

## FOR IMMEDIATE RELEASE

## Bank of Hawaii Corporation First Quarter 2007 Financial Results

## - Diluted Earnings Per Share \$0.94

- Net Income \$47.3 Million
- Board of Directors Declares Dividend of \$0.41 Per Share

HONOLULU, HI (April 23, 2007) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 0.94$ for the first quarter of 2007, an increase of $\$ 0.07$ or 8.1 percent from diluted earnings per share of $\$ 0.87$ in the same quarter last year. Net income for the first quarter of 2007 was $\$ 47.3$ million, up $\$ 2.0$ million or 4.4 percent from net income of $\$ 45.4$ million in the first quarter of 2006. Total revenue during the first quarter of 2007 increased 2.8 percent while total noninterest expense increased 1.6 percent compared with the same quarter last year, resulting in positive operating leverage of 4.1 percent.

The return on average assets for the first quarter of 2007 was 1.83 percent, up from 1.82 percent during the same quarter last year. The return on average equity for the first quarter was 27.00 percent, up from 26.13 percent during the first quarter of 2006. The efficiency ratio for the first quarter of 2007 improved to 51.62 percent compared to 52.22 percent in the same quarter last year.
"Bank of Hawaii Corporation began 2007 with solid financial performance," said Allan R. Landon, Chairman and CEO. "We increased noninterest revenue and controlled our core expenses which helped to offset continued margin pressure. Our average loans and deposits grew during the quarter, overall credit quality remained stable and the Hawaii economy continued to be solid."

## Financial Highlights

The net interest margin for the first quarter of 2007 was 4.07 percent, down from 4.41 percent in the first quarter of 2006 largely due to the continued effects of the inverted yield curve and shifts in the funding mix. Net interest income, on a taxable equivalent basis, for the first quarter of 2007 was $\$ 98.4$ million, down $\$ 4.0$ million from $\$ 102.4$ million in the first quarter of 2006. Analyses of the changes in net interest income are included in Tables 6a and 6b.

> - more -

Results for the first quarter of 2007 included a provision for credit losses of $\$ 2.6$ million, which equaled net charge-offs during the quarter, as compared to $\$ 2.8$ million during the same quarter last year.

Noninterest income was $\$ 61.0$ million for the first quarter of 2007, an increase of $\$ 8.4$ million or 16.0 percent compared to noninterest income of $\$ 52.6$ million in the same quarter last year. Noninterest income grew in every category during the first quarter of 2007 compared to the previous year. The increase in other income was largely due to a gain of $\$ 2.2$ million on the disposal of leased equipment.

Noninterest expense was $\$ 82.1$ million in the first quarter of 2007, an increase of $\$ 1.3$ million from noninterest expense of $\$ 80.8$ million in the same quarter last year. The increase in noninterest expense was largely due to a recovery of legal fees recorded in the first quarter of 2006. An analysis of salaries and benefit expenses is included in Table 7.

The 36.33 percent effective tax rate for the first quarter of 2007 increased slightly from the first quarter of 2006 effective tax rate of 36.30 percent.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group, and Treasury and Other Corporate. Results are determined based on the Company's internal financial management reporting process and organizational structure. Business segment performance details are summarized in Table 11.

## Asset Quality

The Company's overall asset quality remained stable during the first quarter of 2007. Non-performing assets were $\$ 5.8$ million at the end of the first quarter of 2007, down $\$ 0.1$ million compared to $\$ 5.9$ million at the end of the same quarter last year. The ratio of non-performing assets to total loans, foreclosed real estate, and other investments at March 31, 2007 was 0.09 percent, unchanged from March 31, 2006. Non-accrual loans and leases were $\$ 5.4$ million at March 31, 2007, up $\$ 0.1$ million from $\$ 5.3$ million at March 31, 2006 due to a slight increase in the indirect auto loan portfolio. Non-accrual loans and leases as a percentage of total loans and leases at March 31, 2007 were 0.08 percent, which was unchanged from March 31, 2006. Additional information on non-performing assets is included in Table 9.

Net charge-offs during the first quarter of 2007 were $\$ 2.6$ million or 0.16 percent annualized of total average loans and leases compared to $\$ 2.8$ million or 0.18 percent annualized of total average loans and leases during the same quarter last year. First quarter 2007 charge-offs of $\$ 6.6$ million were partially offset by recoveries of $\$ 4.0$ million, including the partial recovery of $\$ 2.1$ million on an aircraft lease which was charged off during the third quarter of 2005.

The allowance for loan and lease losses was $\$ 91.0$ million at March 31, 2007, down $\$ 0.1$ million from $\$ 91.1$ million at March 31, 2006. The ratio of the allowance for loan and lease losses to total loans was 1.40 percent at March 31, 2007, down from 1.46 percent at March 31, 2006. The reserve for unfunded commitments at March 31, 2007 was $\$ 5.2$ million, up from $\$ 5.1$ million at March 31, 2006. Details of charge-offs, recoveries and the components of the total reserve for credit losses are summarized in Table 10.

Loan and lease portfolio balances, including credit exposure to the air transportation industry are summarized in Table 8.

## Bank of Hawaii Corporation First Quarter 2007 Financial Results

## Other Financial Highlights

Total assets were $\$ 10.49$ billion at March 31, 2007, down $\$ 36$ million from total assets of $\$ 10.53$ billion at March 31, 2006. The decrease in assets compared to the prior year was largely due to a reduction in funds sold.

Total loans and leases were $\$ 6.51$ billion at March 31, 2007, up $\$ 261$ million or 4.2 percent compared to total loans and leases of $\$ 6.25$ billion at March 31, 2006. Average loans and leases were $\$ 6.56$ billion during the first quarter of 2007, an increase of $\$ 380$ million or 6.2 percent from average loans and leases of $\$ 6.18$ billion during the first quarter of 2006. Commercial loan balances were $\$ 2.36$ billion at March 31, 2007, up $\$ 189$ million or 8.7 percent from commercial loans of $\$ 2.17$ billion at March 31, 2006. Commercial lease financing balances were reduced by $\$ 43$ million related to the Company's adoption of new accounting guidance on January 1, 2007. Commercial loan originations during the quarter were offset by pay-offs of certain bridge and short-term loan fundings originated during the fourth quarter of 2006 and by the Company's decision to exit certain commercial credits. Total consumer loans were $\$ 4.15$ billion at March 31, 2007, up $\$ 72$ million or 1.8 percent from consumer loans of $\$ 4.07$ billion at March 31, 2006.

Total deposits at March 31, 2007 were $\$ 7.95$ billion, down $\$ 194$ million from total deposits of $\$ 8.15$ billion at March 31, 2006 due to a reduction in public funds and "due from" balances that offset growth in commercial deposits. Consumer deposit balances remained stable during the quarter. Average deposits increased to $\$ 7.92$ billion, up $\$ 179$ million or 2.3 percent compared to average deposits of $\$ 7.74$ billion during the first quarter of 2006.

During the first quarter of 2007, Bank of Hawaii Corporation repurchased 363 thousand shares of common stock at a total cost of $\$ 19.0$ million under its share repurchase program. The average cost was $\$ 52.52$ per share repurchased. From the beginning of the repurchase program in July 2001 through March 31, 2007, the Company repurchased 42.8 million shares and returned $\$ 1.48$ billion to the shareholders at an average cost of $\$ 34.50$ per share. From April 1, 2007 through April 20, 2007, the Company repurchased an additional 70 thousand shares of common stock at an average cost of $\$ 52.81$ per share. Remaining buyback authority under the share repurchase program was $\$ 68.6$ million at April 20, 2007.

At March 31, 2007, the Tier 1 leverage ratio was 6.80 percent compared to 7.19 percent at March 31, 2006. The lower capital levels resulted from first quarter accounting adjustments related to the adoption of three new accounting standards.

The Company's Board of Directors has declared a quarterly cash dividend of $\$ 0.41$ per share on the Company's outstanding shares. The dividend will be payable on June 14, 2007 to shareholders of record at the close of business on May 31, 2007.

## Conference Call Information

The Company will review its first quarter 2007 financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The presentation will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. The conference call number is (866) 277-1182 in the United States or (617) 597-5359 for international callers. No pass code is required to access the call. A replay will be available for one week beginning Monday, April 23, 2007 by calling (888) 286-8010 in the United States or (617) 801-6888 for international callers and entering the number 74272153 when prompted. A replay will also be available via the Investor Relations link of the Company's web site.

## Bank of Hawaii Corporation First Quarter 2007 Financial Results

## Forward-Looking Statements

This news release contains, and other statements made by the Company in connection with this earnings release may contain, forward-looking statements concerning, among other things, the Company's business outlook, the economic and business environment in our service areas and elsewhere, credit quality and other financial and business matters in future periods. Our forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons, including, but not limited to: 1) general economic conditions are less favorable than expected; 2) competitive pressure among financial services and products; 3) the impact of legislation and the regulatory environment; 4) fiscal and monetary policies of the markets in which the Company serves; 5) changes in accounting standards; 6) changes in tax laws or regulations or the interpretation of such laws and regulations; 7) changes in the Company's credit quality or risk profile that may increase or decrease the required level of reserve for credit losses; 8) changes in market interest rates that may affect the Company's credit markets and ability to maintain its net interest margin; 9) unpredictable costs and other consequences of legal or regulatory matters; 10) changes to the amount and timing of proposed equity repurchases; and 11) geopolitical risk, military or terrorist activity, natural disaster, adverse weather, public health and other conditions impacting the Company and its customers' operations.

For further discussion of these and other risks and uncertainties that could cause actual results to differ materially from such forward-looking statements, please refer to the risk factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2006, and subsequent periodic and current reports, filed with the U.S. Securities and Exchange Commission. Words such as "believes," "anticipates," "expects," "intends," "targeted" and similar expressions are intended to identify forward-looking statements but are not exclusive means of identifying such statements. The Company does not undertake an obligation to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a bank holding company providing a broad range of financial products and services to customers in Hawaii and the Pacific Islands (Guam, nearby islands and American Samoa). The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.


Market Price Per Share of Common Stock:

| Closing | $\$$ | 53.03 | $\$$ | 53.95 | $\$$ | 53.31 |
| ---: | ---: | ---: | ---: | :--- | :--- | :--- |
| High |  | 54.81 |  | 54.59 |  | 55.15 |
| Low |  | 50.11 |  | 47.54 |  | 51.40 |


| March 31, | December 31, | March 31, |
| ---: | ---: | ---: |
| 2007 | $2006^{1}$ | 2006 |

## At Period End:

Net Loans and Leases
Total Assets
Total Deposits
Long-Term Debt
Total Shareholders' Equity


[^0]
## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Income (Unaudited)
Table 2

| (dollars in thousands, except per share amounts) |  | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ | De | Months End mber 31, 2006 |  | $\begin{gathered} \text { March 31, } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 110,298 | \$ | 111,649 | \$ | 99,371 |
| Income on Investment Securities |  |  |  |  |  |  |
| Trading |  | 1,618 |  | - |  | - |
| Available-for-Sale |  | 30,961 |  | 32,807 |  | 30,835 |
| Held-to-Maturity |  | 4,052 |  | 4,282 |  | 4,757 |
| Deposits |  | 58 |  | 63 |  | 43 |
| Funds Sold |  | 1,058 |  | 406 |  | 125 |
| Other |  | 333 |  | 333 |  | 272 |
| Total Interest Income |  | 148,378 |  | 149,540 |  | 135,403 |
| Interest Expense |  |  |  |  |  |  |
| Deposits |  | 33,375 |  | 30,924 |  | 19,633 |
| Securities Sold Under Agreements to Repurchase |  | 11,886 |  | 12,538 |  | 7,890 |
| Funds Purchased |  | 923 |  | 1,689 |  | 1,893 |
| Short-Term Borrowings |  | 87 |  | 106 |  | 57 |
| Long-Term Debt |  | 3,970 |  | 4,078 |  | 3,728 |
| Total Interest Expense |  | 50,241 |  | 49,335 |  | 33,201 |
| Net Interest Income |  | 98,137 |  | 100,205 |  | 102,202 |
| Provision for Credit Losses |  | 2,631 |  | 3,143 |  | 2,761 |
| Net Interest Income After Provision for Credit Losses |  | 95,506 |  | 97,062 |  | 99,441 |
| Noninterest Income |  |  |  |  |  |  |
| Trust and Asset Management |  | 15,833 |  | 14,949 |  | 14,848 |
| Mortgage Banking |  | 3,371 |  | 2,612 |  | 2,987 |
| Service Charges on Deposit Accounts |  | 10,967 |  | 11,206 |  | 10,132 |
| Fees, Exchange, and Other Service Charges |  | 16,061 |  | 15,775 |  | 14,767 |
| Investment Securities Gains, Net |  | 16 |  | 153 |  | - |
| Insurance |  | 6,215 |  | 3,965 |  | 5,019 |
| Other |  | 8,497 |  | 4,856 |  | 4,819 |
| Total Noninterest Income |  | 60,960 |  | 53,516 |  | 52,572 |
| Noninterest Expense |  |  |  |  |  |  |
| Salaries and Benefits |  | 45,406 |  | 42,727 |  | 45,786 |
| Net Occupancy |  | 9,811 |  | 9,959 |  | 9,643 |
| Net Equipment |  | 4,787 |  | 5,012 |  | 5,028 |
| Professional Fees |  | 2,543 |  | 1,189 |  | 438 |
| Other |  | 19,576 |  | 22,710 |  | 19,923 |
| Total Noninterest Expense |  | 82,123 |  | 81,597 |  | 80,818 |
| Income Before Provision for Income Taxes |  | 74,343 |  | 68,981 |  | 71,195 |
| Provision for Income Taxes |  | 27,008 |  | 18,068 |  | 25,845 |
| Net Income | \$ | 47,335 | \$ | 50,913 | \$ | 45,350 |
| Basic Earnings Per Share |  | \$0.96 |  | \$1.03 |  | \$0.89 |
| Diluted Earnings Per Share |  | \$0.94 |  | \$1.01 |  | \$0.87 |
| Dividends Declared Per Share |  | \$0.41 |  | \$0.41 |  | \$0.37 |
| Basic Weighted Average Shares |  | 49,427,810 |  | 49,493,213 |  | 50,813,676 |
| Diluted Weighted Average Shares |  | 50,263,296 |  | 50,378,519 |  | 52,135,386 |

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Condition (Unaudited)
Table 3

| (dollars in thousands) | $\begin{array}{r} \hline \text { March 31, } \\ 2007 \end{array}$ |  | December 31, 2006 |  |  | $\begin{array}{r} \hline \text { March 31, } \\ 2006 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 5,594 | \$ | 4,990 | \$ | 5,171 |
| Funds Sold |  | 97,000 |  | 50,000 |  | 328,000 |
| Investment Securities |  |  |  |  |  |  |
| Trading |  | 158,469 |  | - |  | - |
| Available-for-Sale |  |  |  |  |  |  |
| Held in Portfolio |  | 1,672,893 |  | 1,846,742 |  | 2,268,644 |
| Pledged as Collateral |  | 765,639 |  | 751,135 |  | 280,560 |
| Held-to-Maturity (Fair Value of \$340,636; \$360,719; and \$417,938) |  | 349,663 |  | 371,344 |  | 433,021 |
| Loans Held for Sale |  | 19,238 |  | 11,942 |  | 22,754 |
| Loans and Leases |  | 6,507,152 |  | 6,623,167 |  | 6,246,125 |
| Allowance for Loan and Lease Losses |  | $(90,998)$ |  | $(90,998)$ |  | $(91,064)$ |
| Net Loans and Leases |  | 6,416,154 |  | 6,532,169 |  | 6,155,061 |
| Total Earning Assets |  | 9,484,650 |  | 9,568,322 |  | 9,493,211 |
| Cash and Noninterest-Bearing Deposits |  | 365,517 |  | 398,342 |  | 422,436 |
| Premises and Equipment |  | 123,309 |  | 125,925 |  | 143,392 |
| Customers' Acceptances |  | 839 |  | 1,230 |  | 729 |
| Accrued Interest Receivable |  | 49,477 |  | 49,284 |  | 44,149 |
| Foreclosed Real Estate |  | 462 |  | 407 |  | 358 |
| Mortgage Servicing Rights |  | 27,005 |  | 19,437 |  | 18,468 |
| Goodwill |  | 34,959 |  | 34,959 |  | 34,959 |
| Other Assets |  | 405,739 |  | 373,909 |  | 370,347 |
| Total Assets | \$ | 10,491,957 | \$ | 10,571,815 | \$ | 10,528,049 |

## Liabilities

| Deposits |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-Bearing Demand | \$ | 1,973,631 | \$ | 1,993,794 | \$ | 2,377,355 |
| Interest-Bearing Demand |  | 1,618,615 |  | 1,642,375 |  | 1,674,294 |
| Savings |  | 2,648,495 |  | 2,690,846 |  | 2,716,572 |
| Time |  | 1,712,196 |  | 1,696,379 |  | 1,378,880 |
| Total Deposits |  | 7,952,937 |  | 8,023,394 |  | 8,147,101 |
| Funds Purchased |  | 72,400 |  | 60,140 |  | 55,930 |
| Short-Term Borrowings |  | 3,462 |  | 11,058 |  | 2,025 |
| Securities Sold Under Agreements to Repurchase |  | 1,050,393 |  | 1,047,824 |  | 957,166 |
| Long-Term Debt |  | 260,308 |  | 260,288 |  | 242,730 |
| Banker's Acceptances |  | 839 |  | 1,230 |  | 729 |
| Retirement Benefits Payable |  | 48,363 |  | 48,309 |  | 71,708 |
| Accrued Interest Payable |  | 17,893 |  | 22,718 |  | 11,882 |
| Taxes Payable and Deferred Taxes |  | 293,326 |  | 277,202 |  | 273,088 |
| Other Liabilities |  | 81,005 |  | 100,232 |  | 84,612 |
| Total Liabilities |  | 9,780,926 |  | 9,852,395 |  | 9,846,971 |
| Shareholders' Equity |  |  |  |  |  |  |
| Common Stock (\$. 01 par value; authorized 500,000,000 shares; issued / outstanding: March 2007-56,930,753 / 49,638,731; |  |  |  |  |  |  |
| December 2006-56,848,609 / 49,777,654; and March 2006-56,858,558 / 50,970,829) Capital Surplus |  | 566 478,123 |  | 566 475,178 |  | 566 467,678 |
| Accumulated Other Comprehensive Loss |  | $(27,356)$ |  | $(39,084)$ |  | $(65,668)$ |
| Retained Earnings |  | 620,034 |  | 630,660 |  | 565,702 |
| Treasury Stock, at Cost (Shares: March 2007-7,292,022; <br> December 2006-7,070,955; and March $2006-5,887,729$ ) |  | $(360,336)$ |  | $(347,900)$ |  | $(287,200)$ |
| Total Shareholders' Equity |  | 711,031 |  | 719,420 |  | 681,078 |
| Total Liabilities and Shareholders' Equity | \$ | 10,491,957 | \$ | 10,571,815 | \$ | 10,528,049 |

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Shareholders' Equity (Unaudited)
Table 4


## Bank of Hawaii Corporation and Subsidiaries

Consolidated Average Balances and Interest Rates - Taxable Equivalent Basis (Unaudited)
Table 5


[^1]| Analysis of Change in Net Interest Income - Taxable Equivalent Basis (Unaudited) |  |  | Table 6a |  |
| :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | Three Months Ended March 31, 2007 compared to December 31, 2006 |  |  |  |
|  | Volume ${ }^{1}$ | Rate ${ }^{1}$ | Time ${ }^{1}$ | Total |
| Change in Interest Income: |  |  |  |  |
| Funds Sold \$ | \$ 0.7 | \$ - \$ | \$ - \$ | \$ 0.7 |
| Investment Securities |  |  |  |  |
| Trading | 1.6 | - | - | 1.6 |
| Available-for-Sale | (2.5) | 0.7 | - | (1.8) |
| Held-to-Maturity | (0.3) | - | - | (0.3) |
| Loans Held for Sale | (0.1) | - | - | (0.1) |
| Loans and Leases |  |  |  |  |
| Commercial and Industrial | 0.9 | (0.3) | (0.4) | 0.2 |
| Construction | 0.2 | (0.2) | (0.1) | (0.1) |
| Commercial Mortgage | 0.1 | (0.3) | (0.2) | (0.4) |
| Residential Mortgage | 0.4 | 0.2 | - | 0.6 |
| Other Revolving Credit and Installment | 0.1 | 0.1 | (0.4) | (0.2) |
| Home Equity | - | (0.1) | (0.4) | (0.5) |
| Lease Financing | (0.3) | (0.5) | - | (0.8) |
| Total Loans and Leases | 1.4 | (1.1) | (1.5) | (1.2) |
| Total Change in Interest Income | 0.8 | (0.4) | (1.5) | (1.1) |


| Change in Interest Expense: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |
| Demand |  | 0.1 |  | 0.1 |  | (0.1) |  | 0.1 |
| Savings |  | 0.1 |  | 1.5 |  | (0.2) |  | 1.4 |
| Time |  | 0.8 |  | 0.6 |  | (0.4) |  | 1.0 |
| Total Interest-Bearing Deposits |  | 1.0 |  | 2.2 |  | (0.7) |  | 2.5 |
| Short-Term Borrowings |  | (0.7) |  | (0.1) |  | - |  | (0.8) |
| Securities Sold Under Agreements to Repurchase |  | (0.2) |  | (0.1) |  | (0.3) |  | (0.6) |
| Long-Term Debt |  | (0.2) |  | - |  | - |  | (0.2) |
| Total Change in Interest Expense |  | (0.1) |  | 2.0 |  | (1.0) |  | 0.9 |
| Change in Net Interest Income | \$ | 0.9 | \$ | (2.4) | \$ | (0.5) | \$ | (2.0) |

[^2]

[^3]
## Bank of Hawaii Corporation and Subsidiaries

Salaries and Benefits (Unaudited)
Table 7

| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2007 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2006 \\ \hline \end{gathered}$ |  |
| Salaries | \$ | 28,124 | \$ | 27,923 | \$ | 26,724 |
| Incentive Compensation |  | 3,619 |  | 5,288 |  | 4,321 |
| Share-Based Compensation |  | 1,227 |  | 999 |  | 1,481 |
| Commission Expense |  | 1,993 |  | 1,692 |  | 1,922 |
| Retirement and Other Benefits |  | 3,769 |  | 2,690 |  | 5,235 |
| Payroll Taxes |  | 3,522 |  | 1,992 |  | 3,385 |
| Medical, Dental, and Life Insurance |  | 2,238 |  | 1,934 |  | 2,161 |
| Separation Expense |  | 914 |  | 209 |  | 557 |
| Total Salaries and Benefits | \$ | 45,406 | \$ | 42,727 | \$ | 45,786 |

## Bank of Hawaii Corporation and Subsidiaries

Loan and Lease Portfolio Balances (Unaudited)

| (dollars in thousands) |  | March 31, 2007 | December 31, <br> 2006 |  | September 30, 2006 |  |  | June 30, 2006 |  | $\begin{array}{r} \text { March 31, } \\ 2006^{1} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,042,174 | \$ | 1,093,392 | \$ | 994,531 | \$ | 1,008,618 | \$ | 957,893 |
| Commercial Mortgage |  | 611,784 |  | 611,334 |  | 635,552 |  | 619,839 |  | 591,770 |
| Construction |  | 245,951 |  | 249,263 |  | 238,995 |  | 212,490 |  | 154,737 |
| Lease Financing |  | 460,837 |  | 508,997 |  | 489,183 |  | 475,549 |  | 467,688 |
| Total Commercial |  | 2,360,746 |  | 2,462,986 |  | 2,358,261 |  | 2,316,496 |  | 2,172,088 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,495,141 |  | 2,493,110 |  | 2,464,240 |  | 2,457,867 |  | 2,428,733 |
| Home Equity |  | 938,135 |  | 944,873 |  | 942,743 |  | 929,386 |  | 901,459 |
| Other Revolving Credit and Installment |  | 693,132 |  | 700,896 |  | 701,759 |  | 714,617 |  | 719,553 |
| Lease Financing |  | 19,998 |  | 21,302 |  | 22,054 |  | 23,259 |  | 24,292 |
| Total Consumer |  | 4,146,406 |  | 4,160,181 |  | 4,130,796 |  | 4,125,129 |  | 4,074,037 |
| Total Loans and Leases | \$ | 6,507,152 | \$ | 6,623,167 | \$ | 6,489,057 | \$ | 6,441,625 | \$ | 6,246,125 |

## Air Transportation Credit Exposure ${ }^{2}$ (Unaudited)

| (dollars in thousands) | March 31, 2007 |  |  |  |  |  | Dec. 31, 2006 |  | Mar. 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | Unused <br> Commitments |  | Total <br> Exposure |  | Total <br> Exposure |  | Total <br> Exposure |  |
| Passenger Carriers Based In the United States | \$ | 65,731 | \$ | - | \$ | 65,731 | \$ | 68,035 | \$ | 68,609 |
| Passenger Carriers Based Outside the United States |  | 19,326 |  | - |  | 19,326 |  | 19,406 |  | 20,613 |
| Cargo Carriers |  | 13,254 |  | - |  | 13,254 |  | 13,240 |  | 13,240 |
| Total Air Transportation Credit Exposure | \$ | 98,311 | \$ | - | \$ | 98,311 | \$ | 100,681 | \$ | 102,462 |

[^4]
## Bank of Hawaii Corporation and Subsidiaries

Consolidated Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More (Unaudited)
Table 9

|  | March 31, | December 31, September 30, | June 30, | March 31, |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | 2007 | 2006 | 2006 | 2006 | 2006 |


| Non-Performing Assets |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Non-Accrual Loans and Leases |  |  |  |  |

Accruing Loans and Leases Past Due 90 Days or More

| Commercial |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lease Financing | \$ | 4 | \$ | - | \$ | - | \$ | - | \$ | - |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 706 |  | 519 |  | 882 |  | 1,157 |  | 464 |
| Home Equity |  | 219 |  | 331 |  | 62 |  | 86 |  | 85 |
| Other Revolving Credit and Installment |  | 1,441 |  | 1,954 |  | 2,044 |  | 1,561 |  | 1,390 |
| Lease Financing |  | 10 |  | 10 |  | - |  | - |  | 18 |
| Total Consumer |  | 2,376 |  | 2,814 |  | 2,988 |  | 2,804 |  | 1,957 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 2,380 | \$ | 2,814 | \$ | 2,988 | \$ | 2,804 | \$ | 1,957 |



| Ratio of Non-Accrual Loans and Leases to Total Loans and Leases | $0.08 \%$ | $0.09 \%$ | $0.08 \%$ |
| :--- | :--- | :--- | :--- |

Ratio of Non-Performing Assets to Total Loans and Leases,

| Foreclosed Real Estate and Other Investments | $0.09 \%$ | $0.10 \%$ | $0.08 \%$ |
| :--- | :--- | :--- | :--- |

Ratio of Non-Performing Assets and Accruing Loans and Leases

| Past Due 90 Days or More to Total Loans and Leases | $0.13 \%$ | $0.14 \%$ | $0.13 \%$ |
| :--- | :--- | :--- | :--- |


| Quarter to Quarter Changes in Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at Beginning of Quarter | \$ | 6,407 | \$ | 5,442 | \$ | 5,377 | \$ | 5,906 | \$ | 6,478 |
| Additions |  | 1,548 |  | 2,427 |  | 1,507 |  | 1,509 |  | 907 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(1,150)$ |  | (255) |  | (848) |  | $(1,347)$ |  | (445) |
| Return to Accrual |  | (435) |  | (897) |  | (382) |  | (260) |  | (985) |
| Sales of Foreclosed Assets |  | (56) |  | (112) |  | (20) |  | (99) |  |  |
| Charge-offs/Write-downs |  | (478) |  | (198) |  | (192) |  | (332) |  | (49) |
| Total Reductions |  | $(2,119)$ |  | $(1,462)$ |  | $(1,442)$ |  | $(2,038)$ |  | $(1,479)$ |
| Balance at End of Quarter | \$ | 5,836 | \$ | 6,407 | \$ | 5,442 | \$ | 5,377 | \$ | 5,906 |

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Reserve for Credit Losses (Unaudited)
Table 10

| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ |  | December 31, 2006 |  | $\begin{gathered} \text { March 31, } \\ 2006{ }^{1} \end{gathered}$ |  |
| Balance at Beginning of Period | \$ | 96,167 | \$ | 96,167 | \$ | 96,167 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial |  | (805) |  | (720) |  | (382) |
| Lease Financing |  | (22) |  | - |  | - |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | - |  | (93) |  | (10) |
| Home Equity |  | (102) |  | (195) |  | (141) |
| Other Revolving Credit and Installment |  | $(5,714)$ |  | $(4,756)$ |  | $(4,254)$ |
| Lease Financing |  | - |  | (30) |  | (12) |
| Total Loans and Leases Charged-Off |  | $(6,643)$ |  | $(5,794)$ |  | $(4,799)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial |  | 277 |  | 1,445 |  | 295 |
| Commercial Mortgage |  | 85 |  | - |  | 89 |
| Lease Financing |  | 2,081 |  | 2 |  | - |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | 135 |  | - |  | 122 |
| Home Equity |  | 65 |  | 1 |  | 61 |
| Other Revolving Credit and Installment |  | 1,365 |  | 1,191 |  | 1,462 |
| Lease Financing |  | 4 |  | 12 |  | 9 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 4,012 |  | 2,651 |  | 2,038 |
| Net Loan and Lease Charge-Offs |  | $(2,631)$ |  | $(3,143)$ |  | $(2,761)$ |
| Provision for Credit Losses |  | 2,631 |  | 3,143 |  | 2,761 |
| Balance at End of Period ${ }^{2}$ | \$ | 96,167 | \$ | 96,167 | \$ | 96,167 |

## Components

| Allowance for Loan and Lease Losses | \$ | 90,998 | \$ | 90,998 | \$ | 91,064 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reserve for Unfunded Commitments | 5,169 |  |  | 5,169 |  | 5,103 |
| Total Reserve for Credit Losses | \$ | 96,167 | \$ | 96,167 | \$ | 96,167 |
| Average Loans and Leases Outstanding | \$ | 6,561,848 | \$ | 6,501,868 | \$ | 6,181,732 |

Ratio of Net Loan and Lease Charge-Offs to
Average Loans and Leases Outstanding (annualized)
Ratio of Allowance for Loans and Lease Losses to Loans and Leases Outstanding

[^5]
## Bank of Hawaii Corporation and Subsidiaries

Business Segment Selected Financial Information (Unaudited)
Table 11

|  | Retail | Commercial | Investment |  |
| :--- | ---: | ---: | ---: | ---: |
| (dollars in thousands) | Banking | Banking | Services | Treasury |


| Three Months Ended March 31, 2007 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 58,870 | \$ | 33,787 | \$ | 4,440 | \$ | 1,040 | \$ | 98,137 |
| Provision for Credit Losses |  | 3,332 |  | (689) |  | - |  | (12) |  | 2,631 |
| Net Interest Income After Provision for Credit Losses |  | 55,538 |  | 34,476 |  | 4,440 |  | 1,052 |  | 95,506 |
| Noninterest Income |  | 26,690 |  | 11,640 |  | 19,402 |  | 3,228 |  | 60,960 |
| Noninterest Expense |  | $(42,958)$ |  | $(20,545)$ |  | $(16,434)$ |  | $(2,186)$ |  | $(82,123)$ |
| Income Before Provision for Income Taxes |  | 39,270 |  | 25,571 |  | 7,408 |  | 2,094 |  | 74,343 |
| Provision for Income Taxes |  | $(14,530)$ |  | $(9,209)$ |  | $(2,741)$ |  | (528) |  | $(27,008)$ |
| Allocated Net Income |  | 24,740 |  | 16,362 |  | 4,667 |  | 1,566 |  | 47,335 |
| Allowance Funding Value |  | (208) |  | (695) |  | (10) |  | 913 |  |  |
| Provision for Credit Losses |  | 3,332 |  | (689) |  | - |  | (12) |  | 2,631 |
| Economic Provision |  | $(2,958)$ |  | $(2,186)$ |  | (81) |  | - |  | $(5,225)$ |
| Tax Effect of Adjustments |  | (61) |  | 1,320 |  | 34 |  | (333) |  | 960 |
| Income Before Capital Charge |  | 24,845 |  | 14,112 |  | 4,610 |  | 2,134 |  | 45,701 |
| Capital Charge |  | $(5,450)$ |  | $(4,067)$ |  | $(1,579)$ |  | $(8,459)$ |  | $(19,555)$ |
| Net Income (Loss) After Capital Charge (NIACC) | \$ | 19,395 | \$ | 10,045 | \$ | 3,031 | \$ | $(6,325)$ | \$ | 26,146 |




Bank of Hawaii Corporation and Subsidiaries
Quarterly Summary of Selected Consolidated Financial Data (Unaudited)
Table 12

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { March 31, } \\ 2007 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { December 31, } \\ 2006 \end{array}$ |  | $\begin{array}{r} \text { September 30, } \\ 2006^{1} \end{array}$ |  |  | June 30, 2006 | $\begin{array}{r} \text { March 31, } \\ 2006 \\ \hline \end{array}$ |  |
| Quarterly Operating Results |  |  |  |  |  |  |  |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 110,298 | \$ | 111,649 | \$ | 110,065 | \$ | 104,388 | \$ | 99,371 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Trading |  | 1,618 |  | - |  | - |  | - |  | - |
| Available-for-Sale |  | 30,961 |  | 32,807 |  | 31,949 |  | 31,226 |  | 30,835 |
| Held-to-Maturity |  | 4,052 |  | 4,282 |  | 4,558 |  | 4,658 |  | 4,757 |
| Deposits |  | 58 |  | 63 |  | 50 |  | 55 |  | 43 |
| Funds Sold |  | 1,058 |  | 406 |  | 66 |  | 170 |  | 125 |
| Other |  | 333 |  | 333 |  | 272 |  | 272 |  | 272 |
| Total Interest Income |  | 148,378 |  | 149,540 |  | 146,960 |  | 140,769 |  | 135,403 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 33,375 |  | 30,924 |  | 28,464 |  | 24,656 |  | 19,633 |
| Securities Sold Under Agreements to Repurchase |  | 11,886 |  | 12,538 |  | 11,959 |  | 9,802 |  | 7,890 |
| Funds Purchased |  | 923 |  | 1,689 |  | 2,270 |  | 2,652 |  | 1,893 |
| Short-Term Borrowings |  | 87 |  | 106 |  | 82 |  | 73 |  | 57 |
| Long-Term Debt |  | 3,970 |  | 4,078 |  | 3,835 |  | 3,730 |  | 3,728 |
| Total Interest Expense |  | 50,241 |  | 49,335 |  | 46,610 |  | 40,913 |  | 33,201 |
| Net Interest Income |  | 98,137 |  | 100,205 |  | 100,350 |  | 99,856 |  | 102,202 |
| Provision for Credit Losses |  | 2,631 |  | 3,143 |  | 2,785 |  | 2,069 |  | 2,761 |
| Net Interest Income After Provision for Credit Losses |  | 95,506 |  | 97,062 |  | 97,565 |  | 97,787 |  | 99,441 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 15,833 |  | 14,949 |  | 14,406 |  | 14,537 |  | 14,848 |
| Mortgage Banking |  | 3,371 |  | 2,612 |  | 2,394 |  | 2,569 |  | 2,987 |
| Service Charges on Deposit Accounts |  | 10,967 |  | 11,206 |  | 10,723 |  | 9,695 |  | 10,132 |
| Fees, Exchange, and Other Service Charges |  | 16,061 |  | 15,775 |  | 16,266 |  | 15,633 |  | 14,767 |
| Investment Securities Gains, Net |  | 16 |  | 153 |  | 19 |  | - |  | - |
| Insurance |  | 6,215 |  | 3,965 |  | 6,713 |  | 4,691 |  | 5,019 |
| Other |  | 8,497 |  | 4,856 |  | 6,366 |  | 6,076 |  | 4,819 |
| Total Noninterest Income |  | 60,960 |  | 53,516 |  | 56,887 |  | 53,201 |  | 52,572 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 45,406 |  | 42,727 |  | 43,133 |  | 44,811 |  | 45,786 |
| Net Occupancy |  | 9,811 |  | 9,959 |  | 9,998 |  | 9,376 |  | 9,643 |
| Net Equipment |  | 4,787 |  | 5,012 |  | 5,285 |  | 4,802 |  | 5,028 |
| Professional Fees |  | 2,543 |  | 1,189 |  | 2,638 |  | 2,589 |  | 438 |
| Other |  | 19,576 |  | 22,710 |  | 18,751 |  | 17,164 |  | 19,923 |
| Total Noninterest Expense |  | 82,123 |  | 81,597 |  | 79,805 |  | 78,742 |  | 80,818 |
| Income Before Provision for Income Taxes |  | 74,343 |  | 68,981 |  | 74,647 |  | 72,246 |  | 71,195 |
| Provision for Income Taxes |  | 27,008 |  | 18,068 |  | 27,727 |  | 35,070 |  | 25,845 |
| Net Income | \$ | 47,335 | \$ | 50,913 | \$ | 46,920 | \$ | 37,176 | \$ | 45,350 |


| Basic Earnings Per Share | $\$ 0.96$ | $\$ 1.03$ | $\$ 0.94$ | $\$ 0.74$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted Earnings Per Share | $\$ 0.94$ | $\$ 1.01$ | $\$ 0.92$ | $\$ 0.72$ |

## Balance Sheet Totals




[^0]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.
    ${ }^{2}$ The net interest margin is defined as net interest income, on a fully-taxable equivalent basis, as a percentage of average earning assets.
    ${ }^{3}$ The operating leverage is defined as the percentage change in income before provision for credit losses and provision for income taxes and is presented in the quarter over which the percentage change is calculated.
    ${ }^{4}$ The efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{5}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share for the quarter.

[^1]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.
    ${ }^{2}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustment based upon a federal statutory tax rate of $35 \%$.

[^2]:    ${ }^{1}$ The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume, rate, and time for that category.

[^3]:    ${ }^{1}$ The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume and rate for that category.

[^4]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.
    ${ }^{2}$ Exposure includes loans, leveraged leases and operating leases.

[^5]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.
    ${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition (Unaudited).

