## Bank of Hawaii

## Corporation

## Bank of Hawaii Corporation Second Quarter 2002 Financial Results

July 22, 2002
HONOLULU--(BUSINESS WIRE)--July 22, 2002--Bank of Hawaii Corporation (NYSE:BOH):

- Net Income \$31.0 Million, or \$0.42 Per Share
- Board of Directors Declares Dividend of \$0.18 Per Share
- Shares Repurchases Total 3.9 Million During the Quarter
- Company Signs Agreement with Metavante for Key Technology Services

Bank of Hawaii Corporation (NYSE:BOH) today reported diluted earnings per share of $\$ 0.42$ for the second quarter of 2002, up 31.3 percent from $\$ 0.32$ in the second quarter of 2001. Net income for the second quarter was $\$ 31.0$ million, up 16.0 percent from $\$ 26.7$ million in the comparable quarter last year. The return on average assets for the quarter was 1.23 percent, up from 0.83 percent in the same period last year. The return on average equity was 9.94 percent for the quarter, compared to 7.69 percent in the second quarter of 2001.
"Our financial results in the second quarter continue to show progress and we remain encouraged by the improving Hawaii economy," said Michael E. O'Neill, Chairman, CEO and President. "Our recent decision to move key technology services to Metavante in 2003 will improve our operating efficiency and allow us to focus attention on better serving our customers."

For the first six months of 2002, net income was $\$ 62.1$ million, up 2.7 percent from net income of $\$ 60.4$ million for the same period last year. Diluted earnings per share were $\$ 0.83$ for the first half of 2002, up 12.2 percent from $\$ 0.74$ per share for the same period last year. The year-to-date return on average assets was 1.22 percent, up from 0.91 percent for the first six months of 2001. The year-to-date return on average equity was 9.96 percent versus 9.0 percent for the first half of 2001.

There were no non-core items in the second quarter of 2002; however, the presence of non-core items and the effects of business divestitures in prior quarters continue to have a significant impact on the comparability of results. Included in the first quarter of 2002 were restructuring costs of $\$ 2.0$ million related to completion of the Company's previously announced divestiture plan. Non-core items in the second quarter of 2001 included gains of $\$ 24.8$ million related to the divestitures and $\$ 11.1$ million from sales of investments. Restructuring and other non-core expenses of $\$ 38.9$ million offset these gains. Supplemental information has been provided in Table 9 summarizing the continuing core business results for the last six quarters.

Financial Highlights
Net interest income for the second quarter of 2002 on a fully taxable equivalent basis was $\$ 93.0$ million, down $\$ 1.9$ million, or 2.0 percent from the previous quarter largely due to expected decreases in the amount of mortgage loans held for sale. Net interest income was down $\$ 23.7$ million from the prior year quarter primarily due to asset sales related to the divestitures, the exit of the Asia business and the managed reduction of loans to reduce credit risk.

Bank of Hawaii Corporation's net interest margin was 3.97 percent for the second quarter of 2002, a 6 basis point increase from 3.91 percent in the second quarter last year and up 4 basis points from 3.93 percent in the previous quarter. The improvement was primarily due to reductions in short-term borrowings and time deposits, which lowered the Company's cost of funds.

The provision for loan and lease losses was $\$ 3.3$ million for the second quarter of 2002, down $\$ 3.1$ million, or 48.2 percent from $\$ 6.4$ million in the same quarter last year and down $\$ 5.0$ million, or 59.9 percent from $\$ 8.3$ million in the previous quarter. The provision in the second quarter of 2002 equaled net charge-offs for the quarter.

Non-interest income was $\$ 48.9$ million for the quarter, down $\$ 5.1$ million or 9.4 percent from $\$ 54.0$ million in the first quarter of 2002 primarily due to the anticipated decrease in revenue from mortgage banking activities. The second quarter of 2001 included $\$ 35.9$ million in previously mentioned gains. Adjusted for these items, non-interest income decreased $\$ 13.1$ million from the previous year largely due to sales of the Company's South Pacific entities and Pacific Century Bank branch franchise in California.

Non-interest expense for the second quarter of 2002 was $\$ 90.4$ million compared to $\$ 92.4$ million in the previous quarter, which included $\$ 2.0$ million in restructuring costs. Non-interest expense in the second quarter of 2001 included restructuring and other related costs of $\$ 38.9$ million. Adjusting for these items, non-interest expense declined $\$ 32.0$ million or 26.2 percent from the same quarter last year and was unchanged from the previous quarter. The most significant reductions were in Salaries and Other Operating Expenses, which were down $\$ 10.8$ million and $\$ 9.8$ million, respectively, and were largely associated with the divested businesses. Other Operating Expenses were up compared to the previous quarter as the Company
increased its investment in employee education and processes, primarily related to customer sales and service initiatives.
The efficiency ratio was 63.7 percent for the second quarter of 2002 compared to 62.1 percent in the previous quarter and 75.2 percent in the same quarter last year. For the first six months of 2002, the efficiency ratio improved to 62.9 percent from 66.7 percent in the same period last year.

The 35.6 percent effective tax rate for the first six months of 2002 is a decrease from the prior year as the effective tax rate in 2001 reflected the impact of divestitures and foreign taxes.

## Asset Quality

Bank of Hawaii Corporation's credit quality continued to benefit from an improving Hawaii economy during the second quarter of 2002. Asset quality as measured by the Company's internal credit risk ratings improved during the quarter, including its exposure to air transportation and hotel companies.

Non-performing assets were $\$ 78.8$ million at the end of the second quarter 2002, down 13.1 percent from $\$ 90.7$ million at the end of the first quarter 2002. Compared to the same quarter last year, non-performing assets were down $\$ 40.1$ million, or 33.7 percent. At June 30 , 2002 the ratio of non-performing assets to total loans plus foreclosed assets was 1.45 percent, down from 1.61 percent at March 31, 2002 and 1.55 percent at June 30 , 2001. The decrease in non-performing assets was largely due to sales of a nationally syndicated credit and one Hawaii loan held for sale as well as the return to accrual of two Hawaii based credits. These reductions were partially offset by the addition of two credits in the West Pacific region.

Non-accrual loans were $\$ 61.6$ million at June 30, 2002 down from $\$ 63.7$ million at March 31, 2002 due to the previously mentioned activity in non-performing assets. Non-accrual loans at June 30, 2002 were down $\$ 5.7$ million, or 8.5 percent from June 30, 2001. Non-accrual loans as a percentage of total loans were 1.14 percent at June 30, 2002, unchanged from the previous quarter and up from 0.88 percent in the same period last year. The increase in the ratio from the prior year is mainly due to a $\$ 2.2$ billion decrease in loans outstanding resulting from the divestiture of operations in the South Pacific, Asia and California in the prior year, and significant reductions in national syndications.

Net charge-offs for the second quarter of 2002 were $\$ 3.3$ million or 0.24 percent of total average loans (annualized). Charge-offs of $\$ 7.5$ million were partially offset by recoveries of $\$ 4.2$ million. The allowance for loan and lease losses of $\$ 159.0$ million at June 30, 2002 was unchanged from March 31, 2002 and down $\$ 40.8$ million from June 30, 2001.

The ratio of the allowance for loan and lease losses to total loans was 2.94 percent at the end of the second quarter of 2002 , up from 2.84 percent at the end of the first quarter of 2002 and up from 2.62 percent at the end of the same quarter last year. The ratio of the allowance for loan and lease losses to non-accrual loans was 258 percent, up slightly from 249 percent in the previous quarter and down from 297 percent last year.

Air transportation exposure totaled $\$ 154$ million at June 30, 2002 and consisted of $\$ 136$ million in equity interests in leveraged leases and $\$ 18$ million in lending exposure, of which $\$ 7$ million was undrawn. This exposure included $\$ 15$ million to an air cargo carrier. All of the Company's air transportation exposures remain current.

Exposure to national hotel companies declined to $\$ 104$ million at June 30, 2002 with undrawn commitments of $\$ 73$ million. Exposure to Hawaii-based hotel companies totaled $\$ 137$ million at June 30, 2002 including undrawn commitments of $\$ 32$ million. In the West Pacific, loans outstanding to hotel companies totaled $\$ 43$ million at the end of second quarter 2002. All of the Company's hotel exposures remain current.

Bank of Hawaii Corporation's commitments to telecommunications companies totaled $\$ 45$ million at June 30, 2002. The Company's outstanding exposure was $\$ 8$ million at the end of second quarter, including $\$ 6$ million in performing loans and venture investments of $\$ 2$ million.

Syndicated loans outstanding decreased to $\$ 348$ million during the second quarter of 2002. Total syndicated exposure, consisting of loans and undrawn commitments, declined $\$ 256$ million from the prior quarter to $\$ 1.1$ billion at June 30, 2002.

## Other Financial Highlights

Total assets were $\$ 9.8$ billion at the end of June 30, 2002, down from $\$ 10.6$ billion at December 31, 2001 and down from $\$ 12.8$ billion at the end of June 30, 2001. The most significant reductions were in commercial loans and foreign loans resulting from the divestitures and strategic risk reductions in the portfolio. In addition, the Company significantly reduced its loans held for sale.

Deposits at June 30, 2002 were $\$ 6.5$ billion, down slightly from $\$ 6.7$ billion at December 31, 2001 and down $\$ 1.7$ billion from the end of June 30 , 2001. The decline from the previous year was primarily due to sales of the Pacific Century Bank branch franchise in California and South Pacific operations, as well as a managed reduction in foreign deposits resulting from the decision to exit Asia. The Company continues to manage down its higher cost funds, including time deposits, purchased funds, short-term borrowings and long-term debt.

During the second quarter of 2002, Bank of Hawaii Corporation repurchased 3.9 million shares of common stock at an average cost of $\$ 28.53$, totaling $\$ 111.5$ million. At June 30, 2002, the Company had repurchased a total of 12.9 million shares under its previously announced share repurchase programs. Through June 30, 2002 a total of $\$ 324.4$ million has been returned to the shareholder at an average cost of $\$ 25.12$ per share. Since June 30, 2002 another 1.0 million shares have been repurchased at an average cost of $\$ 27.33$ per share. Remaining buyback authority under the existing repurchase programs was \$218.1 million at July 19, 2002.

Capital and liquidity remain exceptionally strong at the Company. At June 30, 2002, the Tier 1 leverage ratio was 12.11 percent compared to 12.64 percent at March 31, 2002 and 10.47 percent at June 30, 2001.

Bank of Hawaii Corporation's Board of Directors declared a quarterly cash dividend of $\$ 0.18$ per share on the Company's outstanding shares. The dividend will be payable on September 16, 2002 to shareholders of record at the close of business on August 23, 2002.

## Key Systems Replacement Project

In an effort to reduce its operating costs over the long term, Bank of Hawaii Corporation also announced today that it has signed an agreement with Metavante Corporation, which will serve as the bank's primary technology systems provider. Metavante currently provides services to over 5,100 clients, including the largest 20 banks in the United States. Bank of Hawaii will convert its key systems, including loans and deposits, to Metavante's state-of-the-industry computer system. The new systems are intended to enhance customer service and convenience, as well as improve the Bank of Hawaii's efficiency. This seven-year outsourcing arrangement is similar to those used by other Hawaii banks and is expected to be operational in the

## third quarter of 2003.

In connection with this decision, the Company estimates that it will recognize mainframe system transition charges of approximately $\$ 35$ million over the next five quarters. These estimated charges are comprised of $\$ 12$ million in conversion and implementation costs, $\$ 11$ million in accelerated depreciation on the existing systems and other equipment costs, $\$ 6$ million in outplacement and severance, and $\$ 6$ million in other costs. The rescale of the Company's key technology and operations services is anticipated to result over the next year in a reduction of approximately 250 employees. Beginning in the third quarter of 2003, the conversion should provide annual cost savings of over $\$ 17$ million compared to current expense levels.

## Economic Outlook

Hawaii's economy has recovered from the adverse impact of last year's terrorist attack. While May jobs remain down 0.5 percent from one year ago, annualized 2002 job growth of 5.0 percent through May points to a rapid employment recovery. Real estate and construction activity continues to lead the Hawaii economy, with volumes and valuations reaching new highs in some categories. Hawaii seasonally adjusted unemployment returned to 4.2 percent during May 2002, one-tenth of a point below third quarter 2001 and down from the November 2001 peak of 5.6 percent.

Domestic visitor arrivals during May 2002 were up 0.4 percent from one year ago and visitor days rose 3.1 percent, a record setting pace. International visitors, who normally represent approximately one-quarter of total visitors, remained down nearly 10 percent in recent months. Recent strengthening of yen-dollar exchange rates and other currency trends are boosting the foreign travel recovery, a shortfall already offset by the rebound in domestic travel.

## Earnings Outlook

Bank of Hawaii Corporation continues its previous earnings guidance of $\$ 120$ million in net income for the year 2002. Given the improvement in the Hawaii economy and recent encouraging trends in credit losses, the Company expects to reduce its allowance for loan losses. The amount and timing of the reduction will be based on evaluations of credit risk. However, based on current conditions, the Company does not expect to continue to record a provision for loan losses equal to the amount of loan losses.

The cost to convert its key systems will be incurred during the conversion period beginning next quarter and continuing through the third quarter of 2003. Under new accounting standards included in SFAS 146, severance costs will be recognized throughout the conversion period. The costs of abandoning software and hardware assets will be reflected as accelerated amortization and depreciation over the conversion period. Costs of conversion services and other related costs will be recognized as incurred. The Company will disclose system conversion costs on a separate line of the income statement in future periods.

For the third quarter of 2002 , operating income is expected to approximate the levels of second quarter. Incremental system conversion costs, which will be separately identified, are estimated to be approximately $\$ 7.8$ million for the third quarter. The amount of the provision for loan losses, if any, will depend on determinations of credit risk that will be made near the end of the quarter. Earnings per share and return on equity projections are dependent upon the terms and timing of share repurchases.

## Conference Call Information

The Company will review its Second Quarter 2002 earnings today at 2:00 p.m. ET. The presentation will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's web site, www.boh.com. The conference call number is (800) 997-8642 in the U.S. or (973) 694-2225 for international callers. A replay of the call will be available for one week beginning at 6:00 p.m. ET on Monday, July 22,2002 by calling (800) 428-6051 in the U.S. or (973) 709-2089 for international callers and entering the number 248890 when prompted. A replay of the presentation will be also available on the Company's web site.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the leading commercial bank in the state of Hawaii.

This news release contains forward-looking statements concerning anticipated revenues and expenses in 2002 and beyond. We believe the assumptions underlying our forward-looking statements are reasonable. However, any of the assumptions could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons including, but not limited to: the Hawaii economy may not continue at the pace we anticipate; our refocused emphasis on our Hawaii market may not achieve the customer and revenue gains we anticipate; our credit markets may deteriorate and our credit quality may fall short of our goals; we may not achieve the expense reductions we expect; we may not be able to maintain our net interest margin; we may not be able to implement our proposed equity repurchases in the amount or at the times planned; the economics or timing, or both, of our technology outsourcing project may not result in the expected benefits; unanticipated difficulties or delays in the conversion of our data processing to outsourcing may result in the reduction or delay of anticipated cost savings or increased cost of conversion; the technology outsourcing project may not be able to achieve the projected reductions in staffing; we may encounter unanticipated difficulties or costs in exiting existing data processing agreements with third parties; the required level of reserves for loan and lease losses may increase or decrease due to changes in our credit quality or risk profile; there may be economic volatility in the markets we serve; and there may be changes in business and economic conditions, competition, fiscal and monetary policies or legislation. We do not undertake any obligation to update any forward-looking statements to reflect later events or circumstances.

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Bank of Hawaii Corporation and subsidiaries
Highlights (Unaudited)
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Table 1

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(dollars in thousands except per share amounts)
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Earnings Highlights and June 30, June 30, June 30, June 30,
Performance Ratios 200220012002


Bank of Hawaii Corporation and subsidiaries Consolidated Statements of Income (Unaudited)

Table 2

| (dollars in thousands except per share amounts) | Three Months Ended June 30 |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
| Interest Income |  |  |  |  |
| Interest and Fees on Loan and Leases | \$ 92,441 | \$ 163,622 | \$ 191,086 | \$ 352,527 |
| Income on Investment Securities - Held to |  |  |  |  |
| Maturity | 4,894 | 9,097 | 10,092 | 19,114 |
| Income on Investment <br> Securities - Available |  |  |  |  |
| for Sale | 26,455 | 36,750 | 53,595 | 76,591 |
| Deposits | 6,011 | 4,941 | 11,058 | 10,325 |
| Funds Sold and Security Resale Agreements | 752 | 1,352 | 1,755 | 2,450 |
| Other | 1,395 | 1,347 | 2,727 | 2,564 |
| Total Interest Income | 131,948 | 217,109 | 270,313 | 463,571 |
| Interest Expense |  |  |  |  |
| Deposits | 22,166 | 60,021 | 46,144 | 132,002 |
| Security Repurchase |  |  |  |  |
| Agreements | 8,256 | 20,843 | 18,549 | 45,473 |
| Funds Purchased | 245 | 2,334 | 476 | 8,456 |
| Short-Term Borrowings | 289 | 2,763 | 938 | 5,993 |
| Long-Term Debt | 8,055 | 14,459 | 16,374 | 29,773 |
| Total Interest Expense | 39,011 | 100,420 | 82,481 | 221,697 |
| Net Interest Income | 92,937 | 116,689 | 187,832 | 241,874 |


| Provision for Loan and Lease Losses | 3,324 | 6,413 | 11,616 | 58,878 |
| :---: | :---: | :---: | :---: | :---: |
| Net Interest Income After Provision for Loan and Lease Losses | 89,613 | 110,276 | 176,216 | 182,996 |
| Non-Interest Income |  |  |  |  |
| Trust and Asset |  |  |  |  |
| Management | 14,175 | 15,247 | 28,993 | 31,042 |
| Mortgage Banking | 3,080 | 4,673 | 11,263 | 9,781 |
| Service Charges on Deposit Accounts | 7,956 | 9,878 | 16,366 | 19,817 |
| Fees, Exchange, and Other Service Charges | 13,065 | 19,784 | 25,517 | 43,250 |
| Gain on Sales of Banking Operations, Net of Venture Investment |  |  |  |  |
| Losses | - | 24,794 | - | 96,908 |
| Investment Securities Gains | 3 | 11,776 | 3 | 31,979 |
| Other | 10,643 | 11,823 | 20,794 | 25,659 |
| Total Non-Interest |  |  |  |  |
| Non-Interest Expense |  |  |  |  |
| Salaries | 38,650 | 49,469 | 78,600 | 99,451 |
| Pensions and Other |  |  |  |  |
| Net Occupancy Expense | 9,321 | 11,898 | 18,914 | 24,025 |
| Net Equipment Expense | 9,997 | 13,103 | 20,118 | 26,486 |
| Goodwill Amortization | - | 3,634 | - | 7,583 |
| Restructuring and Other Related Costs | - | 38,904 | 1,979 | 83,343 |
| Other | 23,015 | 32,807 | 43,788 | 68,329 |
| Total Non-Interest |  |  |  |  |
| Income Before Income Taxes Provision for Income Taxes | $\begin{aligned} & 48,161 \\ & 17,145 \end{aligned}$ | $\begin{aligned} & 46,930 \\ & 20,191 \end{aligned}$ | $\begin{aligned} & 96,366 \\ & 34,294 \end{aligned}$ | $\begin{array}{r} 107,791 \\ 47,375 \end{array}$ |
| Net Income | 31,016 | \$ 26,739 | \$ 62,072 | \$ 60,416 |
| Basic Earnings Per Share | \$0.43 | \$0.33 | \$0.85 | \$0.75 |
| Diluted Earnings Per Share | \$0.42 | \$0.32 | \$0.83 | \$0.74 |
| Dividends Declared Per Share | \$0.18 | \$0.18 | \$0.36 | \$0.36 |
| Basic Weighted Average Shares | 299,850 | 80,516,216 | 72,803,414 | 80,120,449 |
| Diluted Weighted Average Shares | 486,987 | 82,975,267 | 74,815,508 | 82,030,085 |

Bank of Hawaii Corporation and subsidiaries
Consolidated Statements of Condition (Unaudited)
Table 3

| (dollars in thousands) | $\begin{gathered} \text { June } 30 \\ 2002 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2001 \end{gathered}$ | $\begin{array}{r} \text { June } 30 \\ 2001 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Interest-Bearing Deposits | \$ 1,346,014 | \$ 1,101,974 | \$ 458,696 |
| Investment Securities - Held to |  |  |  |
| Maturity |  |  |  |
| (Market Value of $\$ 323,722$, $\$ 407,838$, and $\$ 542,795$, |  |  |  |
| respectively) | 312,467 | 396,216 | 530,815 |



| June 2001 - 419,804) | $(288,851)$ | $(192,014)$ | $(8,496)$ |
| :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | 1,191,072 | 1,247,012 | 1,395,731 |
| Total Liabilities and Shareholders' Equity | \$ 9,823,348 | 10,627,797 | 12,755,507 |

Bank of Hawaii Corporation and subsidiaries
Consolidated Statements of Shareholders' Equity (Unaudited) Table 4


Bank of Hawaii Corporation and subsidiaries
Consolidated Statements of Shareholders' Equity (Unaudited)

|  | Deferred |  |  | Compre- |
| :---: | :---: | :---: | :---: | :---: |
|  | Retained | Stock | Treasury | hensive |
| (dollars in thousands) | Earnings | Grants | Stock | Income |

For the Six Months
Ended June 30, 2002

Balance at December 31, 2001
Comprehensive Income Net Income
$\$ 1,055,424 \$(7,637) \$(192,014)$

Other Comprehensive
Income, Net of Tax


Bank of Hawaii Corporation and subsidiaries
Consolidated Statements of Shareholders' Equity (Unaudited)

|  |  |  |  | Accum. Other |
| :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Total | Common Stock | Capital Surplus | Comprehensive Income |

For the Six Months
Ended June 30, 2001



Bank of Hawaii Corporation and subsidiaries
Consolidated Statements of Shareholders' Equity (Unaudited)

|  | Deferred |  | Compre- |
| :---: | :---: | :---: | :---: |
| Retained | Stock | Treasuryhensive |  |


| (dollars in thousands) Earnings | Grants | Stock | Income |
| :---: | :---: | :---: | :---: |
| For the Six Months Ended June 30, 2001 |  |  |  |
| Balance at December <br> 31, 2000 \$ 996,791 $\$-\$(17,207)$ |  |  |  |
| Comprehensive Income |  |  |  |
| Net Income 60,416 | - | - | \$60,416 |
| Other Comprehensive Income, Net of Tax |  |  |  |
| Investment Securities | - | - | 22,775 |
| Foreign Currency Translation Adjustment | - | - | 27,496 |
| Pension Liability Adjustments | - | - | (159) |
| Total Comprehensive Income |  |  | \$110, 528 |
| Common Stock Issued |  |  |  |
| 32,942 Profit Sharing Plan | - | 545 |  |
| 416,413 Stock Option Plan (381) | 853 | 6,811 |  |
| 64,791 Dividend Reinvestment Plan - | - | 1,093 |  |
| 3,672 Directors' Restricted Shares and Deferred Compensation Plan | - | 262 |  |
| 741,000 Employees' Restricted Shares | $(17,891)$ | - |  |
| 65,146 Hawaii Insurance Network - | - | - |  |
| Cash Dividends Paid (28,790) | - | - |  |
| Balance at June 30, |  |  |  |

Bank of Hawaii Corporation and subsidiaries
Consolidated Average Balances and Interest Rates -
Taxable Equivalent Basis (Unaudited)
Table 5

| (dollars in millions) | Three Months Ended June 30, 2002 <br> Average Income/ Yield/ <br> Balance Expense Rate |  |  | ```Three Months Ended March 31, }200 Average Income/ Yield/ Balance Expense Rate``` |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earning Assets |  |  |  |  |  |  |
| Interest Bearing Deposits | \$ 1,310.0 | \$ 6.0 | 1.84\% | \$ 1,154.7 | \$ 5.1 | 1.77\% |
| Funds Sold | 173.3 | 0.8 | 1.74 | 237.3 | 1.0 | 1.69 |
| Investment Portfolio |  |  |  |  |  |  |
| - Held-To-Maturity | 328.6 | 5.0 | 6.06 | 368.5 | 5.3 | 5.72 |
| - Available for Sale | 1,890.3 | 26.5 | 5.60 | 1,939.3 | 27.1 | 5.60 |
| Loans Held For Sale | 65.2 | 1.1 | 6.88 | 340.9 | 5.7 | 6.75 |
| Net Loans and Lease Financing |  |  |  |  |  |  |
| Domestic |  |  |  |  |  |  |
| - Commercial and |  |  |  |  |  |  |
| Industrial | 1,061.1 | 13.5 | 5.12 | 1,150.8 | 14.5 | 5.11 |
| - Construction | 157.5 | 2.3 | 5.72 | 169.8 | 2.2 | 5.20 |
| - Mortgage | 2,985.4 | 52.3 | 7.01 | 3,017.9 | 53.2 | 7.07 |
| - Installment | 783.2 | 16.6 | 8.50 | 738.5 | 16.4 | 8.99 |
| - Lease Financing | 502.1 | 6.6 | 5.25 | 492.0 | 6.6 | 5.46 |
| Total Domestic Loans | 5,489.3 | 91.3 | 6.66 | 5,569.0 | 92.9 | 6.72 |
| Foreign | 14.1 | - | - | 14.3 | - | - |
| Total Loans | 5,503.4 | 91.3 | 6.65 | 5,583.3 | 92.9 | 6.71 |


| Other | 99.2 | 1.3 | 5.64 | 88.4 | 1.3 | 6.12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Earning Assets | 9,370.0 | 132.0 | 5.64 | 9,712.4 | 138.4 | 5.74 |
| Cash and Due From |  |  |  |  |  |  |
| Banks | 341.8 |  |  | 301.9 |  |  |
| Other Assets | 367.1 |  |  | 400.5 |  |  |
| Total Assets \$ | 10,078.9 |  |  | 10,414.8 |  |  |
| Interest Bearing |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |
| Domestic Deposits |  |  |  |  |  |  |
| - Demand \$ | 1,974.6 | 4.4 | 0.88 | \$ 1,935.0 | 4.3 | 0.92 |
| - Savings | 1,164.0 | 4.5 | 1.57 | 1,037.0 | 3.9 | 1.52 |
| - Time | 1,732.0 | 12.9 | 2.98 | 1,909.4 | 14.8 | 3.13 |
| Total Domestic |  |  |  |  |  |  |
| Foreign Deposits |  |  |  |  |  |  |
| - Time Due to Banks | 37.3 | 0.1 | 1.47 | 80.2 | 0.6 | 3.10 |
| Savings | 59.1 | 0.3 | 1.67 | 104.0 | 0.4 | 1.37 |
| Total Foreign |  |  |  |  |  | 2.12 |
| Total Interest |  |  |  |  |  |  |
| Bearing Deposits | 4,967.0 | 22.2 | 1.79 | 5,065.6 | 24.0 | 1.92 |
| Short-Term Borrowings | 1,475.9 | 8.8 | 2.39 | 1,738.7 | 11.2 | 2.61 |
| Long-Term Debt | 507.1 | 8.0 | 6.37 | 538.2 | 8.3 | 6.27 |
| Total Interest |  |  |  |  |  |  |
| Net Interest Income |  | 93.0 |  |  | 94.9 |  |
| Interest Rate Spread |  |  | 3.39\% |  |  | 3.34\% |
| Net Interest Margin |  |  | 3.97\% |  |  | 3.93\% |
| Non-Interest Bearing |  |  |  |  |  |  |
| Demand Deposits |  |  |  |  |  |  |
| - Demand | 1,565.6 |  |  | 1,506.9 |  |  |
| - Foreign | - |  |  | - |  |  |
| Total Non-Int Bearing |  |  |  |  |  |  |
| Other Liabilities | 312.3 |  |  | 301.9 |  |  |
| Shareholders' Equity | 1,251.0 |  |  | 1,263.5 |  |  |
| Total Liabilities and |  |  |  |  |  |  |
| Provision for Loan |  |  |  |  |  |  |
| Losses |  | 3.3 |  |  | 8.2 |  |
| Net Overhead |  | 41.5 |  |  | 38.4 |  |
| Income Before Income |  |  |  |  |  |  |
| Taxes |  | 48.2 |  |  | 48.3 |  |
| Provision for Income |  |  |  |  |  |  |
| Taxes |  | 17.1 |  |  | 17.1 |  |
| Tax-Equivalent |  |  |  |  |  |  |
| Adjustment |  | 0.1 |  |  | 0.1 |  |
| Net Income |  | 31.0 |  | \$ | 31.1 |  |

Bank of Hawaii Corporation and subsidiaries
Consolidated Average Balances and Interest Rates -
Taxable Equivalent Basis (Unaudited)

| (dollars in millions) | ```Three Months Ended(1) June 30, 2001 Average Income/ Yield/ Balance Expense Rate``` |  |  | ```Six Months Ended June 30, 2002 Average Income/ Yield/ Balance Expense Rate``` |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earning Assets |  |  |  |  |  |  |
| Interest Bearing |  |  |  |  |  |  |
| Deposits | \$ 414.3 | \$ 4.9 | 4.78\% | \$ 1,232.8 | \$ 11.1 | 1.81\% |
| Funds Sold | 120.3 | 1.4 | 4.51 | 205.1 | 1.8 | 1.71 |
| Investment Portfolio |  |  |  |  |  |  |
| - Held-To-Maturity | 565.0 | 9.2 | 6.51 | 348.6 | 10.2 | 5.88 |
| - Available for Sale | 2,318.3 | 36.8 | 6.36 | 1,914.5 | 53.6 | 5.60 |
| Loans Held For Sale | 430.9 | 7.4 | 6.88 | 202.3 | 6.8 | 6.72 |
| Net Loans and Lease Financing |  |  |  |  |  |  |
| Domestic |  |  |  |  |  |  |
| - Commercial and |  |  |  |  |  |  |
| Industrial | 1,865.5 | 34.4 | 7.39 | 1,105.7 | 28.0 | 5.12 |
| - Construction | 252.5 | 5.1 | 8.11 | 163.6 | 4.4 | 5.45 |
| - Mortgage | 3,481.1 | 68.1 | 7.85 | 3,001.5 | 105.6 | 7.04 |
| Installment | 766.5 | 20.9 | 10.91 | 761.0 | 33.0 | 8.74 |
| - Lease Financing | 545.3 | 8.5 | 6.22 | 497.1 | 13.2 | 5.35 |
| Total Domestic Loans | 6,910.9 | 137.0 | 7.95 | 5,528.9 | 184.2 | 6.69 |
| Foreign | 1,136.9 | 19.2 | 6.80 | 14.3 | 0.1 | 1.66 |
| Total Loans | 8,047.8 | 156.2 | 7.79 | 5,543.2 | 184.3 | 6.68 |
| Other | 77.1 | 1.3 | 7.00 | 93.8 | 2.7 | 5.86 |
| Total Earning Assets | 11,973.7 | 217.2 | 7.28 | 9,540.3 | 270.5 | 5.69 |
| Cash and Due From |  |  |  |  |  |  |
| Banks | 367.6 |  |  | 322.0 |  |  |
| Other Assets | 655.1 |  |  | 383.6 |  |  |
| Total Assets \$ | 12,996.4 |  | \$ | 10,245.9 |  |  |

Interest Bearing
Liabilities
Domestic Deposits

| - | Demand | $\$ 1,905.0$ | 9.3 | 1.95 | $\$ 1,954.9$ | 8.7 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| - | Savings | 698.8 | 3.7 | 2.14 | $1,100.8$ | 8.4 |
| - | Time | $2,654.1$ | 37.3 | 5.63 | $1,811.1$ | 27.7 |
| - | 3.08 |  |  |  |  |  |

Total Domestic
$\begin{array}{lllllll}\text { Deposits } & 5,257.9 & 50.3 & 3.83 & 4,866.8 & 44.8 & 1.86\end{array}$
Foreign Deposits

- Time Due to Banks

- Other Time and Savings

| $5,257.9$ | 50.3 | 3.83 | $4,866.8$ | 44.8 | 1.86 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 317.4 | 3.5 | 4.45 | 77.8 | 0.7 | 1.94 |
| 709.3 | 6.3 | 3.55 | 71.4 | 0.6 | 1.68 |

Total Foreign
Deposits

| $1,026.7$ | 9.8 | 3.83 | 149.2 | 1.3 | 1.82 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Total Interest

| Bearing Deposits | $6,284.6$ | 60.1 | 3.83 | $5,016.0$ | 46.1 | 1.86 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllllll}\text { Short-Term Borrowings } & 2,108.2 & 25.9 & 4.94 & 1,606.6 & 20.0 & 2.51\end{array}$
$\begin{array}{llllllll}\text { Long-Term Debt } & 864.5 & 14.5 & 6.71 & 522.6 & 16.4 & 6.32\end{array}$

(1) Adjusted to reflect the reclassification of other interest income and certain average balances.

| Bank of Hawaii Corporation and subsidiaries Loan Portfolio Balances (Unaudited) |  |  |  | Table 6 |
| :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | $\begin{gathered} \text { June } 30 \\ 2002 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2002 \end{gathered}$ | $\begin{array}{r} \text { Dec. } 31 \\ 2001 \end{array}$ | $\begin{gathered} \text { June } 30 \\ 2001 \end{gathered}$ |
| Domestic Loans |  |  |  |  |
| Commercial | \$ 999.6 | 1,120.5 | 1,175.5 | \$ 1,778.0 |
| Real Estate |  |  |  |  |
| Construction | 148.6 | 161.4 | 169.6 | 246.0 |
| Mortgage -- Commercial | 562.5 | 617.6 | 640.7 | 866.3 |
| -- Residential | 2,360.5 | 2,409.1 | 2,419.4 | 2,481.4 |
| Installment | 807.4 | 759.3 | 729.7 | 762.3 |
| Lease Financing | 500.9 | 504.7 | 493.4 | 550.3 |
| Total Domestic | 5,379.5 | 5,572.6 | 5,628.3 | 6,684.3 |
| Foreign Loans | 29.0 | 28.7 | 24.2 | 933.5 |
| Total Loans | 5,408.5 | 5,601.3 | 5,652. 5 | \$ 7,617.8 |

Bank of Hawaii Corporation and subsidiaries
Table 7
Consolidated Non-Performing Assets and Accruing Loans
Past Due 90 Days or More (Unaudited)


Quarter to Quarter
Changes in Non-Performing

Assets
Balance at Beginning of


Bank of Hawaii Corporation and subsidiaries
Consolidated Allowance for Loan and Lease Losses (Unaudited) Table 8

| (dollars in millions) |  | Second Quarter 2002 |  | First Quarter 2002 |  | ond <br> rter $2001$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance of Allowance for |  |  |  |  |  |  |
| Loan and Lease Losses |  |  |  |  |  |  |
| Beginning of Period | \$ | 159.0 |  | \$ 159.0 | \$ | 199.8 |
| Loans Charged-Off |  |  |  |  |  |  |
| Real Estate: |  |  |  |  |  |  |
| Construction |  | - |  | (0.5) |  | - |
| Mortgage - Commercial |  | (0.4) |  | - |  | (1.6) |
| - Residential |  | (1.3) |  | (1.4) |  | (1.7) |
| Installment |  | (2.9) |  | (3.9) |  | (4.2) |
| Foreign |  | - |  | - |  | (3.9) |
| Lease Financing |  | (0.5) |  | - |  | - |
| Total Charge-Offs |  | (7.5) |  | (13.1) |  | (20.3) |
| Recoveries on Loans |  |  |  |  |  |  |
| Previously Charged-Off |  |  |  |  |  |  |
| Commercial |  | 2.3 |  | 0.7 |  | 4.3 |
| Real Estate: |  |  |  |  |  |  |
| Mortgage - Commercial |  | 0.1 |  | 1.8 |  | 0.8 |
| - Residential |  | 0.3 |  | 0.3 |  | 0.3 |
| Installment |  | 1.6 |  | 1.9 |  | 1.6 |
| Foreign |  | (0.1) |  | 0.1 |  | 6.3 |
| Lease Financing |  | - |  | - |  | 0.1 |
| Total Recoveries |  | 4.2 |  | 4.8 |  | 13.4 |
| Net Loan Charge-Offs |  | (3.3) |  | (8.3) |  | (6.9) |
| Provision for Loan and Lease | ses | s 3.3 |  | 8.3 |  | 6.4 |
| Foreign Currency Translation |  | - |  | - |  | 0.5 |
| Balance at End of Period |  | \$ 159.0 |  | \$ 159.0 | \$ | 199.8 |
| Average Loans Outstanding |  | 5,503.4 |  | 5,583.3 |  | , 047.8 |

Ratio of Net Charge-Offs to Average Loans

| Outstanding (annualized) 0.24\% | 0.60\% | 0.34\% |
| :---: | :---: | :---: |
| Ratio of Allowance to |  |  |
| Loans and Leases |  |  |
| Outstanding 2.94\% | 2.84\% | 2.62\% |
| Bank of Hawaii Corporation and subsidiaries |  |  |
| Consolidated Allowance for Loan and Lease Losses (Unaudited) |  |  |
| (dollars in millions) | $\begin{aligned} & \text { First } \\ & 2002 \end{aligned}$ | $\begin{aligned} & \text { Months } \\ & 2001 \end{aligned}$ |
| Balance of Allowance for |  |  |
| Loan and Lease Losses |  |  |
| Beginning of Period | \$ 159.0 | \$ 246.2 |
| Loans Charged-Off |  |  |
| Commercial | (9.7) | (84.4) |
| Real Estate: |  |  |
| Construction | (0.5) | - |
| Mortgage - Commercial | (0.4) | (13.5) |
| - Residential | (2.7) | (4.2) |
| Installment | (6.8) | (9.6) |
| Foreign | - | (13.9) |
| Lease Financing | (0.5) | (0.1) |
| Total Charge-Offs | (20.6) | (125.7) |
| Recoveries on Loans Previously Charged-Off |  |  |
| Real Estate: |  |  |
| Mortgage - Commercial | 1.9 | 1.1 |
| - Residential | 0.6 | 0.5 |
| Installment | 3.5 | 3.4 |
| Foreign | - | 8.9 |
| Lease Financing | - | 0.2 |
| Total Recoveries | 9.0 | 21.1 |
| Net Loan Charge-Offs | (11.6) | (104.6) |
| Provision for Loan and Lease Losses | 11.6 | 58.9 |
| Foreign Currency Translation | - | (0.7) |
| Balance at End of Period | \$ 159.0 | \$ 199.8 |
| Average Loans Outstanding | \$ 5,543.2 | \$ 8,551.9 |
| Ratio of Net Charge-Offs to Average Loans |  |  |
| Ratio of Allowance to Loans and Leases Outstanding | 2.94\% | 2.62\% |

Bank of Hawaii Corporation and subsidiaries
Quarterly Summary of Selected Consolidated Financial Data (Unaudited)

Table 9

| (dollars in millions except per share <br> amounts) | June <br> anch | March 31 | Dec. 31 |
| :--- | :---: | :---: | :---: | :---: |
|  | 2002 | 2002 | 2001 |

Balance Sheet Totals
Total Assets \$ 9,823.3 \$ 10,244.8 \$ 10,627.8
Net Loans
5,249.5 5,442.4 5,493.5

| Deposits | $6,455.3$ | $6,543.5$ | $6,673.6$ |
| :--- | :---: | :---: | :---: |
| Shareholders' Equity | $1,191.1$ | $1,265.9$ | $1,247.0$ |
|  |  |  |  |
| Quarterly Operating Results |  |  |  |
| Net Interest Income | $\$ 92.9$ | $\$ 94.9$ | $\$ 106.1$ |
| Provision for Loan and Lease Losses | 3.3 | 8.3 | 14.5 |
| Non-Interest Income | 48.9 | 54.0 | 51.2 |
| Gain on Sales of Banking Operations, |  |  |  |
| Net of Venture Investment Losses | - | - | 28.7 |
| Non-Interest Expense | 90.4 | 90.4 | 122.3 |
| Restructuring and Other Related Costs | - | 2.0 | 18.5 |
| Net Income | 31.0 | 31.1 | 26.3 |
|  |  |  |  |
| Basic Earnings Per Share | $\$ 0.43$ | $\$ 0.42$ | $\$ 0.35$ |
| Diluted Earnings Per Share | $\$ 0.42$ | $\$ 0.41$ | $\$ 0.34$ |
|  |  |  |  |
| Return on Average Assets | $1.23 \%$ | $1.21 \%$ | $0.90 \%$ |
| Return on Average Equity | $9.94 \%$ | $9.97 \%$ | $8.14 \%$ |
| Efficiency Ratio |  |  |  |


| Continuing Business Operating Results (1) |  |  |  |
| :--- | :---: | :---: | :---: |
| Net Interest Income | $\$ 92.9$ | $\$ 94.9$ | $\$ 93.8$ |
| Provision for Loan and Lease Losses | 3.3 | 8.3 | 16.6 |
| Non-Interest Income | 48.9 | 54.0 | 44.7 |
| Non-Interest Expense (2) | 90.4 | 90.4 | 100.2 |
| Net Income (2) | 31.0 | 32.3 | 21.3 |
| Diluted Earnings Per Share (2) | $\$ 0.42$ | $\$ 0.43$ | $\$ 0.28$ |
|  |  |  |  |
| Return on Average Equity (2) | $9.94 \%$ | $10.37 \%$ | $6.59 \%$ |
| Efficiency Ratio (2) | $63.71 \%$ | $60.73 \%$ | $72.36 \%$ |


| Bank of Hawaii Corporation and subsidiaries |  |  |  |
| :---: | :---: | :---: | :---: |
| Quarterly Summary of Selected Consolidated Financial Data (Unaudited) |  |  |  |
| Financial Data (Unaudited) <br> (dollars in millions except per share amounts) | $\begin{gathered} \text { Sept. } 30 \\ 2001 \end{gathered}$ | $\begin{aligned} & \text { June } 30 \\ & 2001 \end{aligned}$ | $\begin{gathered} \text { March } 31 \\ 2001 \end{gathered}$ |

Balance Sheet Totals
Total Assets \$ 11,944.2 \$ 12,755.5 \$ 13,710.5
Net Loans
6,583.5 7,418.0 8,224.6

Deposits 7,399.7 8,108.5 8,815.4
Shareholders' Equity
1,371.1 1,395.7 1,371.9

Quarterly Operating Results
Net Interest Income

| $\$ 111.7$ | $\$ 116.7$ | $\$ 125.2$ |
| :---: | :---: | :---: |
| 0.9 | 6.4 | 52.5 |
| 65.6 | 73.2 | 88.4 |
|  |  |  |
| 47.8 | 24.8 | 72.1 |
| 119.6 | 122.4 | 127.9 |
| 3.0 | 38.9 | 44.4 |
| 31.1 | 26.7 | 33.7 |
|  |  |  |
| $\$ 0.39$ | $\$ 0.33$ | $\$ 0.42$ |
| $\$ 0.37$ | $\$ 0.32$ | $\$ 0.42$ |
|  |  |  |
| $1.00 \%$ | $0.83 \%$ | $0.99 \%$ |
| $8.88 \%$ | $7.69 \%$ | $10.42 \%$ |
| $54.46 \%$ | $75.15 \%$ | $60.33 \%$ |

```
Continuing Business Operating
```

Results (1)

| Net Interest Income | $\$ 91.0$ | $\$ 87.8$ | $\$ 2.2$ |
| :--- | :---: | :---: | :---: |
| Provision for Loan and Lease Losses | 6.4 | 2.6 | 12.1 |
| Non-Interest Income | 53.7 | 54.9 | 54.6 |
| Non-Interest Expense (2) | 88.3 | 89.3 | 86.4 |
| Net Income (2) | 31.4 | 32.6 | 28.3 |
|  |  |  |  |
| Diluted Earnings Per Share (2) | $\$ 0.38$ | $\$ 0.39$ | $\$ 0.35$ |
| Return on Average Equity (2) | $8.96 \%$ | $9.37 \%$ | $8.76 \%$ |
| Efficiency Ratio (2) | $61.03 \%$ | $62.58 \%$ | $58.88 \%$ |

(1) Excludes divested businesses and restructuring and non-core transactions. 2001 Quarterly information has been reclassified to conform to December 31, 2001 presentation.
(2) Adjusted to exclude goodwill amortization expense in 2001.

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