.80		89.72		69.37
Low		77.03		71.73		54.55
		March 31,		December 31,		March 31,
		2017		2016		2016
As of Period End:						
Balance Sheet Totals						
Loans and Leases	\$	9,113,809	\$	8,949,785	\$	8,065,610
Total Assets		16,664,215		16,492,367		15,654,695
Total Deposits Other Debt		14,476,533 267,921		14,320,240 267,938		13,488,892 220,771
Total Shareholders' Equity		1,193,137		1,161,537		1,138,753
Total Siluctioned Equity		1,175,157		1,101,557		1,130,733
Asset Quality						
Non-Performing Assets	\$	19,003	\$	19,761	\$	22,015
Allowance for Loan and Lease Losses		105,064		104,273		104,677
Allowance to Loans and Leases Outstanding		1.15	%	1.17	%	1.30 %
Capital Ratios						
Common Equity Tier 1 Capital Ratio		13.41	%	13.24	%	13.85 %
Tier 1 Capital Ratio		13.41		13.24		13.85
Total Capital Ratio		14.66		14.49		15.10
Tier 1 Leverage Ratio		7.29		7.21		7.25
Total Shareholders' Equity to Total Assets		7.16		7.04		7.27
Tangible Common Equity to Tangible Assets 4		6.98		6.86		7.09
Tangible Common Equity to Risk-Weighted Assets 4		13.04		12.81		13.62

Non-Financial Data			
Full-Time Equivalent Employees	2,115	2,122	2,139
Branches	69	69	70
ATMs	441	449	452

 $^{{\}small 1\ Efficiency\ ratio\ is\ defined\ as\ noninterest\ expense\ divided\ by\ total\ revenue\ (net\ interest\ income\ and\ total\ noninterest\ income)}.$

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

³ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

⁴ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

Reconciliation of Non-GAAP Financial Measures

	March 31,	December 31,	March 31,
(dollars in thousands)	2017	2016	2016
Total Shareholders' Equity	\$ 1,193,137	\$ 1,161,537	\$ 1,138,753
Less: Goodwill	31,517	31,517	31,517
Tangible Common Equity	\$ 1,161,620	\$ 1,130,020	\$ 1,107,236
Total Assets	\$ 16,664,215	\$ 16,492,367	\$ 15,654,695
Less: Goodwill	31,517	31,517	31,517
Tangible Assets	\$ 16,632,698	\$ 16,460,850	\$ 15,623,178
Risk-Weighted Assets, determined in accordance			
with prescribed regulatory requirements	\$ 8,908,024	\$ 8,823,485	\$ 8,130,093
Total Shareholders' Equity to Total Assets	7.16%	7.04%	7.27%
Tangible Common Equity to Tangible Assets (Non-GAAP)	6.98%	6.86%	7.09%
Tier 1 Capital Ratio	13.41%	13.24%	13.85%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)	13.04%	12.81%	13.62%

Table 2

Consolidated Statements of Income Table 3

			Three Months Ended	
		March 31,	December 31,	March 31,
(dollars in thousands, except per share amounts)		2017	2016	2016
Interest Income				
Interest and Fees on Loans and Leases	\$	87,937	\$ 86,532	\$ 80,895
Income on Investment Securities	<u> </u>	2,7,22	* *****	
Available-for-Sale		11,084	10,244	10,814
Held-to-Maturity		19,706	19,213	20,391
Deposits		5	2	4
Funds Sold		890	795	753
Other		230	281	212
Total Interest Income		119,852	117,067	113,069
Interest Expense		,		
Deposits Deposits		3,691	3,448	2,886
Securities Sold Under Agreements to Repurchase		5,185	5,406	6,153
Funds Purchased		3	3	3
Other Debt		1,101	1,117	1,003
Total Interest Expense		9,980	9,974	10,045
Net Interest Income		109,872	107,093	103,024
Provision for Credit Losses		4,400	3,250	(2,000)
Net Interest Income After Provision for Credit Losses		105,472	103,843	105,024
Noninterest Income Noninterest Income		103,472	103,843	103,024
		11.470	11 222	11,256
Trust and Asset Management		11,479	11,232 6,256	3,189
Mortgage Banking Service Charges on Deposit Accounts		3,300 8,325		8,443
Fees, Exchange, and Other Service Charges		13,332	8,537 13,731	13,444
Investment Securities Gains (Losses), Net		12,133	(337)	11,180
Annuity and Insurance		1,995	1,457	1,901
Bank-Owned Life Insurance		1,497	1,551	1,548
Other		3,855	4,076	5,246
Total Noninterest Income		55,916	46,503	56,207
		33,910	40,303	30,207
Noninterest Expense		51.602	50.622	50.514
Salaries and Benefits		51,602	50,622	50,514
Net Occupancy		8,168	7,581	7,003
Net Equipment		5,501	5,191	5,409
Data Processing Professional Fees		3,410	3,665	3,951
FDIC Insurance		2,779	2,990	2,639 2,352
Other		2,209	2,015	15,518
		14,899	17,525	
Total Noninterest Expense Income Before Provision for Income Taxes		88,568 72,820	89,589 60,757	87,386
				73,845
Provision for Income Taxes Net Income	\$	21,644 51,176	\$ 43,513	\$ 23,635 \$ 50,210
Basic Earnings Per Share	\$	1.21		
Diluted Earnings Per Share	\$	1.20		
Dividends Declared Per Share	\$	0.50		
Basic Weighted Average Shares		42,406,006	42,386,480	42,920,794
Diluted Weighted Average Shares		42,749,866	42,672,470	43,126,526

Consolidated Statements of Comprehensive Income

1	ര	h	l۵	1

	Three Months Ended				
		March 31,	December 31,	March 31,	
(dollars in thousands)		2017	2016	2016	
Net Income	\$	51,176	\$ 43,513 \$	50,210	
Other Comprehensive Income (Loss), Net of Tax:					
Net Unrealized Gains (Losses) on Investment Securities		4,894	(18,641)	8,694	
Defined Benefit Plans		146	(453)	141	
Total Other Comprehensive Income (Loss)		5,040	(19,094)	8,835	
Comprehensive Income	\$	56,216	\$ 24,419 \$	59,045	

Other Liabilities

Total Liabilities

Shareholders' Equity

Total Shareholders' Equity

Total Liabilities and Shareholders' Equity

Common Stock (\$.01 par value; authorized 500,000,000 shares;

December 31, 2016 - 15,220,694; and March 31, 2016 - 14,769,033)

Consolidated Statements of Condition			Table 5
	March 31,	December 31,	March 31
(dollars in thousands)	2017	2016	2010
Assets			
Interest-Bearing Deposits in Other Banks	\$ 3,486 \$	3,187 \$	4,453
Funds Sold	620,065	707,343	626,200
Investment Securities			
Available-for-Sale	2,341,570	2,186,041	2,293,75
Held-to-Maturity (Fair Value of \$3,848,609; \$3,827,527; and \$3,981,830)	3,848,088	3,832,997	3,911,70
Loans Held for Sale	20,899	62,499	16,85
Loans and Leases	9,113,809	8,949,785	8,065,610
Allowance for Loan and Lease Losses	(105,064)	(104,273)	(104,677
Net Loans and Leases	9,008,745	8,845,512	7,960,933
Total Earning Assets	15,842,853	15,637,579	14,813,900
Cash and Due from Banks	119,972	169,077	164,012
Premises and Equipment, Net	114,865	113,505	111,086
Accrued Interest Receivable	48,654	46,444	47,50
Foreclosed Real Estate	2,529	1,686	1,72
Mortgage Servicing Rights	24,291	23,663	22,663
Goodwill	31,517	31,517	31,517
Bank-Owned Life Insurance	275,685	274,188	269,723
Other Assets	203,849	194,708	192,562
Total Assets	\$ 16,664,215 \$	16,492,367 \$	15,654,695
Liabilities			
Deposits			
Noninterest-Bearing Demand	\$ 4,593,783 \$	4,772,727 \$	4,329,32
Interest-Bearing Demand	2,886,573	2,934,107	2,759,357
Savings	5,596,080	5,395,699	5,172,200
Time	1,400,097	1,217,707	1,228,008
Total Deposits	14,476,533	14,320,240	13,488,892
Funds Purchased	4,616	9,616	7,331
Short-Term Borrowings	_	_	40
Securities Sold Under Agreements to Repurchase	505,292	523,378	586,78
Other Debt	267,921	267,938	220,77
Retirement Benefits Payable	48,436	48,451	47,40
Accrued Interest Payable	6,410	5,334	5,66
Taxes Payable and Deferred Taxes	42,046	21,674	43,13

issued / outstanding: March 31, 2017 - 57,962,462 / 42,736,032;			
December 31, 2016 - 57,856,672 / 42,635,978;			
and March 31, 2016 - 57,849,536 / 43,080,503)	576	576	576
Capital Surplus	553,898	551,628	544,267
Accumulated Other Comprehensive Loss	(28,866)	(33,906)	(14,722)
Retained Earnings	1,444,495	1,415,440	1,347,374
Treasury Stock at Cost (Shares: March 31, 2017 - 15, 226, 430)			

119,824

(776,966)

16,664,215 \$

1,193,137

15,471,078

115,550

(738,742)

1,138,753

15,654,695

14,515,942

134,199

(772,201)

16,492,367 \$

1,161,537

15,330,830

Consolidated Statements of Shareholders' Equity

Consolidated Statements of Shareholders' Eq	uity						Table 6
				Accum. Other			
				Compre- hensive			
	Common Shares	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2016	42,635,978	576 \$	551,628 \$	(33,906) \$	1,415,440 \$	(772,201) \$	1,161,537
Net Income	_	_	_	_	51,176	_	51,176
Other Comprehensive Income	_	_	_	5,040	_	_	5,040
Share-Based Compensation	_	_	1,735	_	_	_	1,735
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	235,803	_	535	_	(702)	6,744	6,577
Common Stock Repurchased	(135,749)	_	_	_	_	(11,509)	(11,509)
Cash Dividends Declared (\$0.50 per share)	_	_	_	_	(21,419)	_	(21,419)
Balance as of March 31, 2017	42,736,032	576 \$	553,898 \$	(28,866) \$	1,444,495 \$	(776,966) \$	1,193,137
Balance as of December 31, 2015	43,282,153	§ 575 \$	542,041 \$	(23,557) \$	1,316,260 \$	(719,059) \$	1,116,260
Net Income		_	_	_	50,210	_	50,210
Other Comprehensive Income	_	_	_	8,835		_	8,835
Share-Based Compensation	_	_	1,599	_	_	_	1,599
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	141,083	1	627	_	368	1,775	2,771
Common Stock Repurchased	(342,733)	_	_	_	_	(21,458)	(21,458)
Cash Dividends Declared (\$0.45 per share)	_	_	_	_	(19,464)	_	(19,464)
Balance as of March 31, 2016	43,080,503	576 \$	544,267 \$	(14,722) \$	1,347,374 \$	(738,742) \$	1,138,753

	Three Months Ended			Three Months Ended					Three Months Ended			
	Mai	rch 31, 2017			Dece	mber 31, 2016			Mai	rch 31, 2016		
	 Average	In come/	Yield/		Average	Income/	Yield/	_	Average	In come/	Yield/	
(dollars in millions)	Balance	Expense	Rate		Balance	Expense	Rate		Balance	Expense	Rate	
Earning Assets												
Interest-Bearing Deposits in Other Banks	\$ 3.3	_	0.57 %	\$	4.0	s –	0.10	% \$	4.4 \$	S —	0.41	
Funds Sold	544.1	0.9	0.65		622.8	0.8	0.50		647.7	0.8	0.46	
Investment Securities												
Available-for-Sale												
Taxable	1,625.4	7.5	1.87		1,533.8	6.7	1.76		1,588.5	7.2	1.80	
Non-Taxable	660.7	5.4	3.26		668.7	5.4	3.21		715.0	5.6	3.15	
Held-to-Maturity												
Taxable	3,589.8	18.2	2.03		3,579.1	17.7	1.97		3,679.6	18.8	2.05	
Non-Taxable	241.8	2.4	3.89		242.7	2.4	3.89		245.5	2.4	3.91	
Total Investment Securities	6,117.7	33.5	2.19		6,024.3	32.2	2.13		6,228.6	34.0	2.19	
Loans Held for Sale	30.4	0.3	3.99		39.1	0.3	3.61		12.2	0.1	3.89	
Loans and Leases 1												
Commercial and Industrial	1,263.7	10.5	3.38		1,223.6	10.0	3.25		1,127.4	10.8	3.84	
Commercial Mortgage	1,881.5	17.5	3.76		1,833.8	17.0	3.68		1,689.2	15.7	3.74	
Construction	259.1	2.9	4.54		276.0	3.0	4.36		170.0	2.0	4.63	
Commercial Lease Financing	208.7	1.1	2.18		204.0	1.1	2.17		198.9	1.3	2.69	
Residential Mortgage	3,201.7	30.9	3.86		3,139.4	30.6	3.90		2,918.5	29.6	4.05	
Home Equity	1,367.4	12.0	3.56		1,317.1	11.7	3.54		1,103.5	10.1	3.69	
Automobile	461.7	5.8	5.04		446.0	5.8	5.14		388.6	5.0	5.19	
Other ²	376.6	7.3	7.89		373.9	7.3	7.76		344.0	6.5	7.64	
Total Loans and Leases	9,020.4	88.0	3.94		8,813.8	86.5	3.91		7,940.1	81.0	4.09	
Other	40.1	0.2	2.30		40.1	0.3	2.80		38.4	0.2	2.21	
Total Earning Assets ³	15,756.0	122.9	3.14		15,544.1	120.1	3.08		14,871.4	116.1	3.13	
Cash and Due from Banks	132.2				131.5				131.0			
Other Assets	 546.4			_	537.3			_	534.7			
Total Assets	\$ 16,434.6			\$	16,212.9			\$	15,537.1			
Interest-Bearing Liabilities												
Interest-Bearing Deposits												
Demand	\$ 2,866.4	0.3	0.04	\$	2,760.5	0.3	0.04	\$		0.3	0.04	
Savings	5,406.2	1.3	0.09		5,339.5	1.2	0.09		5,137.6	1.1	0.09	
Time	1,313.7	2.1	0.65		1,322.7	2.0	0.60		1,208.4	1.5	0.50	
Total Interest-Bearing Deposits	 9,586.3	3.7	0.16		9,422.7	3.5	0.15		9,107.6	2.9	0.13	
Short-Term Borrowings	9.5	_	0.15		9.6	_	0.15		7.8	_	0.14	
Securities Sold Under Agreements to Repurchase	512.2	5.2	4.05		533.7	5.4	3.96		602.9	6.2	4.04	
Other Debt	267.9	1.1	1.66		267.9	1.1	1.66		232.3	1.0	1.73	
Total Interest-Bearing Liabilities	10,375.9	10.0	0.39		10,233.9	10.0	0.38		9,950.6	10.1	0.40	
Net Interest Income	5	112.9				\$ 110.1			\$	106.0		
Interest Rate Spread			2.75 %				2.70	%			2.73	
Net Interest Margin			2.89 %				2.83	%			2.86	
Noninterest-Bearing Demand Deposits	4,632.6				4,574.6				4,227.0			
Other Liabilities	248.8				242.4				229.9			
Shareholders' Equity	1,177.3				1,162.0				1,129.6			
Total Liabilities and Shareholders' Equity	\$ 16,434.6			\$	16,212.9			\$	15,537.1			

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^2\} Comprised\ of\ other\ consumer\ revolving\ credit, installment, and\ consumer\ lease\ financing.$

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of of \$3,061,000, \$3,034,000 and \$3,013,000 for the three months ended March 31, 2017, December 31, 2016, and March 31, 2016, respectively.

	Three Months E	Ended March 31, 2017	
	Compared to	December 31, 2016	
(dollars in millions)	 Volume 1	Rate 1	Total
Change in Interest Income:			
Funds Sold	\$ (0.1) \$	0.2 \$	0.1
Investment Securities			
Available-for-Sale			
Taxable	0.4	0.4	0.8
Non-Taxable	(0.1)	0.1	_
Held-to-Maturity			
Taxable	_	0.5	0.5
Total Investment Securities	0.3	1.0	1.3
Loans Held for Sale			
Loans and Leases			
Commercial and Industrial	0.2	0.3	0.5
Commercial Mortgage	0.3	0.2	0.5
Construction	(0.2)	0.1	(0.1)
Residential Mortgage	0.6	(0.3)	0.3
Home Equity	0.3	_	0.3
Automobile	0.1	(0.1)	_
Total Loans and Leases	1.3	0.2	1.5
Other	_	(0.1)	(0.1)
Total Change in Interest Income	1.5	1.3	2.8
Change in Interest Expense:			
Interest-Bearing Deposits			
Savings	_	0.1	0.1
Time	_	0.1	0.1
Total Interest-Bearing Deposits	_	0.2	0.2
Securities Sold Under Agreements to Repurchase	(0.3)	0.1	(0.2)
Total Change in Interest Expense	(0.3)	0.3	
Change in Net Interest Income	\$ 1.8 \$	1.0 \$	2.8

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

That you of change in the fine rest media.	•	Three Months	Ended March 31, 2017	
			to March 31, 2016	
(dollars in millions)		Volume ¹	Rate 1	Total
Change in Interest Income:				
Funds Sold	\$	(0.1) \$	0.2 \$	0.1
Investment Securities				
Available-for-Sale				
Taxable		0.1	0.2	0.3
Non-Taxable		(0.4)	0.2	(0.2)
Held-to-Maturity				
Taxable		(0.5)	(0.1)	(0.6)
Total Investment Securities		(0.8)	0.3	(0.5)
Loans Held for Sale		0.2	_	0.2
Loans and Leases				
Commercial and Industrial		1.1	(1.4)	(0.3)
Commercial Mortgage		1.7	0.1	1.8
Construction		0.9	_	0.9
Commercial Lease Financing		0.1	(0.3)	(0.2)
Residential Mortgage		2.7	(1.4)	1.3
Home Equity		2.3	(0.4)	1.9
Automobile		0.9	(0.1)	0.8
Other 2		0.6	0.2	0.8
Total Loans and Leases		10.3	(3.3)	7.0
Total Change in Interest Income		9.6	(2.8)	6.8
Change in Interest Expense:				
Interest-Bearing Deposits		0.1	0.1	0.2
Savings		0.1	0.1	0.2
Time		0.1	0.5	0.6
Total Interest-Bearing Deposits		0.2	0.6	0.8
Securities Sold Under Agreements to Repurchase		(1.0)	-	(1.0)
Other Debt		0.1	-	0.1
Total Change in Interest Expense		(0.7)	0.6	(0.1)
Change in Net Interest Income	\$	10.3 \$	(3.4) \$	6.9

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{{}^2\} Comprised\ of\ other\ consumer\ revolving\ credit, installment, and\ consumer\ lease\ financing.$

Salaries and Benefits Table 9

		Three Months Ended								
	·	March 31,	December 31,	March 31,						
(dollars in thousands)		2017	2016	2016						
Salaries	\$	29,425 \$	29,382 \$	29,141						
Incentive Compensation		5,774	5,784	5,965						
Share-Based Compensation		2,303	4,126	2,310						
Commission Expense		1,836	1,955	1,357						
Retirement and Other Benefits		5,041	4,350	4,954						
Payroll Taxes		3,944	2,044	3,577						
Medical, Dental, and Life Insurance		3,279	2,908	2,892						
Separation Expense		_	73	318						
Total Salaries and Benefits	\$	51,602 \$	50,622 \$	50,514						

Loan and Lease Portfolio Balances

Table 10

Loan and Lease Portiono Balances					Table 10
(dollars in thousands)	March 31, 2017	December 31, 2016	September 30, 2016	June 30, 2016	March 31, 2016
Commercial					
Commercial and Industrial	\$ 1,250,006 \$	1,249,791 \$	1,217,849 \$	1,174,879 \$	1,180,341
Commercial Mortgage	1,909,064	1,889,551	1,807,190	1,712,271	1,687,199
Construction	262,660	270,018	263,079	226,062	192,909
Lease Financing	208,765	208,332	201,436	192,630	195,804
Total Commercial	3,630,495	3,617,692	3,489,554	3,305,842	3,256,253
Consumer					
Residential Mortgage	3,224,206	3,163,073	3,098,936	3,032,981	2,929,388
Home Equity	1,411,489	1,334,163	1,295,993	1,213,154	1,131,796
Automobile	468,078	454,333	437,659	417,017	399,825
Other 1	379,541	380,524	371,955	362,475	348,348
Total Consumer	5,483,314	5,332,093	5,204,543	5,025,627	4,809,357
Total Loans and Leases	\$ 9,113,809 \$	8,949,785 \$	8,694,097 \$	8,331,469 \$	8,065,610

Deposits

	March 31,	December 31,	September 30,	June 30,	March 31,
(dollars in thousands)	2017	2016	2016	2016	2016
Consumer	\$ 7,196,781 \$	6,997,482 \$	6,781,371 \$	6,618,164 \$	6,568,651
Commercial	6,051,721	6,110,189	5,751,184	5,697,490	5,678,987
Public and Other	1,228,031	1,212,569	1,275,810	1,328,153	1,241,254
Total Deposits	\$ 14,476,533 \$	14,320,240 \$	13,808,365 \$	13,643,807 \$	13,488,892

 $^{^{\}rm 1}$ Comprised of other revolving credit, installment, and lease financing.

st Due 90 Day	S OI WIOTE				Table 11
	March 31, 2017	December 31, 2016	September 30, 2016	June 30, 2016	March 31, 2016
\$	228 \$	151	\$ 201	\$ 269 \$	666
	973	997	1,023	1,194	3,401
	1,201	1,148	1,224	1,463	4,067
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u>, , , , , , , , , , , , , , , , , , , </u>
	11.756	13.780	12,735	9.979	13,719
					2,501
	•	<u> </u>		<u> </u>	16,220
	16,474	18,075	16,925	14,552	20,287
	2,529	1,686	1,747	1,728	1,728
\$	19,003 \$	19,761	\$ 18,672	\$ 16,280 \$	22,015
\$	2,313 \$	3,127	\$ 2,583	\$ 5,640 \$	4,219
		1,457			2,096
	673	894			524
	1,738	1,592			1,099
	5,857	7,070	5,644	8,750	7,938
\$	5,857 \$	7,070	\$ 5,644	\$ 8,750 \$	7,938
\$	52,965 \$	52,208	\$ 52,095	\$ 52,173 \$	50,707
\$	9,113,809 \$	8,949,785	\$ 8,694,097	\$ 8,331,469 \$	8,065,610
	0.18%	0.20%	0.19%	6 0.17%	0.25%
	0.21%	0.22%	0.21%	0.20%	0.27%
	0.03%	0.03%	0.04%	6 0.04%	0.12%
	0.0376	0.0376	0.047	0.04/0	0.127
	0.32%	0.35%	0.34%	6 0.29%	0.37%
	0.27%	0.30%	0.28%	6 0.30%	0.37%
\$	19,761 \$				28,801
	1,221	2,142	3,730	1,300	4,002
	(1,017)	(252)	(501)	(3,401)	(6,012)
	(645)	(653)	(701)	(3,560)	(4,272)
	_	(61)	_	_	(248)
	(317)	(87)	(136)	(74)	(256)
	(1,979)	(1,053)	(1,338)	(7,035)	(10,788)
\$	19,003 \$	19,761	\$ 18,672	\$ 16,280 \$	22,015
	\$ \$ \$ \$ \$ \$ \$	\$ 228 \$ 973	March 31, 2016 2016	March 31, 2016 2016	March 31, 2016 20

Reserve for Credit Losses Table 12

		March 31,	December 31,	March 31,
(dollars in thousands)		2017	2016	2016
Balance at Beginning of Period	\$	110,845	110,605	\$ 108,952
Loans and Leases Charged-Off				
Commercial				
Commercial and Industrial		(174)	(195)	(257)
Consumer				
Residential Mortgage		(183)	(335)	(205)
Home Equity		(363)	(256)	(643)
Automobile		(2,290)	(1,720)	(1,560)
Other 1		(2,694)	(2,445)	(2,222)
Total Loans and Leases Charged-Off		(5,704)	(4,951)	(4,887)
Recoveries on Loans and Leases Previously Charged-Off				
Commercial				
Commercial and Industrial		336	506	6,867
Commercial Mortgage		_	11	14
Construction		_	_	23
Lease Financing		_	1	1
Consumer				
Residential Mortgage		104	154	201
Home Equity		508	323	513
Automobile		620	459	592
Other 1		527	487	473
Total Recoveries on Loans and Leases Previously Charged-Off		2,095	1,941	8,684
Net Loans and Leases Recovered (Charged-Off)		(3,609)	(3,010)	3,797
Provision for Credit Losses		4,400	3,250	(2,000)
Provision for Unfunded Commitments		_	_	500
Balance at End of Period 2	\$	111,636	110,845	\$ 111,249
Components				
Allowance for Loan and Lease Losses	\$	105,064		
Reserve for Unfunded Commitments		6,572	6,572	6,572
Total Reserve for Credit Losses	\$	111,636	110,845	\$ 111,249
Average Loans and Leases Outstanding	\$	9,020,351	8,813,755	\$ 7,940,097
Delic of SNet Loren and Loren Chemid Off (Decement)				
Ratio of Net Loans and Leases Charged-Off (Recovered) to		0.1404	0.140/	0.10
Average Loans and Leases Outstanding (annualized)		0.16%	0.14%	-0.19
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		1.15%	1.17%	1.30

 $^{^{\}rm I}$ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

Business Segments Selected Financial Information

Income Before Provision for Income Taxes

Provision for Income Taxes

Total Assets as of March 31, 2016

Net Income

	Retail	Commercial	Investment	Treasury	Consolidated
(dollars in thousands)	Banking	Banking	Services	and Other	Total
Three Months Ended March 31, 2017					
Net Interest Income	\$ 65,158 \$	41,931 \$	6,650 \$	(3,867) \$	109,872
Provision for Credit Losses	3,801	(188)	(5)	792	4,400
Net Interest Income After Provision for Credit Losses	61,357	42,119	6,655	(4,659)	105,472
Noninterest Income	20,925	5,438	14,549	15,004	55,916
Noninterest Expense	(52,260)	(18,355)	(15,471)	(2,482)	(88,568)
Income Before Provision for Income Taxes	30,022	29,202	5,733	7,863	72,820
Provision for Income Taxes	(10,673)	(10,256)	(2,121)	1,406	(21,644)
Net Income	\$ 19,349 \$	18,946 \$	3,612 \$	9,269 \$	51,176
Total Assets as of March 31, 2017	\$ 5,438,421 \$	3,577,524 \$	288,178 \$	7,360,092 \$	16,664,215
Three Months Ended March 31, 2016					
Net Interest Income	\$ 58,010 \$	38,348 \$	6,452 \$	214 \$	103,024
Provision for Credit Losses	2,835	(6,626)	(6)	1,797	(2,000)
Net Interest Income After Provision for Credit Losses	55,175	44,974	6,458	(1,583)	105,024
Noninterest Income	20,807	7,600	14,024	13,776	56,207
Noninterest Expense	(52,741)	(17,268)	(15,427)	(1,950)	(87,386)

23,241

(8,227)

4,763,749 \$

\$

\$

15,014 \$

35,306

(12,656)

3,196,413 \$

22,650 \$

5,055

(1,870)

284,891 \$

3,185 \$

10,243

7,409,642 \$

(882)

9,361 \$

Table 13

73,845

(23,635)

50,210

15,654,695

		Three Months Ended									
		March 31,		December 31,		September 30,		June 30,		March 31,	
(dollars in thousands, except per share amounts)		2017		2016		2016		2016		2016	
Quarterly Operating Results											
nterest Income											
Interest and Fees on Loans and Leases	\$	87,937	\$	86,532	\$	83,489	\$	82,323	\$	80,895	
Income on Investment Securities											
Available-for-Sale		11,084		10,244		10,313		10,521		10,814	
Held-to-Maturity		19,706		19,213		19,315		20,168		20,391	
Deposits		5		2		1		2		4	
Funds Sold		890		795		695		618		753	
Other		230		281		166		153		212	
Total Interest Income		119,852		117,067		113,979		113,785		113,069	
nterest Expense											
Deposits		3,691		3,448		3,232		3,081		2,886	
Securities Sold Under Agreements to Repurchase		5,185		5,406		5,713		6,134		6,153	
Funds Purchased		3		3		3		3		3	
Other Debt		1,101		1,117		1,119		1,017		1,003	
Cotal Interest Expense		9,980		9,974		10,067		10,235		10,045	
Net Interest Income		109,872		107,093		103,912		103,550		103,024	
Provision for Credit Losses		4,400		3,250		2,500		1,000		(2,000	
Net Interest Income After Provision for Credit Losses		105,472		103,843		101,412		102,550		105,024	
Noninterest Income											
Trust and Asset Management		11,479		11,232		11,008		12,707		11,256	
Mortgage Banking		3,300		6,256		6,362		4,088		3,189	
Service Charges on Deposit Accounts		8,325		8,537		8,524		8,150		8,443	
Fees, Exchange, and Other Service Charges		13,332		13,731		14,023		13,978		13,444	
Investment Securities Gains (Losses), Net		12,133		(337)		(328)		(312)		11,180	
Annuity and Insurance		1,995		1,457		1,653		2,006		1,901	
Bank-Owned Life Insurance		1,497		1,551		1,911		1,551		1,548	
Other		3,855		4,076		4,961		4,351		5,246	
Otal Noninterest Income		55,916		46,503		48,114		46,519		56,207	
Joninterest Expense											
Salaries and Benefits		51,602		50,622		49,725		50,289		50,514	
Net Occupancy		8,168		7,581		8,510		7,158		7,003	
Net Equipment		5,501		5,191		4,913		5,065		5,409	
Data Processing		3,410		3,665		3,620		3,972		3,951	
Professional Fees		2,779		2,990		2,396		2,047		2,639	
FDIC Insurance		2,209		2,015		2,104		2,144		2,352	
Other		14,899		17,525		16,264		15,396		15,518	
Otal Noninterest Expense		88,568		89,589		87,532		86,071		87,386	
ncome Before Provision for Income Taxes		72,820		60,757		61,994		62,998		73,845	
rovision for Income Taxes		21,644		17,244		18,501		18,753		23,635	
Net Income	\$	51,176	\$	43,513	\$	43,493	\$	44,245	\$	50,210	
asic Earnings Per Share	\$	1.21	\$	1.03	\$	1.02	s	1.04	\$	1.17	
Diluted Earnings Per Share	\$	1.20	\$	1.02	\$	1.02	\$	1.03	\$	1.16	
	¥	1.20	Ψ	1.02	Ψ	1.02	Ψ	1.03	Ψ	1.10	
salance Sheet Totals											
oans and Leases	\$	9,113,809	\$	8,949,785	\$	8,694,097	\$	8,331,469	\$	8,065,610	
otal Assets		16,664,215		16,492,367		16,014,643		15,860,901		15,654,695	
otal Deposits		14,476,533		14,320,240		13,808,365		13,643,807		13,488,892	
otal Shareholders' Equity		1,193,137		1,161,537		1,163,859		1,157,219		1,138,753	
erformance Ratios											
eturn on Average Assets		1.26	0/	1.07	0/	1.09	0/	1.14 %	,	1.30	

Return on Average Shareholders' Equity	17.63	14.90	14.89	15.56	17.88
Efficiency Ratio ¹	53.42	58.33	57.58	57.35	54.88
Net Interest Margin ²	2.89	2.83	2.80	2.85	2.86

 $^{{\}small 1\ Efficiency\ ratio\ is\ defined\ as\ noninterest\ expense\ divided\ by\ total\ revenue\ (net\ interest\ income\ and\ noninterest\ income)}.$

 $^{2\ \} Net\ interest\ margin\ is\ defined\ as\ net\ interest\ income, on\ a\ taxable-equivalent\ basis, as\ a\ percentage\ of\ average\ earning\ assets.$

Hawaii Economic Trends Table 15

	Tv	vo Months End	ed			Year Ended	Year Ended		
(\$ in millions; jobs in thousands)	F	February 28, 2017			December 3	31, 2016	December 31	1, 2015	
Hawaii Economic Trends									
State General Fund Revenues 1	\$	1,115.7	4.9 %	\$	6,215.4	3.6 % \$	5,998.6	8.4 %	
General Excise and Use Tax Revenue 1	\$	576.1	0.3 %	\$	3,205.7	2.0 % \$	3,141.5	5.4 %	
Jobs ²		675.5			671.7		658.8		

March 31,	December 31	.,
2017	2016	2015
2.7 %	2.9 %	3.2 %
2.4	2.4	2.7
3.1	3.1	3.7
2.9	2.7	3.1
2.8	2.8	3.5
	2.7 % 2.4 3.1 2.9	2017 2016 2.7 % 2.9 % 2.4 2.4 3.1 3.1 2.9 2.7

	March 31,	De	cember 31,	
(percentage change, except months of inventory)	2017	2016	2015	2014
Housing Trends (Single Family Oahu) ⁴				
Median Home Price	3.5 %	5.0 %	3.7 %	3.8 %
Home Sales Volume (units)	1.0 %	6.5 %	5.2 %	(0.8) %
Months of Inventory	2.7	2.5	2.6	2.6

Monthly Visitor Arrivals,		Percentage Change	
(in thousands)	Not Seasonally Adjusted		
Tourism ⁵			
February 28, 2017	700.4	1.7	
January 31, 2017	756.3	4.9	
December 31, 2016	828.5	3.6	
November 30, 2016	696.9	4.7	
October 31, 2016	717.5	4.3	
September 30, 2016	666.6	3.0	
August 31, 2016	780.7	3.1	
July 31, 2016	835.4	2.1	
June 30, 2016	800.3	4.2	
May 31, 2016	718.9	1.3	
April 30, 2016	700.6	3.4	
March 31, 2016	786.3	0.8	
February 29, 2016	688.8	4.1	
January 31, 2016	721.0	6.2	
December 31, 2015	799.5	4.4	
November 30, 2015	665.9	4.4	
October 31, 2015	687.7	4.0	
September 30, 2015	647.2	3.9	
August 31, 2015	757.5	3.1	
July 31, 2015	818.5	5.9	
June 30, 2015	767.9	6.0	
May 31, 2015	709.7	9.3	
April 30, 2015	677.8	2.3	
March 31, 2015	780.1	7.0	
February 28, 2015	661.7	2.3	
January 31, 2015	678.9	(0.6)	

 $^{^{\}rm 1}\,$ Source: Hawaii Department of Business, Economic Development & Tourism

² Source: U. S. Bureau of Labor

- $^{3}\ \ Source: Hawaii\ Department\ of\ Labor\ and\ Industrial\ Relations, County\ jobs\ data\ not\ seasonally\ adjusted.$
- ⁴ Source: Honolulu Board of REALTORS
- ⁵ Source: Hawaii Tourism Authority

Note: Certain prior period seasonally adjusted information has been revised.