

Pacific Century Financial Corporation 2001 Financial Results

January 28, 2002

HONOLULU, Jan 28, 2002 (BUSINESS WIRE) -- Pacific Century Financial Corporation (NYSE:BOH)

- -- 2001 Net Income \$117.8 Million, Up 4% From 2000
- -- Company Completes Divestiture Phase of Strategic Plan
- -- Regulators Remove Memorandum of Understanding
- -- \$300 Million Additional Share Repurchase Program Announced
- -- Board of Directors Declares Dividend of \$0.18 Per Share

Pacific Century Financial Corporation (NYSE:BOH) today reported diluted earnings per share for 2001 of \$1.46, compared to \$1.42 in 2000. Net income for the year was \$117.8 million, up \$4.1 million from \$113.7 million reported in the previous year. The return on average assets in 2001 was 0.93 percent, up 14.8 percent compared to 0.81 percent in 2000. The return on average equity was 8.76 percent, down from 9.21 percent in 2000.

Pacific Century Financial Corporation also announced today that the Company has satisfied its obligations under the Memorandum of Understanding imposed by its regulators during the third quarter of 2000 and it has been removed. Additionally, the Company announced its authorization from its Board of Directors to repurchase an additional \$300 million of its common stock.

"I am pleased that we were able to successfully complete the sale of our non-strategic assets," said Michael E. O'Neill, Chairman and CEO. "The divestiture and risk reduction program was the cornerstone of our strategic plan initiatives for the past year. Successfully accomplishing those objectives allows us to now focus exclusively on our key markets of Hawaii, the West Pacific and American Samoa. Also gratifying and significant was the lifting of the Memorandum of Understanding by our regulators."

Net income for the fourth quarter of 2001 was \$26.3 million or \$0.34 per diluted share, down from net income of \$32.6 million, or \$0.41 per diluted share for the same period last year. The Company's restructuring program had considerable impact on the quarterly operating results in 2001 and reduced the relevance of comparisons with prior periods.

Included in earnings for the fourth quarter of 2001 were several items relating to implementation of the Company's previously announced strategic plan that increased net income by \$6.4 million, or \$0.08 per diluted share. Significant items during the quarter included net gains of \$32.2 million from the sale of the Company's Papua New Guinea, Fiji and Vanuatu branch franchise to Australia-based ANZ and the sale of its French Polynesia and New Caledonia operations to France-based Caisse Nationale des Caisses d'Epargne. These gains were offset by losses in venture investments of \$3.4 million. Adjustments and other expenses related to restructuring and non-core activities of \$18.5 million partially offset the gains and were primarily due to severance and professional services costs and asset write-downs. Adjusted for these items and their related tax impact, core diluted earnings per share for the fourth quarter were \$0.26 and core net income was \$19.9 million.

Financial Highlights

The net interest income for the fourth quarter of 2001 on a fully taxable equivalent basis was \$106.2 million, down \$25.9 million from \$132.1 million in the same quarter last year. The decrease was primarily due to reduced business activity as a result of the divestitures, the wind down of the Asia business and the ongoing managed reduction of loans to improve the Company's credit profile.

The Company's net interest margin of 3.93 percent for the fourth quarter was down from 4.08 percent in the comparable quarter last year. The decrease was primarily due to loan reductions and asset sales, including the credit card portfolio, and lower returns earned on the increased liquidity of the Company.

The provision for loan and lease losses was \$14.5 million for the fourth quarter 2001, down from \$25.8 million in the same quarter last year. The provision equaled net charge-offs. Included in loan losses was approximately \$10 million recognized in connection with loan sales.

Non-interest income was \$80.2 million for the fourth quarter, including \$28.7 million in non-core items. Adjusted for these items, core non-interest income decreased \$19.1 million from the fourth quarter of 2000. This decrease was largely due to the intentional downsizing of certain businesses, sales of the Company's credit card portfolio, Pacific Century Bank branch franchise and South Pacific entities, and mortgage banking losses of \$8.5 million recorded during fourth quarter 2001. The mortgage banking losses resulted from unhedged exposure to increases in interest rates.

Non-interest expense for the fourth quarter of 2001 was \$141.5 million. Excluding a total of \$18.5 million of restructuring and other related costs, core non-interest expense was essentially flat with non-interest expense of \$122.9 million in the fourth quarter last year. In the fourth quarter of 2001, all categories of expense include adjustments and accruals to fully reflect expenses incurred as of year-end.

The 2001 core efficiency ratio of 69.9 percent excluding intangible amortization, was negatively impacted by the divesting businesses, where revenue declined more quickly than the related expenses and the fourth quarter loss in mortgage banking. The Company anticipates that the efficiency ratio will be approximately 62 percent in 2002.

The unusually low effective tax rate for the fourth quarter of 2001 reflects the impact of foreign tax and other credits recognized in the fourth quarter as well as adjustments in the effective tax rate for the year.

Net income from the continuing businesses was \$20 million, or \$0.26 per diluted share, down \$9 million from the previous quarter. The decrease in revenue was due to the mortgage loss which more than offset increases in the other revenue categories. The provision for loan losses increased by approximately \$10 million primarily due to net charge-offs taken in connection with the sale of loans. Non-interest expenses increased due to accruals for relocation and other costs of new employees, software licenses and maintenance, legal and professional fees, advertising and performance incentives in certain businesses. Excluding the effects of restructuring, net income for the divested businesses was negligible during the fourth quarter.

Asset Quality

Asset quality improved during the fourth quarter 2001. Non-performing assets, exclusive of loans past due 90+ days, decreased for the fifth consecutive quarter to \$79.7 million. Compared to the previous quarter, non-performing assets declined \$26.7 million or 25.1 percent and were down \$103.3 million or 56.4 percent from last year. At December 31, 2001, the ratio of non-performing assets to total loans plus foreclosed assets was 1.41 percent compared to 1.56 percent at September 30, 2001 and 1.98 percent at December 31, 2000.

Non-accrual loans of \$60.8 million at the end of the fourth quarter were down from \$61.8 million in the third quarter and down \$117.7 million or 65.9 percent from the same quarter last year. Non-accrual loans as a percentage of total loans were 1.08 percent, up from 0.91 percent in the previous quarter due to lower loan levels and down significantly from 1.93 percent in the same period last year.

Foreclosed assets were \$17.2 million at the end of the fourth quarter, down \$20.0 million or 53.8 percent from the prior quarter and up from \$4.5 million in the fourth quarter last year. The significant improvement from the third quarter resulted from the sale of two commercial properties in Hawaii.

Net charge-offs for the fourth quarter of 2001 were \$14.5 million or 0.87 percent of total average loans (annualized). Charge-offs of \$25.9 million were offset by recoveries of \$11.4 million. The allowance for loan and lease losses at December 31, 2001 was \$159.0 million, down \$23.5 million from the prior quarter and down significantly from \$246.2 million at December 31, 2000. The decrease from the prior quarter is due to the release of \$23.7 million reserves resulting from the sale of the South Pacific entities, of which \$17.2 million is reflected in the gain on sale.

The allowance for loan and lease losses to non-accrual loans was 262 percent, down slightly from the previous quarter and up from 138 percent last year. The allowance for loan and lease losses to total loans was 2.81 percent at the end of the fourth quarter 2001, up from 2.70 percent at the end of the third quarter 2001 and 2.67 percent at the end of the same quarter last year.

The Company's total exposure to the air transportation industry at December 31, 2001 was \$158 million, consisting of \$136 million in equity interests in leveraged leases and \$22 million in lending exposure of which \$5 million was undrawn. The leases are comprised of \$90 million in 14 aircraft leased to major United States and international passenger carriers, \$31 million on 13 aircraft leased to regional carriers and \$15 million on one aircraft leased to a major air cargo carrier.

At December 31, 2001 outstanding loans to national hotel and management companies totaled \$65 million with undrawn commitments of \$59 million. Exposure to hotel companies in Hawaii at December 31, 2001 included loans outstanding of \$112 million and undrawn commitments of \$19 million. In the West Pacific, loans outstanding to hotel owners totaled \$59 million at December 31, 2001.

All of the Company's air transportation and hotel leases and loans remain current.

As a result of the Company's closure of its Asia businesses, it has no loans outstanding in Asia. Loans outstanding to Asian borrowers operating in Hawaii, Guam and the West Pacific were \$103 million at the end of the year. The remaining Asia exposure represents placements of \$167 million at December 31, 2001 in AA rated banks.

Syndicated loans outstanding decreased \$103 million to \$482 million during the fourth quarter. Syndicated exposure consisting of loans and undrawn commitments declined \$124 million to \$1.6 billion at December 31, 2001.

Other Financial Highlights

On November 27, 2001, the Company closed the sale of its operations in Papua New Guinea and Vanuatu to ANZ. The Company completed the sale of its approximately 95 percent share interest in its French Polynesia and New Caledonia operations to Caisse Nationale des Caisses d'Epargne on December 28, 2001. The sale of its Fiji operation to ANZ was completed on December 31, 2001.

Total assets were \$10.6 billion at the end of December 31, 2001, down from \$11.9 billion at September 30, 2001 and down from \$14.0 billion at the end of December 31, 2000. The most significant reduction was in commercial loans, including foreign loans and commercial real estate loans resulting from the divestitures.

Deposits at the end of the year were \$6.7 billion. Compared with the previous year, deposits declined primarily due to sales of the Pacific Century Bank branch franchise and South Pacific operations, as well as a managed decline in foreign deposits resulting from the Company's decision to exit certain foreign locations. During the fourth quarter, domestic deposits in the continuing businesses continued to reflect positive trends as demand and savings deposit balances increased replacing higher cost funds.

As part of its efforts to effectively manage capital, the Company announced a program during the third quarter of 2001 to repurchase \$70 million common shares, which was completed in October 2001. An additional program to repurchase \$200 million of common stock was announced on October 22, 2001. At December 31, 2001 the Company had repurchased for \$195.7 million a total of 8.3 million shares under both programs at an average cost of \$23.57. The Company is currently initiating an additional \$300 million repurchase program. Remaining buyback authority is now \$374.3 million in common stock under the existing repurchase programs.

The Company's capital and liquidity remains exceptionally strong. At December 31, 2001 Tier 1 leverage was 11.2 percent compared to 9.1 percent at December 31, 2000.

The Company's Board of Directors declared a quarterly cash dividend of \$0.18 per share on the Company's outstanding shares. The dividend will be payable on March 14, 2002 to shareholders of record at the close of business on February 26, 2002.

Economic Outlook

The Hawaii economy continues to show improvement from the initial decline in tourism following the September 11 attacks. The economic recovery is currently on track for a gradual return to normal visitor levels by mid-2002. Hawaii's overall economic growth rate is anticipated to return to a normal 3 percent after inflation as tourism recovers. Hawaii's unemployment rate increased from 4.5 percent to 5.5 percent subsequent to September, where it has stabilized and is forecast to shift downward. Inflation is expected to remain substantially below national norms during 2002.

Earnings Outlook

The Company reaffirmed its earnings guidance for the full year 2002 at \$120 million in net income for its continuing businesses. The Company also reaffirmed its previous guidance of \$130 million in net income for the full year 2003. Earnings per share and return on equity projections are dependent upon the terms and timing of share repurchases.

"We successfully completed the strategic goals we established for 2001 and continue to be optimistic in our outlook about Hawaii," said Michael E. O'Neill. "Completion of these initiatives positions us well to take advantage of opportunities that arise as the economy recovers. We remain confident in our ability to meet our previously stated financial forecasts."

The Company will review its 2001 earnings today at 1:00 p.m. ET. The presentation will be accessible via teleconference and via the investor relations link of Pacific Century Financial Corporation's web site, www.boh.com. The conference call number is (800) 553-0349 in the U.S. or (612) 332-0718 for international callers. A replay will be available for one week beginning at 6:00 p.m. ET on Monday, January 28, 2002 by calling (800) 475-6701 (U.S.) or (320) 365-3844 (International) and entering the number 623444 when prompted. A replay of the presentation will be also available on the Company's web site.

This news release contains forward-looking statements concerning anticipated revenues and expenses in 2002 and 2003. We believe the assumptions underlying our forward-looking statements are reasonable. However, any of the assumptions could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons including, but not limited to: the Hawaii economy may not recover at the pace we anticipate; our refocused emphasis on our Hawaii market may not achieve the customer and revenue gains we anticipate; our credit markets may deteriorate and our credit quality may fall short of our goals; we may not achieve the expense reductions we expect; we may not be able to maintain our net interest margin; we may not be able to implement our proposed equity repurchases in the amount or at the times planned; customer acceptance of our business as restructured may be less than expected; there may be economic volatility in the markets we serve; and there may be changes in business and economic conditions, competition, fiscal and monetary policies or legislation. Except where specified, we do not undertake any obligation to update any forward-looking statements to reflect later events or circumstances.

Pacific Century Financial Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. Pacific Century's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the dominant commercial bank in the state of Hawaii.

Pacific Century Financial Corporation and subsidiaries Highlights (Unaudited)

Table 1

(dollars in thousands except per share amounts)

	Three Mon	ths Ended	Year Ended		
	Dec. 31,	Dec. 31,	Dec. 31,	Dec. 31,	
	2001	2000	2001	2000	
Earnings Highlights	and				
Performance Ratios					
Net Income	\$ 26,320	\$ 32,586	\$117,795	\$113,661	
Basic Earnings					
Per Share	0.35	0.41	1.49	1.43	
Diluted Earnings					
Per Share	0.34	0.41	1.46	1.42	
Cash Dividends	13,152	14,324	56,567	56,471	

Return on Average				
Assets	0.90%	0.94%	0.93%	0.81%
Return on Average				
Equity	8.14%	10.24%	8.76%	9.21%
Net Interest Margin	3.93%	4.08%	3.91%	4.08%
Core Efficiency				
Ratio(a)	78.13%	60.68%	69.92%	61.28%
Cash Basis				
Financial Data				
Net Income	\$ 28,767	\$ 36,270	\$131,137	\$128,926
Basic Earnings				
per Share	0.38	0.46	1.66	1.62
Diluted Earnings				
per Share	0.37	0.45	1.63	1.62
Return on Average				
Assets	0.99%	1.06%	1.05%	0.93%
Return on Average				
Equity	9.50%	13.44%	11.00%	12.45%
Core Efficiency				
Ratio(a)(b)	76.58%	58.86%	68.02%	59.38%

⁽a) Excludes the effect of restructuring activities and non-core transactions.

⁽b) Excludes the effect of intangibles which include goodwill, core deposit and trust intangibles.

Statement of Condition Hig and Performance Ratios	ghlights	De	ecember 31, 2001		December 31, 2000
Total Assets Net Loans Total Deposits Total Shareholders' Equity		5 6	,628,109 ,493,539 ,673,908	\$	14,013,816 8,988,311 9,080,581 1,301,356
Book Value Per Common Shar Allowance / Loans Outstand Average Equity / Average A Employees (FTE) Branches and offices	ing	\$	17.03 2.81% 10.60% 3,175 97	\$	16.35 2.67% 8.78% 4,166 175
Market Price Per Share of Common Stock Quarter Ende	Closing High	\$ \$ \$	25.89 26.40 19.32	\$ \$ \$	17.69 18.75 11.06

Pacific Century Financial Corporation and subsidiaries Consolidated Statements of Income (Unaudited)

Table 2

(dollars in thousands except per share amounts)

Three Months Ended Year Ended
December 31 December 31
2001 2000 2001 2000

Interest and Food				
Interest and Fees on Loan and Leases \$	123,716	\$ 202.481	\$ 619,447	\$ 795.028
Income on Investment		, 202, 101	,,	, ,,,,,,,,
Securities -				
Held to Maturity	6,422	11,110	33,521	48,013
Income on Investment				
Securities -				
Available for Sale		41,462	137,320 27,596	166,266
Deposits Funds Sold and	7,858	4,018	27,596	15,685
Security Resale				
Agreements	803	1,366	5,034	2,689
Other	1,396		5,344	
Total Interest				
	169,512	261,658	828,262	1,032,423
Interest Expense	25 150	72 607	217 205	206 046
Deposits Security Repurchase	35,158	73,607	∠⊥/,3U5	∠80,U40
Agreements	14,716	28.621	77.764	104.536
Agreements Funds Purchased	365	28,621 7,315	10,099	32,636
Short-Term Borrowings	1,549	3,174	9,562	19,002
Long-Term Debt				
Total Interest				_
Expense		129,642		
Net Interest Income		122 016		
Provision for Loan	100,100	132,010	439,070	331,130
and Lease Losses	14,541	25.777	74,339	142,853
Net Interest Income				
After Provision for				
Loan and Lease Losses	91,559	106,239	385,339	388,297
Non-Interest Income				
Trust and Asset	14 002	16 000	E0 024	66 077
Management Mortgage Banking	(58)	16,999	20,133	10,996
Service Charges on	(30)	2,003	20,133	10,550
Deposit Accounts	9,045	10,251	38,467	40,062
Fees, Exchange, and	, -	,	•	,
Other Service Charges	17,223	24,636	78,787	99,519
Gain on Sale of Banking				
Operations and Venture				
Investments Loss	28,746		173,426	
Gain on Settlement				11 000
of Pension Obligation Investment Securities				11,900
Investment Securities Gains (Losses)	68	(581)	32 982	(1 101)
Other Operating Income		16,292		(1,101) 57,459
				J., 133
Total Non-Interest				
Income	80,162	70,482	452,619	284,912
Non-Interest Expense				
Salaries	46,601	45,106	191,473	184,413
Pensions and Other				
Employee Benefits	13,247			
Net Occupancy Expense			46,344	
Net Equipment Expense	14,445	13,129	53,395	50,620
Goodwill and Other Intangibles				
Amortization	2,447	3 684	13,342	15,265
Restructuring and	4, II	3,004	10,014	13,203
Other Related Costs	18,464		104,794	
Minority Interest	144	101	383	387

Other Operating Expe	nse	35,294		38,701	1	36,033	1	45,279
Total Non-Interes Expense		41,539	12	22,876 	59	97,999	49	92,804
Income Before Income Taxes Provision for		30,182	!	53,845	23	39,959	18	30,405
Income Taxes		3,862 		21,259 	12	22,164		56,744
Net Income	\$	26,320	\$	32,586	\$1	17,795	\$1	13,661
Basic Earnings	====	======			====		====	======
Per Share Diluted Earnings	\$	0.35	\$	0.41	\$	1.49	\$	1.43
Per Share Dividends Declared	\$	0.34	\$	0.41	\$	1.46	\$	1.42
Per Share Basic Weighted	\$	0.18	\$	0.18	\$	0.72	\$	0.71
Average Shares	75,1	65,102	79,5	34,105	78,	977,011	79	,551,296
Diluted Weighted Average Shares	76,8	35,941	79,7	47,220	80,	577,763	79	,813,443
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Pacific Century Financial Corporation and subsidiaries
Consolidated Statements of Condition (Unaudited) Table 3

(dollars in thousands)		
	December 31 2001	December 31 2000
	2001	2000
Assets		
Interest-Bearing Deposits	\$ 1,101,974	\$ 189,301
Investment Securities		
- Held to Maturity		
(Market Value of \$407,838 and		
\$589,079, respectively)	396,216	583,587
Investment Securities		
- Available for Sale	2,001,420	2,509,359
Securities Purchased		
Under Agreements to Resell		3,969
Funds Sold	115,000	134,644
Loans Held for Sale	456,709	179,229
Loans	5,652,518	9,234,558
Allowance for Loan		
and Lease Losses	(158,979)	(246,247)
Net Loans	5,493,539	8,988,311
Total Earning Assets	9,564,858	12,588,400
Cash and Non-Interest		
Bearing Deposits	405,981	523,968
Premises and Equipment	196,171	254,621
Customers' Acceptance Liability	593	14,690
Accrued Interest Receivable	42,687	68,585
Foreclosed Assets	17,174	4,526
Mortgage Service Rights	27,291	16,195
Goodwill and Other Intangibles	36,216	176,070
Other Assets	337,138	366,761
Total Assets	\$10,628,109	\$14,013,816

Liabilities Domestic Deposits		
-	\$ 1,548,322	\$ 1,707,724
- Interest Bearing	1,926,018	2,008,730
Savings	968,137	665,239
Time	1,927,778	2,836,083
Foreign Deposits		
Demand - Non-Interest Bearing	2	385,366
Time Due to Banks	230,247	535,126
Other Savings and Time	73,404	942,313
Total Deposits	6,673,908	9,080,581
Securities Sold Under	0,013,000	3,000,301
Agreements to Repurchase	1,643,444	1,655,173
Funds Purchased	55,800	413,241
Short-Term Borrowings	134,222	211,481
Banker's Acceptances Outstanding	593	14,690
Retirement Expense Payable	36,175	37,931
Accrued Interest Payable	29,762	72,460
Taxes Payable	138,366	130,760
Minority Interest		4,536
Other Liabilities	98,422	94,450
Long-Term Debt	570,405	997,157
Total Liabilities	9,381,097	12,712,460
Shareholders' Equity		
Common Stock (\$.01 par value),		
authorized 500,000,000 shares;		
issued / outstanding:		
Dec. 2001 - 81,377,241 /		
73,218,326;		
Dec. 2000 - 80,558,811 /		
79,612,178	806	806
Capital Surplus	367,672	346,045
Accumulated Other		()
Comprehensive Income	22,761	(25,079)
Retained Earnings	1,055,424	996,791
Deferred Stock Grants	(7,637)	
Treasury Stock, at Cost		
(Shares: December 2001		
- 8,136,134:		
December 2000	(100 014)	(17, 207)
- 946,633) 	(192,014)	(17,207)
Total Shareholders' Equity	1,247,012	1,301,356
Total Liabilities and		·
Shareholders' Equity	\$10,628,109	\$14,013,816

Pacific Century Financial Corporation and subsidiaries						
Consolidated Statements of Shareholders' Equity (Unaudited)	Table 4					
(dollars in thousands)						

Accumulated
Other
CompreCommon Capital hensive
Total Stock Surplus Income

December 31, 2000 \$	1,301,356	\$ 806	\$346,045	\$ (25,079)
Comprehensive Income Net Income	117,795			
Other Comprehensive Income, Net of Tax				
Investment Securities Foreign Currency	20,733			20,733
Translation Adjustment Pension Liability	27,266			27,266
Adjustments	(159)			(159)
Total Comprehensive Income				
Common Stock Issued				
59,586 Profit				
Sharing Plan	1,402		261	
916,817 Stock Option Plan	21,314		1,054	
120,397 Dividend	21,314		1,034	
Reinvestment Plan	2,819		495	
5,487 Directors' Restricted Shares				
and Deferred				
Compensation Plan	336		121	
727,800 Employees'				
Restricted Shares 65,146 Hawaii	5,105		18,397	
Insurance Network	1,299		1,299	
Treasury Stock Purchased				
(8,300,900 shares)	(195,687)			
Cach Dividenda Daid	(56 567)			
Cash Dividends Paid	(56,567) 		 	
Balance at			 	
Balance at December 31, 2001 \$	1,247,012	\$ 806		
Balance at	1,247,012	\$ 806		•
Balance at December 31, 2001 \$	1,247,012	\$ 806 ====================================		Compre-
Balance at December 31, 2001 \$	1,247,012 	\$ 806 ===== Deferred Stock	Treasury	Compre- hensive
Balance at December 31, 2001 \$	1,247,012	\$ 806 ====================================		Compre-
Balance at December 31, 2001 \$	1,247,012 	\$ 806 ====== Deferred Stock Grants	Treasury	Compre- hensive
Balance at December 31, 2001 \$ ===================================	1,247,012 Retained Earnings	\$ 806 ====== Deferred Stock Grants	Treasury Stock	Compre- hensive
Balance at December 31, 2001 \$ ===================================	1,247,012 	\$ 806 ====== Deferred Stock Grants	Treasury Stock	Compre- hensive Income
Balance at December 31, 2001 \$ Balance at December 31, 2000 Comprehensive Income Net Income Other Comprehensive Income, Net of Tax Investment Securities Foreign Currency Translation	1,247,012 	\$ 806 ====== Deferred Stock Grants	Treasury Stock	Comprehensive Income \$117,795
Balance at December 31, 2001 \$ ===================================	1,247,012 	\$ 806 ====== Deferred Stock Grants	Treasury Stock	Comprehensive Income
Balance at December 31, 2001 \$ Balance at December 31, 2000 Comprehensive Income Net Income Other Comprehensive Income, Net of Tax Investment Securities Foreign Currency Translation	1,247,012 	\$ 806 ====== Deferred Stock Grants	Treasury Stock	Comprehensive Income \$117,795
Balance at December 31, 2001 \$ Balance at December 31, 2000 Comprehensive Income Net Income Other Comprehensive Income, Net of Tax Investment Securities Foreign Currency Translation Adjustment Pension Liability	1,247,012 	\$ 806 ====== Deferred Stock Grants	Treasury Stock \$(17,207)	Comprehensive Income \$117,795 20,733
Balance at December 31, 2001 \$ Balance at December 31, 2000 Comprehensive Income Net Income Other Comprehensive Income, Net of Tax Investment Securities Foreign Currency Translation Adjustment Pension Liability Adjustments Total Comprehensive	1,247,012 	\$ 806 ====== Deferred Stock Grants	Treasury Stock \$(17,207)	Comprehensive Income \$117,795 20,733 27,266 (159)
Balance at December 31, 2001 \$ ===================================	1,247,012 	\$ 806 ====== Deferred Stock Grants	Treasury Stock \$(17,207)	Comprehensive Income \$117,795 20,733 27,266 (159) \$165,635
Balance at December 31, 2001 \$ Balance at December 31, 2000 Comprehensive Income Net Income Other Comprehensive Income, Net of Tax Investment Securities Foreign Currency Translation Adjustment Pension Liability Adjustments Total Comprehensive	1,247,012 	\$ 806 ====== Deferred Stock Grants	Treasury Stock \$(17,207)	Comprehensive Income \$117,795 20,733 27,266 (159) \$165,635
Balance at December 31, 2001 \$ ====================================	1,247,012 	\$ 806 ====== Deferred Stock Grants	Treasury Stock \$(17,207)	Comprehensive Income \$117,795 20,733 27,266 (159) \$165,635
Balance at December 31, 2001 \$ ====================================	1,247,012 Retained Earnings \$ 996,791 117,795	\$ 806 Deferred Stock Grants	Treasury Stock \$(17,207)	Comprehensive Income \$117,795 20,733 27,266 (159) \$165,635
Balance at December 31, 2001 \$ ====================================	1,247,012 	\$ 806 Deferred Stock Grants	Treasury Stock \$(17,207)	Comprehensive Income \$117,795 20,733 27,266 (159) \$165,635

Reinvestment Plan	(4)		2,328	
5,487 Directors'				
Restricted Shares				
and Deferred				
Compensation Plan			215	
727,800 Employees'				
Restricted Shares		(13,292)		
65,146 Hawaii				
Insurance Network				
Treasury Stock Purchased				
(8,300,900 shares)			(195,687)	
Cash Dividends Paid	(56,567)			
Balance at				
December 31, 2001	\$1,055,424	\$(7,637)	\$(192,014)	
=======================================		=======	========	========

		Stock	Capital Surplus	Income
Balance at				
December 31, 1999	1,212,330	\$ 806	\$345,851	\$ (66,106)
Comprehensive Income				
Net Income	113,661			
Other Comprehensive Income, Net of Tax				
Investment Securities				
Net of	,			
Reclassification				
Adjustment	45,300			45,300
Foreign Currency				
Translation Adjustment	(4,273)			(4,273)
Adjustment	(4,273)			(4,273)
Total Comprehensive Income				
Common Stock Issued				
86,670 Profit				
Sharing Plan 228,438 Stock	1,470		18	
Option Plan	2,948		3	
193,689 Dividend	•			
Reinvestment Plan	3,261		51	
6,901 Directors'				
Restricted Shares and				
Deferred Compensation Plan	122		122	
Treasury Stock Purchased			122	
(934,800 shares)				
Cash Dividends Paid	(56,471)			
Balance at				
December 31, 2000		•	. ,	, ,

	Deferred		Compre-		
Retained	Stock	Treasury	hensive		
Earnings	Grants	Stock	Income		
				-	

Balance at December 31, 1999 Comprehensive Income	\$ 942,177	\$		\$(10,398)	
Net Income Other Comprehensive Income, Net of Tax Investment Securities, Net of Reclassification	113,661				\$113,661
Adjustment Foreign Currency Translation					45,300
Adjustment					(4,273)
Total Comprehensive Income					\$154,688 ======
Common Stock Issued					
86,670 Profit					
Sharing Plan	(230)			1,682	
228,438 Stock					
Option Plan	(1,763)			4,708	
193,689 Dividend	(502)			2 502	
Reinvestment Plan 6,901 Directors' Restricted Shares and Deferred Compensation	(583)			3,793	
Plan					
Treasury Stock Purchased					
(934,800 shares)				(16,992)	
Cash Dividends Paid	(56,471)				
Balance at					
December 31, 2000		-			
	========		:=====	=======	========

Pacific Century Financial Corporation and subsidiaries
Consolidated Average Balances and
Interest Rates Taxable Equivalent (Unaudited)
Table 5

(dollars in millions)

	Dece Average Balance	mber 31, Income/ Expense	2001 Yield/ Rate	Three Decembe Average Balance	er 31, 20 Income/ Expense	00(A) Yield/ Rate
Earning Assets Interest Bearing						
Deposits	\$ 1,236.2	\$ 7.9	2.52%	\$ 215.7	\$ 4.0	7.41%
Funds Sold						
Investment Portfolio - Held-To-						
Maturity	431.5	6.5	5.99	616.0	11.2	7.25
- Available						
for Sale	2,037.5	29.3	5.75	2,478.4	41.5	6.66
Loans Held						
For Sale	304.9	5.1	6.63	153.1	3.0	7.80
Net Loans						
- Domestic	5,752.6	104.0	7.20	7,955.3	177.0	8.85

- Foreign				1,319.9		6.78
Total Loans Other	6,529.6 86.3	118.6		9,275.2 74.8		
Total Earning Assets Cash and Due		169.6	6.27	12,880.0	261.8	8.09
From Banks Other Assets	354.9 480.7			404.5 503.3		
Total Assets	\$11,612.1			\$13,787.8 =======		
:						
Interest Bearing Liabilities Domestic	e e					
Deposits						
- Demand						
- Savings	958.3	4.6	1.89	667.5	3.4	2.03
- Time		19.7 		2,815.6	42.3	5.98
Total Domestic						
Deposits Foreign Deposits	4,781.2	29.4	2.44	5,474.6	57.8	4.20
- Time Due						
		2.1	2.26	557.9	8.7	6.23
- Other Time and Savings	445.9	3.7		768.9	7.1	3.65
Total Foreign	ı					
Deposits			2.84	1,326.8	15.8	4.73
Total Interest Bearing						
	5,592.6	35.2	2.49	6,801.5	73.6	4.31
Borrowings	1,942.4	16.6	3.40	2,437.1	39.2	6.38
Long-Term Debt						
Total Interest						
Bearing Liabilities	8,214.0	63.4	3.06	10,240.2	129.6	5.04
Net Interest						
Income Interest Rate	9	106.2		:	132.1	
Spread			3.20%			3.05%
Net Interest Margin			3.93%			4.08%
Demand Deposits	1 207 0			1 (10 0		
- Domestic - Foreign	328.0			1,610.8 354.7		
Total Demand Deposits Other				1,965.5		
Liabilities Shareholders'	390.3			315.6		
Equity	1,282.1			1,266.5		
•						

Total Liabilities and

Shareholders'

Sharehorders			412 707 0	
Equity	\$11,612.1		\$13,787.8	
	=======		=======	
Provision for				
Loan Losses		14.5		25.8
Net Overhead		61.4		52.3
Income Before				
Income Taxes		30.3		54.0
Provision for				
Income Taxes		3.9		21.3
Tax-Equivalent				
Adjustment		0.1		0.1
Net Income	\$	26.3		\$ 32.6
	==	=====	:	======

	Year	Ended		Year E	Inded	
	Average	31, 2001 Income/ Expense	Yield/		31, 2000 Income/ Expense	Yield/
Earning Assets Interest Bearing		-			-	
Deposits Funds Sold Investment Portfolio - Held-To-	\$ 733.4 136.7	\$ 27.6 5.1	3.76% 3.63	\$ 216.2 43.2	\$ 15.7 2.7	
Maturity - Available	525.6	33.7	6.42	658.9	48.8	7.41
for Sale Loans Held	2,242.3	137.3	6.12	2,502.5	166.3	6.64
For Sale Net Loans	312.7	21.4	6.85	128.4	9.8	7.63
- Domestic - Foreign	1,026.4	72.5	7.07	•	97.7	6.65
Total Loans Other			7.75 6.72	9,415.9	785.2 4.7	8.34
Total Earning Assets Cash and Due				13,038.1	1,033.2	7.92
From Banks Other Assets	376.6 554.5			443.1 574.1		
Total Assets	\$12,681.0 ======			\$14,055.3 ======		
Interest Bearin Liabilities Domestic Deposits	g					
- Demand - Savings - Time	780.3		2.08	\$ 2,061.9 684.8 2,781.1	48.7 13.9 154.1	2.03

Total Domestic Deposits	5.181.5	180.2	3.48	5,527.8	216.7	3.92
Foreign Deposits	3,101.3	100.2	3.10	3,327.0	210.7	3.72
- Time Due to Banks - Other Time		14.5	4.13	505.4	30.5	6.03
and Savings		22.6	3.49	960.5	38.9	4.05
Total Foreign	n					
_		37.1	3.71	1,465.9	69.4	4.73
Total Interest Bearing						
_	6,180.9	217.3	3.52	6,993.7	286.1	4.09
	2.105.6	97.4	4.63	2,597.4	156.1	6.01
Long-Term Debt						
Total Interest Bearing						
Liabilities	9,087.0	368.6	4.06	10,477.9	501.2	4.78
Net Interest Income		459.9			532.0	
Interest Rate	е					
Spread			2.99%			3.14%
Net Interest						
Margin			3.91%			4.08%
Demand Deposits - Domestic				1,640.0		
- Foreign	346.0			371.4		
Total Demand Deposits				2,011.4		
Other	1,0/3.1			2,011.4		
Liabilities	376.8			331.4		
Shareholders'						
Equity	1,344.1			1,234.6		
Total						
Liabilities and						
and Shareholders	1					
Equity	\$12,681.0			\$14,055.3		
1	=======			=======		
Provision for						
Loan Losses		74.3			142.9	
Net Overhead		145.5		_	207.9	
Income Before						
Income Taxes		240.2			181.2	
Provision for						
Income Taxes		122.2			66.7	
Tax-Equivalent					0 0	
Adjustment		0.2		-	0.8	
Net Income		\$ 117.8		\$	113.7	
		======		=	=====	

 $^{(\}mathtt{A})$ Adjusted to reflect the reclassification of interchange fees,

Pacific Century Financial Corporation and subsidiaries Loan and Lease Portfolio Balances

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Table 6

(dollars in millions)

	2001	September 30 2001	2000
Domestic Loans			
Commercial and			
Industrial	\$ 1,177.5	\$ 1,436.7	\$ 2,433.6
Real Estate			
Construction			
- Commercial	141.9	144.4	282.4
- Residential	27.7	31.3	25.0
Mortgage			
- Commercial	640.7	667.9	1,125.5
- Residential	2,427.2	2,442.0	2,558.8
Installment	729.7	735.3	1,001.9
Lease Financing	493.4	503.0	539.8
Total Domestic	•	5,960.6	·
		806.1	
Total Loan and Leases		. ,	
=======================================	=========		

Pacific Century Financial Corporation and subsidiaries Consolidated Non-Performing Assets and Accruing Loans Past Due 90 Days or More (Unaudited)

(dollars in millions)

		Sept. 30 2001			
Non-Accrual Loa	ns				
Commercial &					
Industrial	\$ 18.9	\$ 10.5	\$ 11.8	\$ 23.8	\$ 55.4
Real Estate					
Construction	9.3	0.7	5.8	6.3	6.4
Commercial	16.3	12.8	14.4	29.7	60.1
Residential	15.4	19.5	16.2	18.5	22.7
Installment	0.1	0.1	0.2	0.1	
Leases	0.8	1.0	0.4	0.2	0.4
Total					
		44.6			145.0
Foreign		17.2 			
Subtotal		61.8			
Loans Held For Sale	1.7	7.4	11.5	12.8	
ror sale	1.7	/.4	11.5	14.0	

Foreclosed Assets

Domestic Foreign				10.9	
Subtotal	17.2	37.2	40.1	11.2	4.5
Total Non- Performing Assets	•	-	•	\$ 119.5 ========	· ·
Accruing Loans Past Due 90 Days or More Commercial & Industrial Real Estate - Construction & Commercial - Residential Installment	 3.8	 3.4	3.7		1.3
Leases	0.1	 	0.1	0.1	0.4
Total Domestic Foreign	4.9 			10.9 0.2	
Total Accruing & Past Due				\$ 11.1	
Total Loans				\$8,425.0	
Ratio of Non-Accrual Loans to Total Loans	1.08%	0.91%	0.88%	1.13%	1.93%
Non-Accrual Loans to Total Loans	s 1.41%	1.56%	1.55%	1.41%	1.98%
Non-Accrual Loans to Total Loans	s 1.41% s s	1.56%	1.55%	1.41%	2.19%
Non-Accrual Loans to Total Loans	s 1.41% s 1.50% 	1.56%	1.55%	1.41%	2.19%
Non-Accrual Loans to Total Loans	s 1.41% s 1.50% er	1.56%	1.55%	1.41%	2.19%

Payments Return to	(40.9)	(25.8)	(14.4)	(63.7)	(68.4)
Accrual	(3.6)	(0.9)	(2.5)	(3.0)	(4.4)
Sales of Foreclosed					
Assets	(21.9)	(2.2)	(1.6)	(3.0)	(2.7)
Charge-offs	(4.1)	(6.8)	(5.9)	(36.9)	(11.8)
Total					
Reductions	(70.5)	(35.7)	(24.4)	(106.6)	(87.3)
- 1'					
Ending Balance	\$ 79.7	\$ 106.4	\$ 118.9	\$ 119.5	\$ 183.0
Balafice	্ । প্র.।	э 100.4 ======	\$ 118.9	\$ TTA.2	\$ 103.U

Pacific Century Financial Corporation and subsidiaries Consolidated Allowance

for Loan and Lease Losses (Unaudited) Table 8

(dollars in millions)				
	Three Mon	ths Ended		
	Decembe	er 31	Decemb	er 31
	2001	2000		2000
Balance of Allowance				
for Loan and Lease Losse				
at Beginning of Period Loans Charged-Off	\$ 182.5	\$ 245.0	\$ 246.2	\$ 194.2
Commercial and				
Industrial	9.7	4 4	97.5	22.1
Real Estate	J. 1	1.1	27.3	22.1
Construction	0.1	0.1	0.1	0.6
Commercial	3.1		19.2	15.2
Residential	3.4	1.3	8.9	6.5
Installment	5.5	5.6	20.5	20.1
Leases	0.1	0.1	0.8	0.5
Total Domestic	 21.9	12.4	147.0	65.0
Foreign	4.0	19.2		45.8
Total Charged-Off	 25.9	31.6	169.0	110.8
Recoveries on Loans				
Previously Charged-Off				
Commercial and				
Industrial	3.0	0.4	11.1	5.5
Real Estate				
Construction				
Commercial	0.8	0.3	3.2	0.6
Residential	0.3	0.1	1.0	1.1
Installment	2.3	1.6	8.0	6.9
Leases			0.2	
Total Domestic	6.4		23.5	14.1
Foreign	5.0	3.6	24.1	7.3
Total Recoveries	11.4	6.0	47.6	21.4
Net Charge-Offs Provision for Loan		(25.6)		
and Lease Losses Allowance Related	14.5	25.8	74.3	142.9
to Dispositions	(23.7)		(40.2)	

Foreign Currency Translation	0.2	1.0	0.1	(1.5)
Balance at End of Perio	d \$ 159.0	\$ 246.2	\$ 159.0	\$ 246.2
Average Loans Outstanding	\$ 6,529.6	\$ 9,275.2	\$ 7,719.6	\$ 9,415.9
Ratio of Net Charge-Offs to Average Loans Outstanding (annualized)	0.87%	1.10%	1.57%	0.95%
Ratio of Allowance to Loans Outstanding	2.81%	2.67%	2.81%	2.67%

Pacific Century Financial Corporation and subsidiaries Table 9 Analysis of Earnings (Unaudited)

_____ (dollars in millions, except per share amounts)

	Allocated					
		Divesting Businesses	Continuing Businesses	Reported Amounts		
Three Months Ended Dec. 31, 2001 Net Revenue	\$ 29	\$ 20	\$ 137	\$ 186		
Non-Interest Expense	19	21	102	142		
-	10	(1)	 35	44		
Provision for Loan Losses		(1)	15	14		
Income Before Income Taxes Provision for	10		20	30		
Income Taxes	4		 	4 		
Net Income	\$ 6	\$	\$ 20 ========	\$ 26		
Diluted Earnings Per Share	\$ 0.08	\$	\$ 0.26	\$ 0.34		
Year Ended Dec. 31, 2001 Net Revenue Non-Interest	\$ 207	\$ 133	\$ 572	\$ 912		
Expense	105	118	375	598		
Provision for	102	15	197	314		
Loan Losses	37		37	74		

Income Before Income Taxes Provision for	65	15	160	240
Income Taxes	60	5	57	122
Net Income	\$ 5	\$ 10	\$ 103	\$ 118
Diluted Earnings Per Share	\$ 0.06	\$ 0.12	\$ 1.28	\$ 1.46
	========		==========	

Business Outlook Year Ending 2002

(dollars in millions)				
	Current	Previous		
	Outlook	Outlook		
Net Interest Income	\$ 376			
Non-Interest Income	215			
Net Revenue	591	\$ 597		
Non-Interest Expense	364	369		
Provision For Loan and Lease Losses	39	36		
Income Before Income Taxes	188	192		
Provision For Income Taxes	68	73		
Net Income	\$ 120	\$ 119		
	======	======		

This information is based on estimates of future performance within a range of 2%.

Readers are reminded to refer to the guidance regarding forward looking information.

Pacific Century Financial Corporation and subsidiaries
Quarterly Summary of Selected Consolidated
Financial Data (Unaudited)

Table 10

(dollars in millions except per share amounts)

	Dec. 31 2001	Sept. 30 2001	June 30 2001	March 31 2001	Dec. 31 2000
Balance Sheet Totals					
Total Assets \$	10,628.1	\$ 11,944.2	\$ 12,755.5	\$ 13,710.7	\$ 14,013.8
Net Loans	5,493.5	6,584.1	7,418.6	8,225.2	8,988.3
Deposits	6,673.9	7,399.7	8,108.5	8,815.5	9,080.6
Long-Term					
Debt	570.4	678.4	830.9	882.7	997.2
Shareholders'					
Equity	1,247.0	1,371.1	1,395.7	1,371.9	1,301.4

Quarterly Operating

Results Net Interest							
Income	\$	106.1	\$	111.8 \$	116.8 \$	125.0 \$	132.0
Provision for Loan							
and Lease Losses		14.5		0.9	6.4	52.5	25.8
Non-Interest Income		80.2		113.7	98.2	160.5	70.5
Non-Interest							
Expense		141.5		123.1	161.6	171.8	122.9
Net Income		26.3		31.1	26.7	33.7	32.6
Basic							
Earnings Per Share	\$	0.35	\$	0.39 \$	0.33 \$	0.42 \$	0.41
Diluted	٧	0.33	Υ	0.35 P	0.33 γ	0.12 y	0.11
Earnings Per Share	\$	0.34	\$	0.37 \$	0.32 \$	0.42 \$	0.41
rci bilaic	Ÿ	0.51	Ÿ	0.57 ψ	0.52 y	0.42 y	0.41
Return on							
Average Assets		0 00%		1.00%	0 02%	0.00%	0 049
Return on		0.90%		1.00%	0.83%	0.99%	0.94%
Average							
Equity		8.14%		8.88%	7.69%	10.42%	10.24%
Core							
Efficiency							
Ratio		78.13%		69.07%	68.50%	65.33%	60.68%
Cash Basis							
Financial							
Data(1)(2)	_	00.0		24.4.4	20.4.4	25 6 4	26.2
Net Income Basic	\$	28.8	\$	34.4 \$	30.4 \$	37.6 \$	36.3
Earnings							
Per Share	\$	0.38	\$	0.43 \$	0.38 \$	0.47 \$	0.46
Diluted							
Earnings							
Per Share	\$	0.37	\$	0.41 \$	0.37 \$	0.46 \$	0.45
Return on							
Average Assets		0.99%		1.12%	0.95%	1.12%	1.06%
Return on		0.550		1.120	0.550	1.120	1.000
Average							
Equity		9.50%		11.17%	9.96%	13.61%	13.44%
Core							
Efficienc	У	76 E00.		67 1E%	66 17%	62 22%	EO 06°
Ratio		76.58%		67.15%	66.47%	63.32%	58.86%

⁽¹⁾ Excludes the effect of restructuring activities and non-core transactions.

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⁽²⁾ Excludes the effect of intangibles which include goodwill, core deposit and trust intangibles.